## The Yamanashi Chuo Bank，Ltd． The 21st Analyst Meeting

## Supplementary Materials

December 6， 2011 （Tue）

## Supplementary Materials

Fiscal 2011 First Half Results
Capital Ratio（Non－Consolidated Basis）4
Capital Allocation ..... 5
Employees and Branches ..... 6
Loan Portfolio by Customer Industry ..... 7
Loan Balance by Customer＇s Business Scale／ Designated Financial Institution Contracts from Local Governments ..... 8
Risk－Monitored Loans ..... 9
Changes in Borrower Categories ..... 10
Support of Management Improvement ..... 11
Securities Portfolio ..... 12
Earnings Structure by Borrower Segment ..... 14
Loan RAROA by Area ..... 15
Medium－Term Management Plan：
＇Future Creation Plan 2013＇
Strengthen Management Base（Reform Administrative Processes at Retail Branches） ..... 16
Contribute to the Regional Community
－Strengthening CSR Initiatives－ ..... 17
Subsidiaries of the Bank ..... 18
Major Economic Indicators in Yamanashi Prefecture ..... 19
The reader is advised that these materials contain forward－looking statements．These statements do not constitute guarantees of future business performance， and they involve various risks and unforeseeable future circumstances．

The Bank＇s future business performance may be
affected by changes in the business environment that
are beyond the prediction or control of the Bank，and
actual results may therefore differ substantially from the
figures contained in the said forward－looking
statements．

Yamanashi Chuo Bank


|  |  | FY2009 <br> （1st half） | $\begin{aligned} & \text { FY2010 } \\ & \text { (1st half) } \end{aligned}$ | $\begin{aligned} & \text { FY2011 } \\ & \text { (1st half) } \end{aligned}$ | YoY comparison（FY10 1H） |  | YoY comparison（FY11 1H） |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Amount | Percentage | Amount | Percentage |
|  | Interest income <br> Loans <br> Securities <br> Call loans <br> Due from banks | $\begin{array}{r} 18.2 \\ 14.3 \\ 6.0 \\ 0.0 \\ 0.0 \\ \hline \end{array}$ | $\begin{array}{r} 18.2 \\ 13.1 \\ 6.3 \\ 0.0 \\ 0.0 \end{array}$ | $\begin{array}{r} 17.6 \\ 12.1 \\ 6.3 \\ 0.0 \\ 0.0 \\ \hline \end{array}$ | $\begin{gathered} 0.0 \\ (1.1) \\ 0.3 \\ (0.0) \\ (0.0) \end{gathered}$ | 0.00 $(8.32)$ 5.88 $(24.13)$ $(42.85)$ | $\begin{gathered} (0.6) \\ (0.9) \\ (0.0) \\ (0.0) \\ 0.0 \end{gathered}$ | $\begin{array}{r} (3.45) \\ (7.51) \\ (1.22) \\ (34.84) \\ 251.44 \\ \hline \end{array}$ |
|  | Fees and commissions | 2.2 | 2.3 | 2.1 | 0.0 | 3.26 | （0．1） | （5．80） |
|  | Other operating income（losses） JGBs and other bond transactions | $\begin{aligned} & (0.3) \\ & (0.4) \end{aligned}$ | $\begin{aligned} & 1.1 \\ & 1.0 \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.4 \\ & 0.3 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1.5 \\ & 1.5 \\ & \hline \end{aligned}$ | $\begin{aligned} & 424.44 \\ & 359.71 \end{aligned}$ | $\begin{aligned} & (0.7) \\ & (0.7) \end{aligned}$ | $\begin{aligned} & (64.21) \\ & (68.61) \\ & \hline \end{aligned}$ |
|  | General provision to loan loss reserve Expenses | $\begin{gathered} (0.8) \\ 14.3 \end{gathered}$ | $14.3{ }^{-}$ | 15.2 | $\begin{aligned} & 0.8 \\ & 0.0 \\ & \hline \end{aligned}$ | 0.30 | 0.8 | 5.75 |
|  | Banking profit <br> Modified banking profit <br> Net business profit on core operations | $\begin{aligned} & 6.6 \\ & 5.8 \\ & 6.2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 7.3 \\ & 7.3 \\ & 6.2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 5.0 \\ & 5.0 \\ & 4.6 \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.7 \\ & 1.5 \\ & 0.0 \\ & \hline \end{aligned}$ | $\begin{array}{r} 10.66 \\ 26.57 \\ 0.48 \\ \hline \end{array}$ | $\begin{aligned} & (2.3) \\ & (2.3) \\ & (1.5) \end{aligned}$ | $\begin{aligned} & (31.77) \\ & (31.77) \\ & (25.33) \end{aligned}$ |
|  | Non－operating income（losses） <br> Equity share and similar transactions <br> NPL disposal amount <br> Money held in trust | $\begin{gathered} (4.3) \\ (0.5) \\ 4.0 \end{gathered}$ | $\begin{gathered} (1.1) \\ (0.9) \\ 0.0 \end{gathered}$ | $\begin{gathered} 0.5 \\ (1.0) \\ 0.0 \end{gathered}$ | $\begin{gathered} 3.1 \\ (0.4) \\ (4.0) \end{gathered}$ | $\begin{array}{r} 72.09 \\ (77.77) \\ (97.78) \end{array}$ | $\begin{array}{r} 1.6 \\ (0.0) \\ (0.0) \end{array}$ | $\begin{array}{r} 145.36 \\ (7.63) \\ (26.37) \end{array}$ |
|  | Ordinary profits | 2.3 | 6.2 | 5.5 | 3.8 | 166.25 | （0．6） | （10．95） |
|  | Extraordinary income（losses） <br> Income taxes－basic <br> Income taxes－deferred | $\begin{gathered} (0.0) \\ 0.8 \\ 0.3 \\ \hline \end{gathered}$ | $\begin{aligned} & 1.4 \\ & 0.9 \\ & 1.4 \\ & \hline \end{aligned}$ | $\begin{gathered} (0.0) \\ 1.8 \\ 0.4 \\ \hline \end{gathered}$ | $\begin{aligned} & 1.5 \\ & 0.1 \\ & 1.0 \\ & \hline \end{aligned}$ | $\begin{array}{r} 2,014.10 \\ 18.00 \\ 322.05 \\ \hline \end{array}$ | $\begin{gathered} (1.4) \\ 0.9 \\ (0.9) \end{gathered}$ | $\begin{array}{r} (100.09) \\ 99.57 \\ (67.45) \\ \hline \end{array}$ |
|  | Net income | 1.1 | 5.3 | 3.1 | 4.2 | 376.04 | （2．1） | （40．19） |


| （\％；¥ billion） |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2008 | $\begin{aligned} & \text { FY2009 } \\ & \text { (1st half) } \end{aligned}$ | FY2009 | $\begin{gathered} \text { FY2010 } \\ \text { (1st half) } \end{gathered}$ | FY2010 | $\begin{array}{r} \text { FY2011 } \\ \text { (1st half) } \end{array}$ |
| Total capital ratio（domestic standards） | 14.23 | 14.47 | 15.14 | 15.98 | 15.90 | 16.19 |
| Tier 1 ratio | 13.64 | 13.94 | 14.54 | 15.50 | 15.35 | 15.83 |
| Regulatory capital | 146.8 | 146.5 | 148.1 | 151.0 | 148.7 | 149.6 |
| Tier 1 | 140.7 | 141.2 | 142.3 | 146.4 | 143.6 | 146.2 |
| Unrealized gain on land revaluation（45\％） | － | － | － | － | － |  |
| Unrealized gain on available－ <br> Tier 2 <br> for－sale securities（45\％） | － | － | － | － | － |  |
| Loan loss reserve | 6.1 | 5.2 | 5.8 | 4.5 | 5.0 | 3.3 |
| Subordinated debt | － | － | － | － | － |  |
| Deductions | － | － | － | － | － |  |
| Risk－weighted assets | 1，031．2 | 1，012．7 | 978.2 | 944.8 | 935.3 | 923.6 |
| On－balance items | 931.0 | 914.3 | 892.9 | 860.9 | 852.0 | 841.5 |
| Off－balance items | 15.1 | 13.8 | 13.8 | 13.0 | 13.0 | 12.3 |
| Operational risks／ 0.08 | 85.0 | 84.5 | 71.4 | 70.8 | 70.2 | 69.7 |

（Reference）
Interest rate risk on the banking account（September 30，2011）

| Interest rate <br> shock | 99 th percentile |
| :---: | :---: |
| Risk amount | $¥ 10.5$ billion |
| Tier I＋Tier II | $¥ 149.6$ billion |
| Outlier ratio | $7.0 \%$ |

＊From June 2009，core deposits are calculated with an in－house model．
（ $¥$ billion）

（50）

|  | FY2004 | FY2005 | FY2006 | FY2007 | FY2008 | FY2009 | FY2010 | FY2011 （1st half） | Comparison with FY2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regular employees | 1，764 | 1，688 | 1，612 | 1，564 | 1，605 | 1，659 | 1，705 | 1，735 | （29） |
| Fixed－term contract workers | 431 | 496 | 581 | 716 | 760 | 789 | 776 | 762 | 331 |
| Branches（including sub－branches） | 93 | 91 | 91 | 91 | 92 | 91 | 91 | $\stackrel{*}{91}$ | （2） |
| Ordinary type | 48 | 49 | 45 | 42 | 43 | 42 | 42 | 42 | （6） |
| Covering wide area；full－range services | 27 | 21 | 21 | 23 | 22 | 22 | 22 | 22 | （5） |
| Covering wide area；specialized in retailing | 15 | 17 | 24 | 25 | 26 | 26 | 26 | $\stackrel{*}{26}$ | 11 |
| Covering wide area；specialized in loans to individuals | 3 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | （2） |
| Corpoarate Sales Office | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 2 |
| Loan centers | 3 | 3 | 3 | 4 | 5 | 5 | 5 | 5 | 2 |
| Off－branch ATMs | 135 | 138 | 131 | 132 | 134 | 132 | 130 | 131 | （4） |

＊Of which two（Chuo Ichiba Branch and Nishi Branch）have moved and become＂branches within branches＂
（ $¥$ billion；\％；P）

|  | March 31,2011 |  | September 30,2011 | YoY change |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Balance | Ratio to total | Balance | Ratio to total | Balance | Ratio to total |
| Manufacturing | 157.7 | $10.3 \%$ | 156.2 | $10.8 \%$ | $(1.5)$ | 0.4 P |
| Agriculture，forestry | 1.4 | $0.2 \%$ | 1.4 | $0.1 \%$ | $(0.0)$ | $(0.1) \mathrm{P}$ |
| Fishery | 0.0 | $0.0 \%$ | 0.0 | $0.0 \%$ | 0.0 | 0.0 P |
| Mining，quarrying and gravel digging | 2.3 | $0.2 \%$ | 2.2 | $0.2 \%$ | $(0.1)$ | $(0.0) \mathrm{P}$ |
| Construction | 45.4 | $3.0 \%$ | 41.3 | $2.9 \%$ | $(4.1)$ | $(0.1) \mathrm{P}$ |
| Utilities，heat provision | 33.5 | $2.2 \%$ | 32.2 | $2.2 \%$ | $(1.3)$ | 0.0 P |
| Telecommunications | 19.9 | $1.3 \%$ | 18.3 | $1.3 \%$ | $(1.6)$ | $(0.0) \mathrm{P}$ |
| Transportation，postal services | 72.6 | $4.8 \%$ | 75.2 | $5.2 \%$ | 2.6 | 0.4 P |
| Wholesaling，retailing | 127.1 | $8.3 \%$ | 126.7 | $8.7 \%$ | $(0.4)$ | 0.4 P |
| Financing，insurance | 47.5 | $3.1 \%$ | 49.6 | $3.4 \%$ | 2.0 | 0.3 P |
| Real estate，equipment rental and leasing | 198.9 | $13.0 \%$ | 188.8 | $13.0 \%$ | $(10.1)$ | $(0.0) \mathrm{P}$ |
| Miscellaneous services | 163.5 | $10.7 \%$ | 165.1 | $11.4 \%$ | 1.5 | 0.7 P |
| National and local governments | 278.4 | $18.2 \%$ | 219.0 | $15.1 \%$ | $(59.4)$ | $(3.1) \mathrm{P}$ |
| Individuals and others | 377.1 | $24.7 \%$ | 373.1 | $25.7 \%$ | $(4.0)$ | 1.0 P |
| Total lending | $1,526.0$ | $100.0 \%$ | $1,449.6$ | $100.0 \%$ | $(76.4)$ | - |

Loan Balance by Customer＇s Business Scale

|  | National and local government |  | Large companies |  | Second－tier companies |  | SMEs |  | Other individuals |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2010 | $\overline{F Y 2011}$ <br> （1st half） | FY2010 | $\overline{F Y 2011}$ <br> （1st half） | FY2010 | $\begin{gathered} \hline \text { FY2011 } \\ \text { (1st half) } \\ \hline \end{gathered}$ | FY2010 | $\overline{F Y 2011}$ <br> （1st half） | FY2010 | $\overline{F Y 2011}$ <br> （1st half） | FY2010 | $\begin{gathered} \hline \text { FY2011 } \\ \text { (1st half) } \\ \hline \end{gathered}$ |
| Overall | 278.4 | 219.0 | 339.5 | 349.1 | 36.6 | 37.0 | 494.2 | 471.2 | 377.1 | 373.1 | 1，526．0 | 1，449．6 |
|  | 18．2\％ | 15．1\％ | 22．2\％ | 24．1\％ | 2．4\％ | 2．6\％ | 32．4\％ | 32．5\％ | 24．7\％ | 25．7\％ | 100．0\％ | 100．0\％ |
| Yamanashi Prefecture | 192.3 | 183.2 | 32.5 | 31.1 | 17.2 | 17.7 | 362.4 | 335.8 | 297.2 | 294.5 | 901.9 | 862.6 |
|  | 21．3\％ | 21．2\％ | 3．6\％ | 3．6\％ | 1．9\％ | 2．1\％ | 40．2\％ | 38．9\％ | 33．0\％ | 34．1\％ | 100．0\％ | 100．0\％ |
| Western Tokyo Bloc | 1.8 | 1.6 | 11.3 | 9.4 | 4.6 | 4.4 | 61.3 | 64.9 | 78.2 | 77.0 | 157.5 | 157.5 |
|  | 1．2\％ | 1．0\％ | 7．2\％ | 6．0\％ | 2．9\％ | 2．8\％ | 38．9\％ | 41．2\％ | 49．7\％ | 48．9\％ | 100．0\％ | 100．0\％ |
| Eastern <br> Tokyo Bloc | 4.2 | 4.2 | 252.4 | 262.3 | 14.7 | 14.8 | 64.1 | 62.3 | 1.6 | 1.5 | 337.1 | 345.2 |
|  | 1．2\％ | 1．2\％ | 74．9\％ | 76．0\％ | 4．4\％ | 4．3\％ | 19．0\％ | 18．0\％ | 0．5\％ | 0．4\％ | 100．0\％ | 100．0\％ |
| Headquarters | 80.0 | 30.0 | 43.1 | 46.1 |  |  | 6.3 | 8.1 | 0.0 | 0.0 | 129.5 | 84.2 |
|  | 61．8\％ | 35．6\％ | 33．3\％ | 54．8\％ | － | － | 4．9\％ | 9．6\％ | 0．0\％ | 0．0\％ | 100．0\％ | 100．0\％ |

Number of Designated Financial Institution Contracts with Local Governments（September 30，2011）

|  | Prefecture | City | Town／Village | Total |
| :--- | :---: | :---: | :---: | :---: |
| Total number of local governments in <br> Yamanashi Prefecture | 1 | 13 | 14 | 28 |
| Number of government bodies by <br> which the Bank is designated | 1 | 13 | 10 | 24 |

## Risk－Monitored Loans under the Banking Law

The Bank has never implemented partial charge－offs．
（ $¥$ billion）

|  | March 31， 2011 | September 30， 2011 | Comparison with previous term－end | September 30， 2011 （consolidated basis） |
| :---: | :---: | :---: | :---: | :---: |
| Loans to customers in bankruptcy | 4.2 | 3.9 | （0．3） | 4.1 |
| Past due loans | 47.0 | 47.4 | 0.4 | 48.7 |
| Accruing loans contractually past due three months or more | － | 0.0 | 0.0 | 0.0 |
| Restructured loans | 2.3 | 2.8 | 0.5 | 2.8 |
| Total risk－monitored loans（A） <br> As a percentage of total loans | $\begin{gathered} 53.6 \\ 3.51 \% \end{gathered}$ | $\begin{gathered} 54.2 \\ 3.74 \% \end{gathered}$ | $\begin{gathered} 0.6 \\ 0.23 P \end{gathered}$ | $\begin{gathered} 55.7 \\ 3.87 \% \end{gathered}$ |
| Portions covered by collateral and guarantees（B）（including specific reserves） | 51.2 | 51.4 | 0.2 | 52.9 |
| Coverage ratio $B / A$ | 95．57\％ | 94．80\％ | （0．77）P | 94．88\％ |
| Reserve for possible loan losses （non－specific）（C） | 5.0 | 3.3 | （1．7） | 7.1 |
| Coverage ratio $(B+C) / A$ （including loan loss reserves） | 105．01\％ | 101．00\％ | （4．01）P | 107．78\％ |

＊The following figures in the yellow column represent risk－monitored loan amounts（non－consolidated basis） on the assumption of implementation of partial charge－offs．

## （ $¥$ billion）

|  |  | September 30，2011 <br> Prior to partial charge－offs（1） | September 30，2011 <br> After partial charge－offs（2） | Decrease <br> （2）－（1） |
| :--- | :--- | ---: | ---: | ---: |
|  | Loans to customers in bankruptcy |  |  |  |$\quad 3.9$

（ $¥$ billion）

| Total claim basis＊ <br> （under the Financial Reconstruction Law） <br> From March 31， 2011 <br> to September 30， 2011 |  |  | September 30， 2011 |  |  |  |  |  | Deterioration to potentially bankrupt or worse |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Normal borrower | $\begin{gathered} \text { Other } \\ \text { requiring } \end{gathered}$ | Requiring supervision | Potentially bankrupt | Effectively <br> Bankrupt | Legally bankrupt |  |
|  | Amount of newly occurred | － | 7.4 | 0.2 |  | 0.0 | － |  |  |
|  | Normal borrower | 1，320．7 | 1，250．4 | 11.3 | 0.2 | 1.1 | 0.3 | 0.0 | 0．11\％ |
|  | Other requiring caution | 158.8 | 7.0 | 124.1 | 0.4 | 2.8 | 0.1 | 0.0 | 1．91\％ |
|  | Requiring supervision | 3.1 | 0.0 | 0.1 | 2.8 | 0.0 | － |  | 0．06\％ |
|  | Potentially bankrupt | 37.0 | 0.0 | 1.1 | 0.1 | 33.5 | 0.8 | 0.0 |  |
|  | Effectively Bankrupt | 10.3 | － | － | － | 0.2 | 8.5 | 0.1 | $\square$ <br> Improvement |
|  | Legally bankrupt | 4.2 | － | － | － | 0.1 | － | 3.7 |  |
|  | Total | 1，534．4 | 1，264．9 | 137.0 | 3.7 | 37.8 | 9.8 | 3.9 |  |

[^0]

Measures for financial facilitation

| $*$ <br> Type | Application |  | Approved |  |  | Turned down |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Applications |  | Amount | Applications | Amount | Applications |  |
| Amount |  |  |  |  |  |  |  |
| SME customers | 5,195 | 141.0 | 4,717 | 132.2 | 74 | 1.8 |  |
| Housing－loan customers | 892 | 13.7 | 566 | 8.5 | 93 | 1.4 |  |

Measures to support managements at corporate borrowers

## Basic stance

Our basic stance is unchanged：We have proactively worked to facilitate funding and support management improvement at customer companies in our region．

## Measures taken

To enhance our management improvement efforts we expanded support services for management improvement and funding facilitation for corporate borrowers．

＊Base date：September 30， 2011

Prior to Mark－to－Market Adjustment
（ $¥$ billion；\％；P）

|  | FY2008 |  | FY2009（1sthalf） |  | FY2009 |  | FY2010（1st half） |  | FY2010 |  | FY2011（1st half） |  | YoY increase （decrease） |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | $\begin{array}{\|c} \hline \text { Ratio to } \\ \text { total } \\ \hline \end{array}$ | Balance | $\begin{gathered} \text { Ratio to } \\ \text { total } \\ \hline \end{gathered}$ | Balance | $\begin{array}{\|c\|} \hline \text { Ratio to } \\ \text { total } \\ \hline \end{array}$ | Balance | $\begin{gathered} \text { Ratio to } \\ \text { total } \\ \hline \end{gathered}$ | Balance | $\begin{array}{\|c} \hline \text { Ratio to } \\ \text { total } \\ \hline \end{array}$ | Balance | $\begin{array}{\|c\|} \hline \text { Ratio to } \\ \text { total } \\ \hline \end{array}$ | Balance | $\begin{gathered} \text { Ratio to } \\ \text { total } \\ \hline \end{gathered}$ |
| JGBs | 343.9 | 38.8 | 360.8 | 37.7 | 468.9 | 46.0 | 544.6 | 50.6 | 558.3 | 52.1 | 694.4 | 57.8 | 149.8 | 7.1 |
| Municipal bonds | 160.2 | 18.1 | 187.3 | 19.6 | 168.2 | 16.5 | 169.7 | 15.8 | 169.5 | 15.8 | 179.5 | 14.9 | 9.8 | （0．8） |
| $\begin{gathered} \text { Government } \\ \text { guaranteed bonds } \end{gathered}$ | 167.6 | 18.9 | 205.4 | 21.5 | 183.3 | 18.0 | 176.1 | 16.4 | 174.3 | 16.3 | 174.1 | 14.5 | （2．0） | （1．9） |
| Bond Issued by <br> semi－government <br> bodies | 5.4 | 0.6 | 3.3 | 0.3 | 3.0 | 0.3 | 2.7 | 0.3 | 2.5 | 0.2 | 1.5 | 0.1 | （1．2） | （0．1） |
| Financial debentures | 20.9 | 2.4 | 19.1 | 2.0 | 13.9 | 1.4 | 11.5 | 1.1 |  |  |  |  | （11．5） | （11．0） |
| Corporate bonds | 92.0 | 10.4 | 97.7 | 10.2 | 101.3 | 9.9 | 96.3 | 9.0 | 94.9 | 8.8 | 81.5 | 6.8 | （14．8） | （2．2） |
| Equity shares | 49.9 | 5.6 | 48.8 | 5.1 | 52.1 | 5.1 | 51.7 | 4.8 | 47.8 | 4.5 | 45.7 | 3.8 | （6．0） | （1．0） |
| Strategic holdings | 35.3 | 4.0 | 34.1 | 3.6 | 35.5 | 3.5 | 35.5 | 3.3 | 32.5 | 3.0 | 30.9 | 2.6 | （4．6） | （0．7） |
| Portfolio investments | 14.6 | 1.6 | 14.7 | 1.5 | 16.6 | 1.6 | 16.2 | 1.5 | 15.3 | 1.5 | 14.8 | 1.2 | （1．4） | （0．3） |
| Foreign securities | 15.7 | 1.8 | 11.1 | 1.2 | 2.4 | 0.3 | 1.1 | 0.1 | 1.9 | 0.2 | 2.2 | 0.2 | 1.1 | 0.1 |
| Investment trusts，etc． | 30.5 | 3.4 | 23.2 | 2.4 | 25.8 | 2.5 | 21.5 | 2.0 | 22.1 | 2.1 | 22.7 | 1.9 | 1.2 | （0．1） |
| Total | 886.4 | 100.0 | 957.1 | 100.0 | 1，019．2 | 100.0 | 1，075．7 | 100.0 | 1，071．8 | 100.0 | 1，201．9 | 100.0 | 126.2 |  |

Yields
（\％；P）

|  | FY2008 | $\begin{aligned} & \text { FY2009 } \\ & \text { (1st half) } \end{aligned}$ | FY2009 | $\begin{aligned} & \text { FY2010 } \\ & \text { (1st half) } \end{aligned}$ | FY2010 | $\begin{aligned} & \text { FY2011 } \\ & \text { (1st half) } \end{aligned}$ | YoY increase （decrease） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yen－denominated bonds | 1.29 | 1.26 | 1.25 | 1.16 | 1.14 | 1.04 | （0．12） |
| Equity shares | 2.53 | 2.09 | 1.96 | 2.17 | 2.05 | 2.25 | 0.08 |
| Investment trusts， etc． | 0.00 | 0.00 | 0.00 | 1.04 | 1.24 | 1.80 | 0.76 |
| Total of yen－ denominated bonds | 1.29 | 1.27 | 1.25 | 1.20 | 1.18 | 1.11 | （0．09） |
| Foreign－currency－ denominated bonds | 3.13 | 1.44 | 1.21 | 1.65 | 1.76 | 1.90 | 0.25 |
| Total | 1.32 | 1.27 | 1.25 | 1.20 | 1.18 | 1.11 | （0．09） |

Valuation gains（losses）
（ $¥$ billion）

|  | FY2008 | FY2009 <br> （1st half） | FY2009 | FY2010 <br> （1st half） | FY2010 | FY2011 <br> （1st half） | YoYincrease <br> （decrease） |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Yen－denominated <br> bonds | 6.5 | 16.7 | 17.3 | 28.3 | 17.6 | 24.0 | $(4.3)$ |
| Equity shares | 4.6 | 9.0 | 11.8 | 4.5 | 5.3 | 4.0 | $(0.5)$ |
| Investment trusts， <br> etc． | $(2.7)$ | $(0.7)$ | 0.0 | $(1.0)$ | $(0.1)$ | $(1.5)$ | $(0.5)$ |
| Total of yen－ <br> denominated bonds | 8.3 | 25.0 | 29.2 | 31.8 | 22.8 | 26.5 | $(5.3)$ |
| Foreign－currency－ <br> denominated bonds | $(0.1)$ | $(0.0)$ | $(0.0)$ | 0.0 | 0.0 | 0.0 | 0.0 |
| Total | 8.2 | 25.0 | 29.2 | 31.8 | 22.8 | 26.5 | $(5.3)$ |

One－Month Results（September 2011）


## One－Month Results <br> （September 2011）



| Key Concepts | Plans | Results（September 30，2011） |
| :---: | :---: | :---: |
| Systemization | Reengineer business processes through the introduction of new computer systems <br> －Shift to new＂Bank Vision＂calculation system <br> －Introduce new＂KeyMan＂loan support system to be shared with other banks | －Launched new＂Bank Vision＂calculation system in Jan． 2011 <br> －Fully launched new＂KeyMan＂loan support system in October 2011 |
| Concentration | Increase support for retail branches <br> －Further expand concentration of processes handled at head office <br> －Review operational flow for administrative processes concentrated at head office | －Centralizing personal loan in head office（from screening to approval） <br> －Outsource management of ATMs located outside branches （starting May 2011） |
| Simplification | Review administrative processes <br> －Review the flow of each administrative process <br> －Improve or eliminate all manner of reports and forms | －Revise reports and forms in accordance to the new calculation system <br> ex）consolidate existing two forms into one form <br> －Develop easy－to－understand forms and reports |
| Stabilization | Cultivate a corporate environment that embraces efficiency and streamlining <br> －Implement measures to improve awareness of efficiency and streamlining <br> －Strengthen monitoring and guidance for retail branches | －Implemented retail branch business improvement campaign（QC Circle Activities） <br> －Enforce basic manner <br> －Implement monitoring system at retail branches （Strengthen monitoring；evaluate retail branches based on measures and policies from headquarters） <br> －Provide guidance through special visits to branches （cooperation between headquarters and branches） |

Medium-Term Management Plan: 'Future Creation Plan 2013'
Contribute to the Regional Community - Strengthening CSR Initiatives -
Established "Basic CSR Policy" and "Environmental Policy" in September 2010


Promotion of sports in Yamanashi Prefecture through volleyball
（ $¥$ million；as of September 30，2011）

| Trade name | Yamanashi Chuo <br> Guarantee Co．，Ltd． | Yamanashi Chugin <br> Lease Co．，Ltd． | Yamanashi Chugin <br> DC Card Co．，Ltd． | Yamanashi Chugin <br> Management <br> Consulting Co．，Ltd． |
| :---: | :---: | :---: | :---: | :---: |
| Established | July 1，1986 | April 6，1987 | July 2，1991 | August 2，1996 |
| Paid－in capital | 20 | 20 | 20 | 200 |
| The Bank＇s equity stake | $99.65 \%$ | $30.25 \%$ | $30.25 \%$ | $45 \%$ |
| Consolidated basis | $99.81 \%$ | $61 \%$ | $67.5 \%$ | Credit card |


| General |  |  |  | Business |  |  |  | Household |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of |  | Rank |  | As of |  | Rank |  | As of |  | Rank |
| Total area | 2010 | $4,465 \mathrm{~km}^{2}$ | 32 | Number of plants and offices | 2009 | 49，611 | 41 | Real household income |  |  |  |
| Habitable area | 2009 | 21．3\％ | 44 | Value of shipments of manufactures | 2009 | $¥ 1,900.0$ bn | 35 | （average per month per salaried household） | 010 | ¥523，033 | 21 |
| Wilderness and parkland，etc | 2009 | 27．1\％ | 7 | As above，per manufacturing employee | 2009 | $¥ 25,972,000$ | 28 | Household spending | 2010 | $¥ 307$ ， 823 | 37 |
| Population | 2010 | 863，000 | 41 | Annual sales of goods | 2007 | $¥ 1,899.7$ bn | 41 | （monthly average，at least two people） |  | ¥307，823 |  |
| Number of households | 2010 | 328，000 | 41 | As above，per sales employee | 2007 | $¥ 27,701,000$ | 30 | Average consumer propensity （worker＇s household） | 2010 | 71．5\％ | 36 |
| Children under 15 years | 2010 | 13．4\％ | 23 | Total agricultural output | 2009 | $¥ 76.4$ bn | 34 | Number of personal vehicles （per 1，000 people） | 2010 | 457.7 | 6 |
| Working age population | 2010 | 61．9\％ | 22 | Productivity of land（revenue from farming per 10 are） | 2008 | $¥ 120,000$ | 4 | Number of public libraries（per 10，000 people） | 2010 | 0.6 | 1 |
| Persons over 65 years | 2010 | 24．6\％ | 25 | Housing starts | 2010 | 4，681 | 39 | Number of convenience stores （per 100，000 people） | 2007 | 37.1 | 6 |
| Population growth | 2009 | －4．3\％ | 26 | Floor area per housing start | 2010 | $104.6 \mathrm{~m}^{2}$ | 12 | Average price of residential land（per $1 \mathrm{~m}^{2}$ ，published prices） | 2010 | $¥ 30,500$ | 31 |
| GDP（prefecture） | FY07 | $¥ 3,779.9 \mathrm{bn}$ | 41 | Value of public works contracts | 2010 | $¥ 82.1$ bn | 41 | Home ownership ratio | 2008 | 69．4\％ | 19 |
| Economic growth rate | FY07 | 0．7\％ | 23 | Total site area of building starts | 2010 | 904，327 m² | 40 | Cost of education（share of consumer spending） | 2010 | 5．0\％ | 10 |
| Per capita income | FY07 | $¥ 2,767,000$ | 25 | Job offer－to－seeker ratio | 2010 | 0.55 times | 20 | Proportion of people in higher education | 2010 | 58．5\％ | 10 |

Placing 41st in Japan in total population and total production，Yamanashi is one of Japan＇s lower－ranked prefectures． However，in value of shipments of manufacturers and other items，it is middle－ranking．In terms of economic activity and living standards，it is relatively well－positioned．


[^0]:    ＊Including loans，customers＇liabilities for acceptances and guarantees，foreign exchanges，suspense payments and accrued interest． Loans to national and local governments and claims outside scope of asset under self－assessment are included in＂Normal＂borrowers．

