The Yamanashi Chuo Bank, Ltd. The 19th Analyst Meeting

Supplementary Materials

December 7, 2010 (Tue)

Supplementary Materials

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The reader is advised that these materials contain forward-looking statements. These statements do not	ot
constitute guarantees of future business performance and they involve various risks and unforeseeable fur circumstances.	ce,

are beyond the prediction or control of the Bank, and actual results may therefore differ substantially from the figures contained in the said forward-looking statements.

Yamanashi Chuo Bank

Fiscal 2010 First Half Results (1)

① 山梨中央銀汗

							(¥ billion; %)
		FY2008	FY2009	FY2010	YoY comparis	son (FY09 1H)	YoY comparis	on (FY10 1H)
		(1st half)	(1st half)	(1st half)	Amount	Percentage	Amount	Percentage
	Fund operations	2,522.8	2,549.2	2,628.4	26.4	1.04	79.1	3.10
	Loans	1,523.1	1,490.7	1,478.5	(32.3)	(2.12)	(12.2)	(0.82)
A	Securities	875.9	943.2	1,054.1	67.3	7.69	110.9	11.75
Average	Call loans	109.5	93.3	77.8	(16.1)	(14.76)	(15.5)	(16.63)
	Due from banks (interest-bearing)	0.0	13.5	7.7	13.5	54,280.00	(5.8)	(43.05)
balance	Fund procurement	2,410.9	2,449.1	2,518.7	38.2	1.58	69.6	2.84
lan	Deposits	2,391.8	2,433.5	2,498.2	41.7	1.74	64.6	2.65
Ce Ce	Call money	13.0	9.3	0.1	(3.6)	(28.02)	(9.2)	(98.63)
	(Reference) Money held in trust					—	—	
	Fund operations	1.78	1.60	1.49	(0.18)		(0.11)	
	Loans	2.08	1.91	1.49	(0.13)	/	(0.11)	/
	Securities	1.35	1.27	1.20	(0.17)	/	(0.14)	/
	Call loans	1.20	0.18	0.17	(1.02)		(0.01)	
\prec	Due from banks	0.24	0.10	0.09	(0.14)		(0.01)	
Yields / Interest margin	Fund procurement	0.31	0.17	0.10	(0.14)	/	(0.07)	/
ls /	Deposits	0.27	0.17	0.10	(0.10)		(0.07)	
Int	Call money	2.86	0.88	0.35	(1.98)		(0.53)	
ere	Borrowings	0.58	0.09	0.10	(0.49)		0.01	
st r	OHR	1.13	1.17	1.14	0.04		(0.03)	
nar	Fund procurement cost	1.44	1.34	1.24	(0.10)		(0.10)	
gin	Loan / deposit interest margin	1.81	1.74	1.67	(0.07)		(0.07)	
	Fund operation / procurement							
	interest margin	1.47	1.43	1.39	(0.04)		(0.04)	/
	Gross interest margin on loans	0.67	0.57	0.52	(0.10)		(0.05)	
	Gross interest margin on funds					/		/
	under management	0.34	0.26	0.25	(0.08)	/	(0.01)	/

2

Fiscal 2010 First Half Results (2)

① 山梨中央銀行

(¥ billion; %)

		FY2008	FY2009	FY2010	YoY comparis	on (FY09 1H)	YoY comparis	on (FY10 1H)
		(1st half)	(1st half)	(1st half)	Amount	Percentage	Amount	Percentage
	Interest income	18.7	18.2	18.2	(0.4)	(2.43)	0.0	0.00
	Loans	15.9	14.3	13.1	(1.5)	(9.91)	(1.1)	(8.32)
	Securities	5.9	6.0	6.3	0.0	1.25	0.3	5.88
	Call loans	0.6	0.0	0.0	(0.5)	(86.81)	(0.0)	(24.13)
	Due from banks	0.0	0.0	0.0	0.0	0.00	(0.0)	(42.85)
	Fees and commissions	2.2	2.2	2.3	(0.0)	(2.53)	0.0	3.26
	Other operating income (losses)	(0.1)	(0.3)	1.1	(0.2)	(174.80)	1.5	424.44
Pŗ	JGBs and other bond transactions	(0.2)	(0.4)	1.0	(0.2)	(105.85)	1.5	359.71
Profits	General provision to loan loss reserve	0.1	(0.8)	—	(0.9)	(897.14)	0.8	—
s and	Expenses	13.6	14.3	14.3	0.6	4.94	0.0	0.30
	Banking profit	7.1	6.6	7.3	(0.4)	(6.65)	0.7	10.66
losses	Modified banking profit	7.2	5.8	7.3	(1.4)	(19.56)	1.5	26.57
Se	Net business profit on core operations	7.4	6.2	6.2	(1.2)	(16.12)	0.0	0.48
	Non-operating income (losses)	(1.7)	(4.3)	(1.1)	(2.5)	(146.24)	3.1	72.09
	Equity share and similar transactions	(0.6)	(0.5)	(0.9)	0.1	20.54	(0.4)	(77.77)
	NPL disposal amount	0.7	4.0	0.0	3.2	447.27	(4.0)	(97.78)
	Money held in trust		_					—
	Ordinary profits	5.3	2.3	6.2	(3.0)	(56.51)	3.8	166.25
	Extraordinary income (losses)	(0.1)	(0.0)	1.4	0.0	32.17	1.5	2,014.10
	Income taxes - basic	1.6	0.8	0.9	(0.8)	(52.18)	0.1	18.00
	Income taxes - deferred	0.2	0.3	1.4	0.1	56.68	1.0	322.05
	Netincome	3.3	1.1	5.3	(2.2)	(66.74)	4.2	376.04

(%, ‡ DII								+ Dimon)
			FY2007	FY2008 (1st half)	FY2008	FY2009 (1st half)	FY2009	FY2010 (1st half)
Т	otal ca	pital ratio (domestic standards)	13.11	13.51	14.23	14.47	15.14	15.98
Т	ier 1 ra	tio	12.53	12.91	13.64	13.94	14.54	15.50
R	egulato	ory capital	142.1	145.1	146.8	146.5	148.1	151.0
	Tier 1		135.8	138.6	140.7	141.2	142.3	146.4
		Unrealized gain on land revaluation (45%)						_
	Tier 2	Unrealized gain on available- for-sale securities (45%)						_
		Loan loss reserve	6.4	6.5	6.1	5.2	5.8	4.5
		Subordinated debt						_
	Ded	uctions	0.1	0.0				
Ri	sk-wei	ghted assets	1,084.1	1,074.1	1,031.2	1,012.7	978.2	944.8
	On-b	alance items	983.3	973.6	931.0	914.3	892.9	860.9
	Off-b	palance items	15.7	15.1	15.1	13.8	13.8	13.0
	Oper	rational risks / 0.08	85.1	85.2	85.0	84.5	71.4	70.8

(%; ¥ billion)

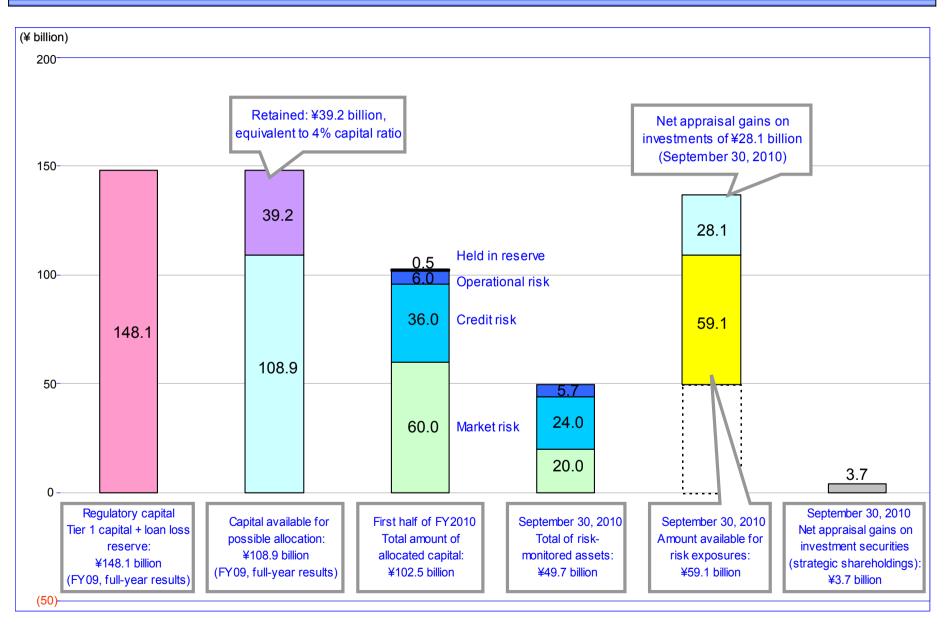
(Reference) Interest rate risk on the banking account (September 30, 2010)

99th percentile
¥19.9 billion
¥151.0 billion
13.2%

* From June 2009, core deposits are calculated with an in-house model.

Capital Allocation

④ 山梨中央銀汗



		FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	Fy2010 (1st half)	Comaprison with FY2004
R	egular employees	1,764	1,688	1,612	1,564	1,605	1,659	1,732	(32)
Fi	xed-term contract workers	431	496	581	716	760	789	792	361
В	ranches (including sub-branches)	93	91	91	91	92	91	91	(2)
	Ordinary type	48	49	45	42	43	42	42	(6)
	Covering wide area; full-range services	27	21	21	23	22	22	22	(5)
	Covering wide area; specialized in retailing	15	17	24	25	26	26	26	11
	Covering wide area; specialized in loans to individuals	3	4	1	1	1	1	1	(2)
Lo	oan centers	3	3	3	4	5	5	5	2
0	ff-branch ATMs	135	138	131	132	134	132	130	(5)

	Marah	24 2040	Contorpho	- 20, 2010	YoY change		
	warch 3	31, 2010	Septembe	r 30, 2010			
	Balance	Ratio to total	Balance	Ratio to total	Balance	Ratio to total	
Manufacturing	162.6	10.8%	158.6	10.7%	(4.0)	(0.1)P	
Agriculture, forestry	1.3	0.1%	1.2	0.1%	(0.1)	0.0 P	
Fishery	0.0	0.0%	0.0	0.0%	0.0	0.0 P	
Mining, quarrying and gravel digging	2.2	0.1%	2.3	0.1%	0.1	0.0 P	
Construction	50.6	3.4%	41.6	2.8%	(9.0)	(0.6)P	
Utilities, heat provision	32.7	2.2%	35.2	2.4%	2.5	0.2 P	
Telecommunications	20.9	1.4%	19.8	1.3%	(1.1)	(0.1)P	
Transportation, postal services	66.7	4.4%	66.5	4.5%	(0.2)	0.1 P	
Wholesaling, retailing	125.0	8.3%	123.9	8.4%	(1.1)	0.1 P	
Financing, insurance	44.8	3.0%	50.5	3.4%	5.7	0.4 P	
Real estate, equipment rental and leasing	223.6	14.9%	188.4	12.7%	(35.2)	(2.2)P	
Miscellaneous services	149.5	10.0%	154.8	10.5%	5.3	0.5 P	
National and local governments	231.6	15.4%	252.3	17.1%	20.7	1.7 P	
Individuals and others	391.0	26.0%	384.5	26.0%	(6.5)	0.0 P	
Total lending	1,503.1	100.0%	1,480.2	100.0%	(22.9)	_	

(¥ billion; %; P)

Loan Balance by Customer's Business Scale

(¥ billion; %)

	National and local government		Large co	Large companies Second-tier companies		SMEs		Other individuals		Total		
	FY2009	FY2010 (1st half)	FY2009	FY2010 (1st half)	FY2009	FY2010 (1st half)	FY2009	FY2010 (1st half)	FY2009	FY2010 (1st half)	FY2009	FY2010 (1st half)
Overall	231.6	252.3	350.5	328.3	27.8	37.4	502.0	477.4	391.0	384.5	1,503.1	1,480.2
Overall	15.4%	17.1%	23.3%	22.2%	1.8%	2.5%	33.4%	32.3%	26.0%	26.0%	100.0%	100.0%
Yamanashi	168.2	169.4	31.1	28.3	18.6	18.4	380.9	350.7	308.4	302.9	907.4	869.8
Prefecture	18.5%	19.5%	3.4%	3.3%	2.0%	2.1%	42.0%	40.3%	33.9%	34.8%	100.0%	100.0%
Western	1.5	1.0	14.5	9.0	3.3	4.5	60.0	60.1	80.3	79.7	159.7	154.4
Tokyo Bloc	1.0%	0.6%	9.1%	5.8%	2.1%	2.9%	37.6%	38.9%	50.3%	51.6%	100.0%	100.0%
Eastern	1.9	1.9	270.9	255.8	5.8	14.4	56.6	58.1	2.1	1.8	337.5	332.2
Tokyo Bloc	0.6%	0.6%	80.3%	77.0%	1.7%	4.3%	16.8%	17.5%	0.6%	0.5%	100.0%	100.0%
Headquarters	60.0	79.9	33.8	35.1	-	-	4.5	8.5	0.0	0.0	98.3	123.6
Treadquarters	61.0%	64.6%	34.4%	28.4%	-	-	4.6%	6.9%	0.0%	0.0%	100.0%	100.0%

Number of Designated Financial Institution Contract with Local Governments (September 30, 2010)							
Prefecture City Town / Village Total							
Total number of local governments in Yamanashi Prefecture	1	13	14	28			
Number of government bodies by which the Bank is designated 1 13 10 24							

Risk-Monitored Loans under the Banking Law

The Bank has never implemented partial charge-offs.

(¥ billion)

		March 31, 2010	September 30, 2010	Comparison with previous term-end	September 30, 2010 (consolidated basis)
	Loans to customers in bankruptcy	13.3	7.6	(5.7)	8.0
	Past due loans	48.5	43.4	(5.1)	44.9
	Accruing loans contractually past due three months or more	0.1	0.9	0.8	0.9
	Restructured loans	1.2	1.7	0.5	1.7
To	al risk-monitored loans (A)	63.3	53.8	(9.4)	55.7
	As a percentage of total loans	4.21%	3.64%	(0.57)P	3.79%
	rtions covered by collateral and arantees (B) (including specific reserves)	61.2	51.0	(10.1)	52.8
Со	verage ratio B / A	96.67%	94.78%	(1.89)P	94.89%
sp	serve for possible loan losses (non- ecific) (C)	5.8	4.5	(1.2)	8.4
	verage ratio (B + C) / A cluding loan loss reserves)	105.86%	103.25%	(2.61)P	110.02%

* The following figures in the yellow column represent risk-monitored loan amounts (non-consolidated basis) on the assumption of implementation of partial charge-offs. (¥ hillion)

		September 30, 2010	September 30, 2010	Decrease
		Prior to partial charge-offs (1)	After partial charge-offs (2)	(2) - (1)
	Loans to customers in bankruptcy	7.6	1.8	(5.8)
	Past due loans	43.4	39.4	(3.9)
	Accruing loans contractually past due three months or more	0.9	0.9	0.0
	Restructured loans	1.7	1.7	0.0
Tota	risk-monitored loans	53.8	44.0	(9.8)
	As a percentage of total loans	3.64%	2.99%	(0.65)P

(¥)											
	Total claim k										
From March 31, 2010 to September 30, 2010			Normal borrower	Other requiring caution	Requiring supervision	Potentially bankrupt	Effectively bankrupt	Legally bankrupt	Cancellation	Deterioration to potentially bankrupt or	
	Amounts of newly occurred	-	23.4	1.1	0.0	0.0	0.0	0.0	_	worse	
	Normal borrower	1,289.6	1,264.4	11.1	0.7	0.9	0.3	0.1	11.8	0.11%	
Ξ	Other requiring caution	158.6	9.6	122.6	0.9	1.6	0.2	0.0	23.5	1.20%	
March	Requiring supervision 2.2	0.0	0.4	1.4	0.0	0.0	0.0	0.2	2.04%		
31, 2(Potentially bankrupt	33.0	0.0	1.4	0.2	28.5	0.6	0.0	2.0		
2010	Effectively bankrupt	15.9	0.0	0.0	0.0	0.4	10.9	0.1	4.3		
	Legally bankrupt	13.4	0.0	0.0	0.0	0.0	0.0	7.3	6.0		
	Total	1,512.8	1,297.5	136.8	3.4	31.6	12.2	7.7	Imp	rovement	

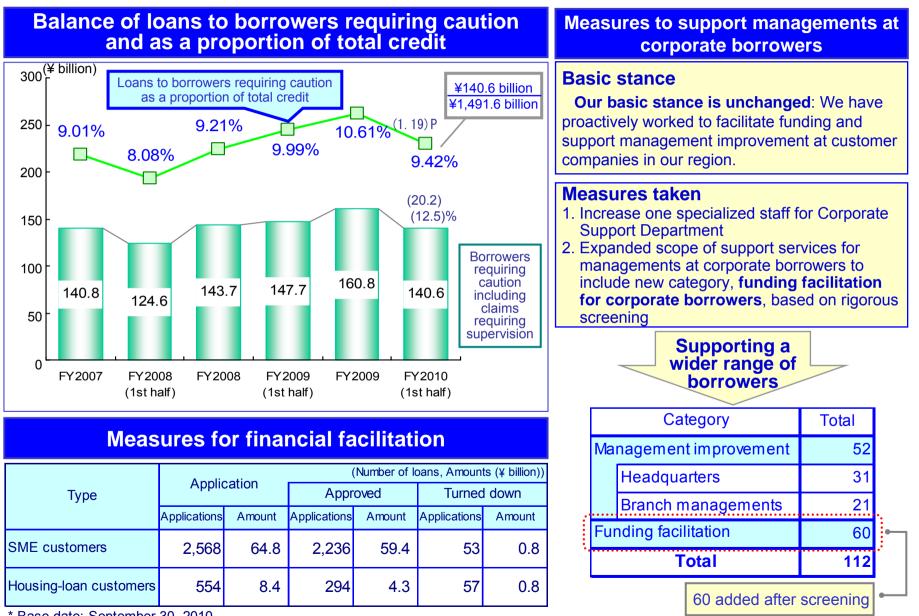
(¥ billion)

* Including loans, customers' liabilities for acceptances and guarantees, foreign exchanges, suspense payments and accrued interest.

Loans to national and local governments and claims outside scope of asset under self-assessment are included in "Normal" borrowers.

Support of Management Improvement





* Base date: September 30, 2010

Securities Portfolio (1)

Prior to Mark-to-Market Adjustment

(¥ billion; %, P)

		FY2007		, , , , , , , , , , , , , , , , ,		FY20	FY2008 FY2009 (1st half)		st half)	FY2009		FY2010 (1st half)		YoY increase (decrease)	
		Balance	Ratio to total	Balance	Ratio to total	Balance	Ratio to total	Balance	Ratio to total	Balance	Ratio to total	Balance	Ratio to total	Balance	Ratio to total
	JGBs	365.4	43.9	357.4	40.4	343.9	38.8	360.8	37.7	468.9	46.0	544.6	50.6	183.8	13
М	lunicipal bonds	160.3	19.3	183.8	20.8	160.2	18.1	187.3	19.6	168.2	16.5	169.7	15.8	(17.6)	(3.8)
gı	overnment uaranteed bonds	76.9	9.2	114.8	13.0	167.6	18.9	205.4	21.5	183.3	18.0	176.1	16.4	(29.3)	(5.1)
	id issued by semi- overnment bodies	5.7	0.7	5.5	0.6	5.4	0.6	3.3	0.3	3.0	0.3	2.7	0.3	(0.6)	(0.0)
	inancial bentures	26.9	3.2	24.5	2.8	20.9	2.4	19.1	2.0	13.9	1.4	11.5	1.1	(7.6)	(0.9)
	orporate bonds	70.7	8.5	76.7	8.7	92.0	10.4	97.7	10.2	101.3	9.9	96.3	9.0	(1.4)	(1.2)
Equ	uity shares	50.4	6.1	52.4	5.9	49.9	5.6	48.8	5.1	52.1	5.1	51.7	4.8	2.9	(0.3)
	Strategic purposes	36.2	4.4	36.1	4.1	35.3	4.0	34.1	3.6	35.5	3.5	35.5	3.3	1.4	(0.3)
	Investment purposes	14.2	1.7	16.3	1.8	14.6	1.6	14.7	1.5	16.6	1.6	16.2	1.5	1.5	0.0
	Foreign ecurities	18.0	2.2	16.4	1.8	15.7	1.8	11.1	1.2	2.4	0.3	1.1	0.1	(10.0)	(1.1)
In	vestment trusts	57.7	6.9	52.8	6.0	30.5	3.4	23.2	2.4	25.8	2.5	21.5	2.0	(1.7)	(0.4)
	Total	832.4	100.0	884.6	100.0	886.4	100.0	957.1	100.0	1,019.2	100.0	1,075.7	100.0	118.8	

Securities Portfolio (2)

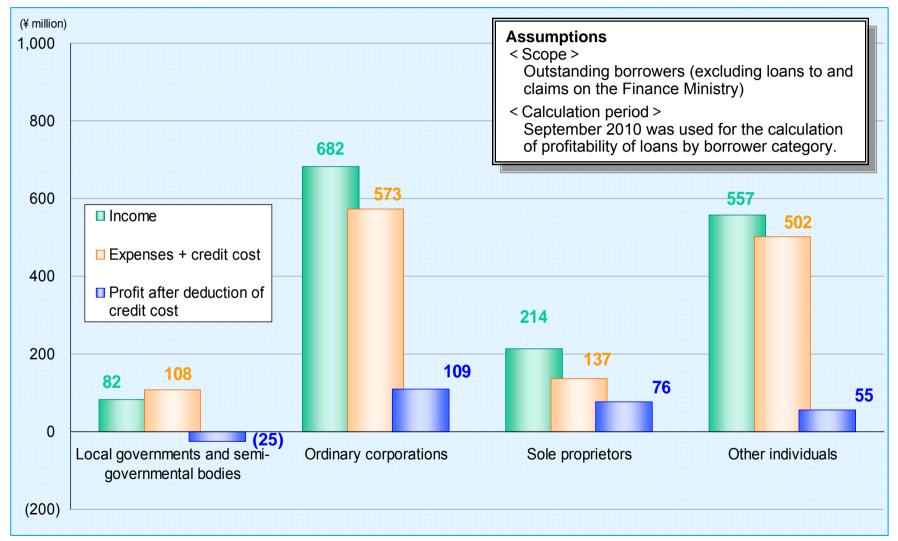
① 山梨中央銀汗

Yields							(%; P)
	FY2007	FY2008 (1st half)	FY2008	FY2009 (1st half)	FY2009	FY2010 (1st half)	YoY increase (decrease)
Yen-denominated bonds	1.28	1.28	1.29	1.26	1.25	1.16	(0.10)
Equity shares	2.45	2.84	2.53	2.09	1.96	2.17	0.08
Investment trusts, etc.	1.52	0.37	0.00	0.00	0.00	1.04	1.04
Total of yen- denominated bonds	1.37	1.32	1.29	1.27	1.25	1.20	(0.07)
Foreign-currency- denominated bonds	5.31	3.41	3.13	1.44	1.21	1.65	0.21
Total	1.42	1.35	1.32	1.27	1.25	1.20	(0.06)

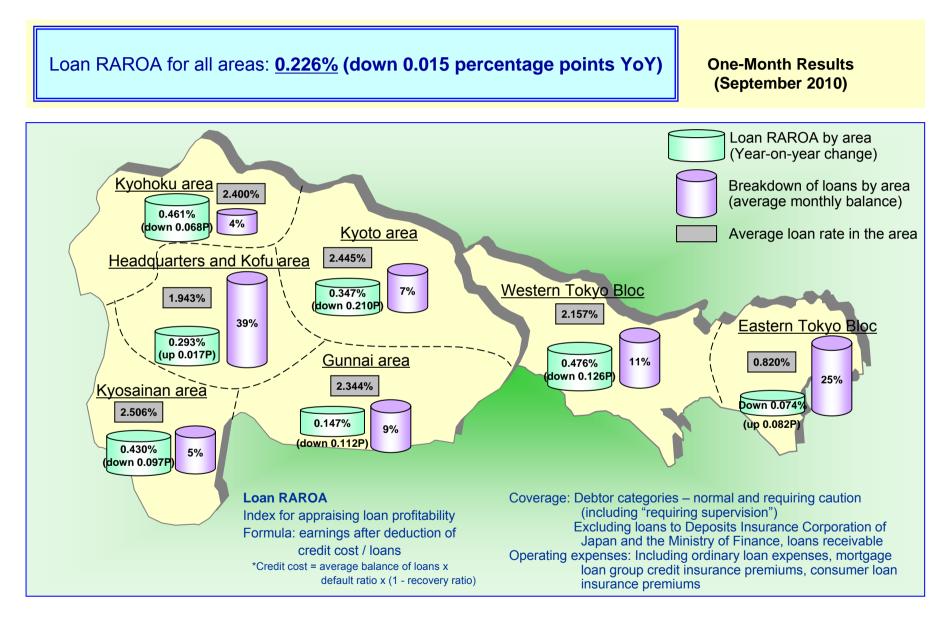
Valuation gains (losses)

(¥ billion)

	FY2007	FY2008 (1st half)	FY2008	FY2009 (1st half)	FY2009	FY2010 (1st half)	YoY increase (decrease)
Yen-denominated bonds	9.0	0.8	6.5	16.7	17.3	28.3	11.5
Equity shares	26.0	22.3	4.6	9.0	11.8	4.5	(4.5)
Investment trusts, etc.	2.9	(1.8)	(2.7)	(0.7)	0.0	(1.0)	(0.2)
Total of yen- denominated bonds	38.0	21.4	8.3	25.0	29.2	31.8	6.7
Foreign-currency- denominated bonds	(0.0)	0.0	(0.1)	(0.0)	0.0	0.0	0.0
Total	38.0	21.4	8.2	25.0	29.2	31.8	6.7

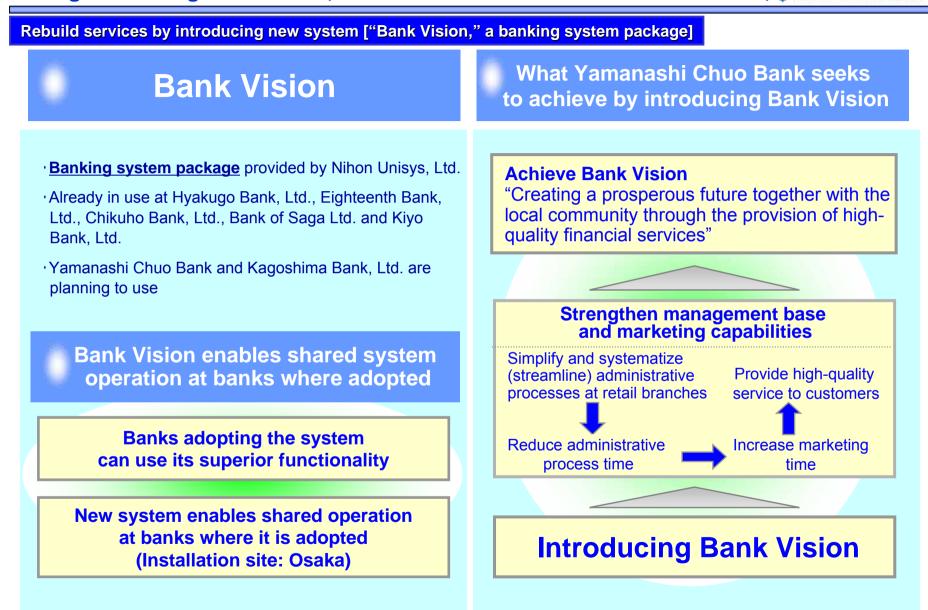


One-Month Results (September 2010)



Key Concepts	Concrete Actions (response to challenges)	Desired Results
Systemization	Reengineer business processes through the introduction of new computer systems • Rebuild services by shifting to new "Bank Vision" calculation system • Rebuild services by introducing new "KeyMan" loan support system	Lighten administrative load in retail branches
Concentration	Increase support for retail branches • Further expand concentration of processes handled at headquarters • Review operational flow for administrative processes concentrated at head office	Decrease administrative risk Secure space within
Simplification	Conduct review of administrative processes • Review the flow of each administrative process • Improve as eliminate all measure of reports and forms	retail branches Decrease amount of overtime work
	Improve or eliminate all manner of reports and forms	Reduce costs
Stabilization	Cultivate a corporate environment that embraces efficiency and streamlining Implement measures to improve awareness of efficiency and streamlining Strengthen monitoring and guidance for retail branches	Enhance new corporate culture

Change retail branches from places of "administrative work," to places where "communicating with customers (sales)" is paramount



Medium-Term Management Plan: 'Future Creation Plan 2013'

Strengthen Management Base (Reform Administrative Processes at Retail Branches) @ 山梨中央銀行

Outline of "KeyMan Shared Use System"

Shared Use of "KeyMan" System

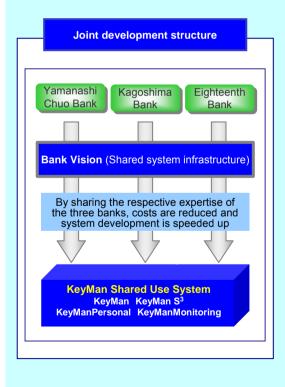
Through joint research, the Yamanashi Chuo Bank, Kagoshima Bank, and Eighteenth Bank have been able to concentrate their respective know-how and develop a highly scaleable system based on the loan and marketing support system in place at the Kagoshima Bank

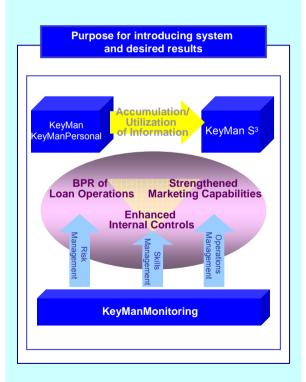
Primary Reasoning behind Introduction of System

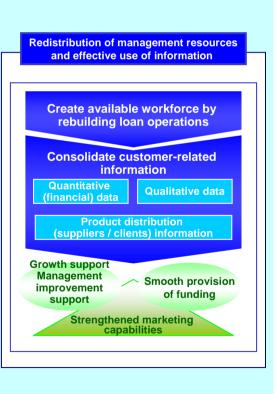
By establishing the flow of information—from collection and storage to aggregation and use, and a constant monitoring and PDCA cycle, the following can be achieved: 1) loan BPR, 2) strengthened marketing capabilities and, 3) enhanced internal controls



- 1) Rebuild loan operations and create available workforce
- Improve marketing strength through effective utilization of consolidated information



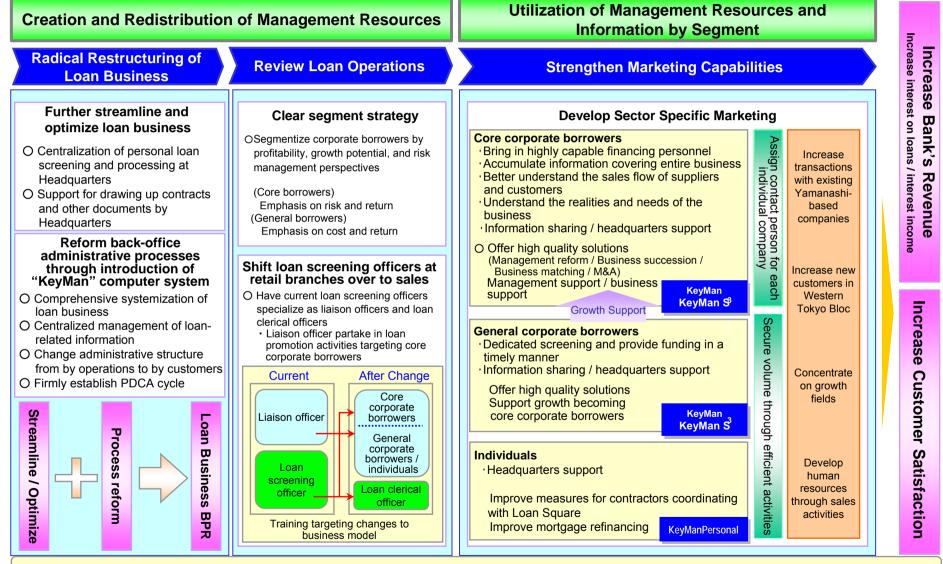




Medium-Term Management Plan: 'Future Creation Plan 2013'

Strengthen Management Base (Reform Administrative Processes at Retail Branches) ⑩山梨中央銀汗

Reform financing procedures and strengthen marketing capabilities though "KeyMan Shared Use System"



Secure one's foothold in the first stage

Realize huge growth in the second stage

Medium-Term Management Plan: 'Future Creation Plan 2013' Contribute to the Regional Community - Strengthening CSR Initiatives -

④ 山梨中央銀行



(¥ million; as of September 30, 2010)

Trade name	Yamanashi Chuo Guarantee Co., Ltd.	Yamanashi Chugin Lease Co., Ltd.	Yamanashi Chugin DC Card Co., Ltd.	Yamanashi Chugin Management Consulting Co., Ltd.	
Established	July 1, 1986	April 6, 1987	July 2, 1991	August 2, 1996	
Paid-in capital	20	20	20	200	
The Bank's equity stake	99.65%	30.25%	30.25%	45%	
Consolidated basis	99.81%	61%	67.5%	85%	
Business lines	Loan guarantees: Creditworthiness appraisal	Leasing	Credit card	Corporate management consulting: Investment	
Operating revenue	272	3,168	484	91	
Operating income (loss)	(226)	164	76	(4)	
Recurring profit (loss)	(222)	162	86	(4)	
Net income (loss)	(250)	119	46	(10)	
Total assets	7,601	13,122	3,048	325	
Net assets	3,038	871	491	252	
Borrowings	-	11,909	1,875	50	
Borrowed from the Bank	-	11,358	1,875	-	

Major Economic Indicators in Yamanashi Prefecture

Gen			Business				Household				
	As of		Rank		As of		Rank		As of		Rank
Total area	2009	4,465 km ²	32	Number of plants and offices	2006	48,723	41	Real household income	0000	X400.004	
Habitable area	2008	21.3%	44	Value of shipments of manufactures	2009	¥1,890.6 bn	35	(average per month per salaried household)	2009	¥489,034	30
Wilderness and parkland, etc	2008	27.1%	7	As above, per manufacturing employee	2009	¥25,933,000	28	Household spending	2009	¥302,073	20
Population	2009	867,000	41	Annual sales of goods	2007	¥1,899.7 bn	41	(monthly average, at least two people)	2009	+ 302,073	20
Number of households	2005	321,000	42	As above, per sales employee	2007	¥27,701,000	30	Average consumer propensity (worker's household)	2009	82.5%	6
Children under 15 years	2009	13.5%	22	Total agricultural output	2008	¥78.8 bn	34	Number of personal vehicles (per 1,000 people)	2009	461.1	6
Working age population	2009	62.2%	24	Productivity of land (revenue from farming per 10 are)	2007	¥157,000	1	Number of public libraries (per 10,000 people)	2009	0.6	1
Persons over 65 years	2009	24.3%	24	Housing starts	2009	4,012	42	Number of convenience stores (per 100,000 people)	2007	37.1	6
Population growth	2009	-4.3%	26	Floor area per housing start	2009	102.4 m ²	11	Average price of residential land (per 1m ² , published prices)	2010	¥30,500	31
Real GDP (prefecture)	FY07	¥3,779.9 bn	41	Value of public works contracts	2009	¥119.4 bn	36	Home ownership ratio	2008	69.4%	19
Real economic growth rate	FY07	0.7%	23	Total site area of building starts	2009	642,148m ²	43	Cost of education (share of consumer spending)	2009	3.8%	31
Per capita income	FY07	¥2,767,000	25	Job offer-to-seeker ratio	2009	0.43 times	26	Proportion of people in higher education	2009	59.6%	6

Placing 41st in Japan in total population and total production, Yamanashi is one of Japan's lower-ranked prefectures. However, in value of shipments of manufacturers and other items, it is middle-ranking. In terms of economic activity and living standards, it is relatively well-positioned.