

The Yamanashi Chuo Bank, Ltd. The 36th Analyst Meeting

Supplementary Materials

June 5, 2019 (Wed)

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Supplementary Materials

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The reader is advised that these materials contain forward-looking statements. These statements do not constitute guarantees of future business performance, and they involve various risks and unforeseeable future circumstances. The Bank's future business performance may be affected by changes in the business environment that are beyond the prediction or control of the Bank, and actual results may therefore differ substantially from the figures contained in the said forward-looking statements.

Yamanashi Chuo Bank

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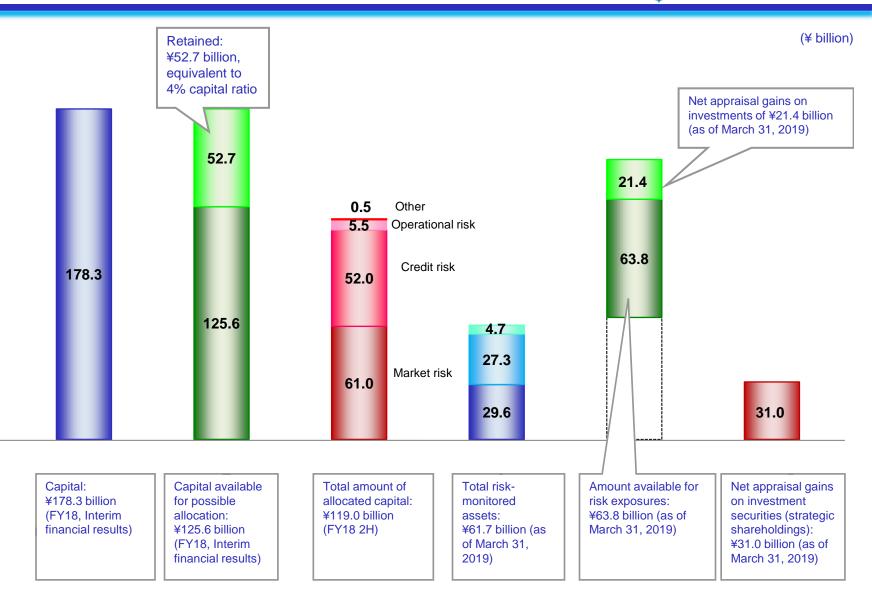
								(¥ billion, %)
		FY16	FY17	FY18	YoY chang	e (FY17)	YoY chang	e (FY18)
		1110	1 1 17	1110	Amount	Percentage	Amount	Percentage
	Fund operations	3,069.1	3,071.2	2,906.3	2.1	0.06	(164.9)	(5.36)
	Loans	1,498.3	1,525.8	1,630.4	27.4	1.83	104.6	6.85
Ave	Securities	1,281.9	1,132.0	1,174.7	(149.8)	(11.69)	42.7	3.77
Average	Call Ioan	90.2	282.0	14.3	191.7	212.52	(267.6)	(94.91)
	Due from banks (interest-bearing)	185.5	117.8	73.7	(67.6)	(36.47)	(44.1)	(37.48)
balance	Fund procurement	2,963.0	3,016.0	3,112.2	52.9	1.78	96.2	3.19
nce	Deposits	2,852.8	2,917.3	2,954.6	64.4	2.25	37.3	1.28
	Call money	0.0	-	0.0	(0.0)	(100.00)	0.0	-
	(Reference) Money held in trust	-	-	-	-	-	-	-
	Fund operations	1.09	1.04	1.05	(0.05)	/	0.01	/
	Loans	1.11	1.03	0.97	(0.08)	/	(0.06)	/
	Securities	1.29	1.40	1.23	0.11	/	(0.17)	
	Call Ioan	0.22	0.06	0.63	(0.16)		0.57	
Υïe	Due from banks	(0.01)	0.03	0.09	0.04		0.06	
Yields/Interest margin	Fund procurement	0.07	0.05	0.02	(0.02)		(0.03)	
/Int	Deposits	0.03	0.01	0.01	(0.02)		0.00	
ere	Call money	1.23	-	2.18	(1.23)		2.18	
st n	Borrowings	0.50	0.30	0.03	(0.20)		(0.27)	
nar	Cost ratio	0.94	0.92	0.89	(0.02)		(0.03)	
gin	Fund procurement cost	0.98	0.95	0.87	(0.03)		(0.08)	
	Loans/deposits interest margin	1.08	1.02	0.96	(0.06)		(0.06)	
	Fund operations/procurement interest margin	1.02	0.99	1.03	(0.03)		0.04	
	Loans/deposits margin	0.13	0.10	0.06	(0.03)		(0.04)	
	Gross interest margin on funds under management	0.11	0.09	0.18	(0.02)		0.09	/

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		EV(40			YoY chang	e (FY17)	YoY change	(¥ biilion, %) e (FY18)
		FY16	FY17	FY18	Amount	Percentage	Amount	Percentage
	Interest income	31.3	30.1	29.8	(1.1)	(3.62)	(0.3)	(1.25)
	Loans	16.6	15.8	15.8	(0.8)	(5.27)	0.0	0.41
	Securities	16.5	15.8	14.5	(0.7)	(4.25)	(1.3)	(8.29)
	Call Ioan	0.2	0.1	0.0	(0.0)	(7.92)	(0.0)	(51.07)
	Due from banks	(0.0)	0.0	0.0	0.0	209.37	0.0	108.57
	Fees and commissions	4.2	4.7	4.6	0.4	11.76	(0.0)	(1.20)
	Other operating income	2.1	(0.2)	4.4	(2.4)	(109.47)	4.6	2,226.92
	JGBs and other bond transactions	4.3	0.6	4.9	(3.6)	(83.97)	4.2	609.95
σ	General provision to loan loss reserve	(0.1)	-	1.0	0.1	100.00	1.0	-
rofits	Expenses	26.9	26.9	26.5	(0.0)	(0.30)	(0.3)	(1.48)
	Net business profit	10.8	7.8	11.3	(3.0)	(28.26)	3.5	45.54
and	Modified banking profit	10.7	7.8	12.4	(2.9)	(27.50)	4.5	58.87
and losses	Net business profit on core operations	6.4	7.1	7.4	0.6	10.40	0.3	5.17
ses	Non-operating income (losses)	(1.9)	(1.1)	(4.8)	0.7	39.43	(3.6)	(319.04)
	Gains on reversal of provision to loan loss reserve	-	0.6	-	0.6	-	(0.6)	(100.00)
	Equity share and similar transactions	4.5	6.4	0.0	1.9	42.19	(6.3)	(98.97)
	Loss on dissolution of investment trusts	5.2	7.5	5.2	2.3	44.36	(2.3)	(31.04)
	Reversal of loan loss reserve	0.5	0.0	(0.6)	(0.5)	(98.73)	(0.6)	(8,814.28)
	Ordinary profits	8.9	6.6	6.5	(2.3)	(25.88)	(0.1)	(1.95)
	Extraordinary income (losses)	(0.2)	(0.6)	(0.2)	(0.3)	106.12	0.3	62.37
	Income taxes - basic	2.1	1.0	0.5	(1.0)	(49.85)	(0.5)	(49.25)
	Income taxes - deferred	(0.1)	0.5	1.2	0.6	415.43	0.7	145.40
	Net income	6.7	4.4	4.4	(2.2)	(33.47)	0.0	0.67

Capital Allocation

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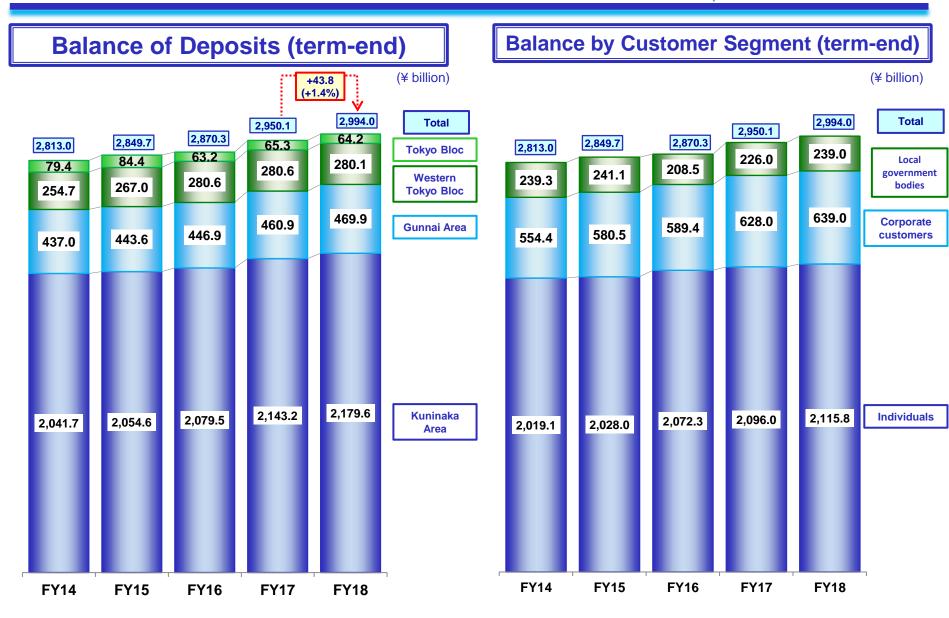
		FY08	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18	Comparison with FY08
Reg	ular employees	1,605	1,659	1,705	1,704	1,708	1,699	1,675	1,677	1,685	1,737	1,726	121
Fixe	d-term contract workers	760	789	776	736	714	691	672	678	711	714	686	(74)
Bran	ches (including sub-branches)	92	91	91	91	90	90	90	91	91	92	^{*2} 92	0
	Ordinary type	43	42	42	42	43	41	41	42	42	41	41	(2)
	Covering wide area/full-range services	22	22	22	21	21	21	21	21	21	21	21	(1)
	Covering wide area/designated for *1 special functions, Internet branches	27	27	27	28	26	28	28	28	28	30	*2 30	3
Corp	porate Sales Office	0	0	1	2	1	1	1	0	0	0	1	1
Life	Squares/Loan Squares	5	5	5	5	6	7	7	8	8	8	8	3
Off-b	oranch ATMs	134	132	130	129	126	129	130	133	135	141	142	8

*1 Branches designated for special functions are the total of branches specialized in retailing and branches specializes in loans to individuals, and a special-designation branch (Life Square Kofu Branch) and an Internet branch (Fujisan Internet Branch).

*2 The Chuo Ichiba branch operates at the Kokubo Branch, the Sumiyoshi Branch at the Minami Branch, the Chizuka Branch at the Yumura Branch, the Art Gallery Branch at the Life Square Kofu branch, and the Kasugai Branch at the Isawa Branch.

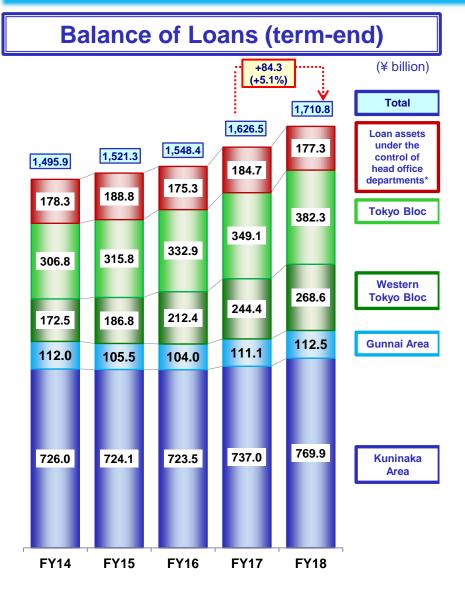
Deposits

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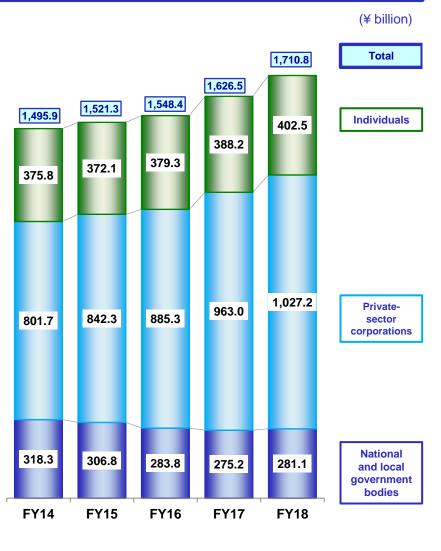
Loans

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(*) Loan assets under the control of head office departments refers to the Ministry of Finance, loans made under loan participation agreements and financial receivables transferred from other industries.





(¥ billion)

	FY17	,	FY18		YoY cha	nge
	Balance	Ratio to total	Balance	Ratio to total	Balance	Ratio to total
Manufacturing	161.2	9.9%	179.0	10.5%	17.8	0.6P
Agriculture, forestry	2.4	0.2%	3.4	0.2%	0.9	0.0P
Fishery	0.0	0.0%	0.0	0.0%	0.0	0.0P
Mining, quarrying and gravel digging	4.0	0.2%	3.7	0.2%	(0.2)	0.0P
Contruction	37.4	2.3%	38.4	2.2%	1.0	(0.1)P
Utilities, heat provision	31.4	1.9%	30.0	1.8%	(1.4)	(0.1)P
Telecommunications	14.1	0.9%	15.8	0.9%	1.7	0.0P
Transportation, postal services	86.0	5.3%	91.3	5.3%	5.2	0.0P
Wholesaling, retailing	116.6	7.2%	119.4	7.0%	2.7	(0.2)P
Financing, insurance	80.9	5.0%	79.6	4.7%	(1.3)	(0.3)P
Real estate, equipment rental and leasing	271.6	16.7%	298.6	17.5%	26.9	0.8P
Real estate	192.0	11.8%	220.0	12.9%	28.0	1.1P
Local public corporations	22.8	1.4%	19.3	1.1%	(3.4)	(0.3)P
Equipment rental and leasing	56.7	3.5%	59.2	3.5%	2.4	0.0P
Other services	156.9	9.6%	167.4	9.8%	10.5	0.2P
National and local government bodies	275.2	16.9%	281.1	16.4%	5.8	(0.5)P
Individuals and others	388.2	23.9%	402.5	23.5%	14.3	(0.4)P
Total	1,626.5	100.0%	1,710.8	100.0%	84.3	

Balance of Loans by Customer Business Scale (term-end)

(¥ billion, %, P)

			Overall		Yaman	ashi Prefe	cture	Weste	ern Tokyo I	Bloc	Т	okyo Bloc			adquarters	
		FY17	FY	[′] 18	FY17	7 FY18		FY17	FY	18	FY17	FY	18	FY17	FY	18
				YoY change			YoY change			YoY change			YoY change			YoY change
National and local	Balance	275.2	281.1	5.9	195.7	208.0	12.3	0.6	5.4	4.8	1.8	1.5	(0.3)	77.0	66.1	(10.9)
government bodies	Ratio to total	16.9%	16.4%	(0.5)	23.1%	23.6%	0.5	0.2%	2.0%	1.8	0.5%	0.4%	(0.1)	41.7%	37.3%	(4.4)
Large	Balance	324.9	359.9	35.0	27.8	30.9	3.1	10.2	11.4	1.2	259.0	280.9	21.9	27.7	36.6	8.9
companies	Ratio to total	20.0%	21.0%	1.1	3.3%	3.5%	0.2	4.2%	4.2%	0.1	74.2%	73.5%	(0.7)	15.0%	20.6%	5.6
Second-tier	Balance	23.1	22.3	(0.8)	9.4	9.7	0.3	6.3	5.8	(0.5)	7.4	6.8	(0.6)	0.0	0.0	0.0
companies	Ratio to total	1.4%	1.3%	(0.1)	1.1%	1.1%	(0.0)	2.6%	2.2%	(0.4)	2.1%	1.8%	(0.3)	0.0%	0.0%	0.0
SMEs	Balance	614.9	644.9	30.0	316.6	326.8	10.2	139.8	152.8	13.0	78.4	90.7	12.3	79.9	74.6	(5.3)
SIVES	Ratio to total	37.8%	37.7%	(0.1)	37.3%	37.0%	(0.3)	57.2%	56.9%	(0.3)	22.5%	23.7%	1.3	43.3%	42.1%	(1.2)
Other	Balance	388.2	402.5	14.3	298.4	306.9	8.5	87.4	93.0	5.6	2.3	2.4	0.1	0.0	0.0	0.0
individuals	Ratio to total	23.9%	23.5%	(0.3)	35.2%	34.8%	(0.4)	35.8%	34.6%	(1.1)	0.7%	0.6%	(0.0)	0.0%	0.0%	0.0
Total	Balance	1,626.5	1,710.8	84.3	848.1	882.4	34.3	244.4	268.6	24.2	349.1	382.3	33.2	184.7	177.3	(7.4)
TULA	Ratio to total	100.0%	100.0%	-	100.0%	100.0%	-	100.0%	100.0%	-	100.0%	100.0%	-	100.0%	100.0%	-

Designated Financial Institution Contracts with
Local Government Bodies (FY18)

	Prefecture	City	Tow n/village	Total
Total number of local government bodies in Yamanashi prefecture	1	13	14	28
Number of local government bodies by which the Bank is designated	1	13	10	24

(¥ billion)

(¥ billion)

<Risk-Monitored Loans under the Banking Law>

The Bank has never implemented partial charge-offs.

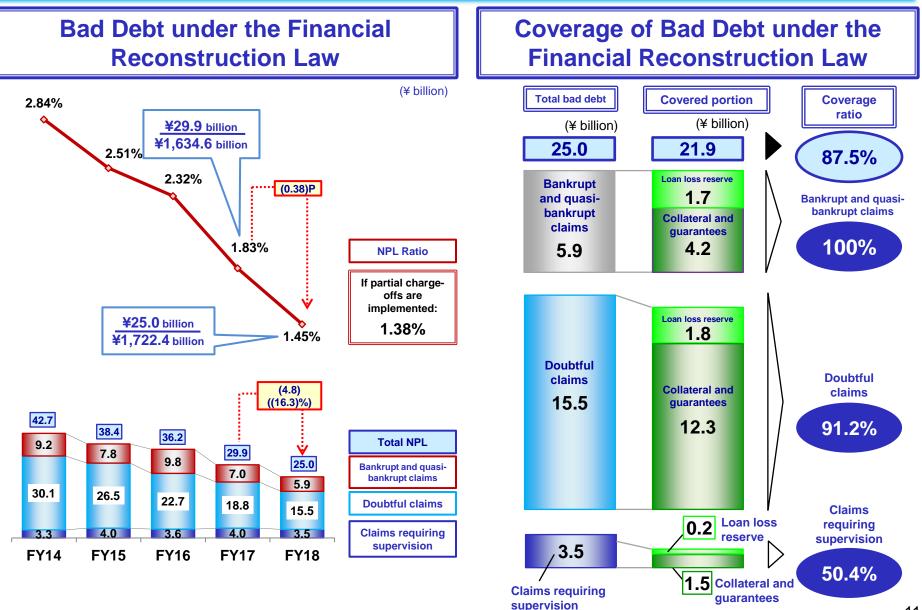
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		FY17	FY18	YoY change	FY18 (consolidated basis)
	Loans to customers in bankruptcy	2.1	1.6	(0.4)	1.7
	Past due loans	23.6	19.8	(3.8)	20.1
	Accruing loans contractually past due three months or more	-	-	-	_
	Restructured loans	4.0	3.5	(0.5)	3.5
Tota	al risk-monitored loans (A)	29.9	25.0	(4.8)	25.4
(a	s a percentage of total loans)	(1.83%)	(1.46%)	((0.37)P)	(1.49%)
guara	ons covered by collateral and antees (B) including specific reserves)	26.3	21.6	(4.6)	22.0
Cov	erage ratio B / A	87.97%	86.48%	(1.49)P	86.66%
	erve for possible loan losses (non- ific) (C)	3.6	4.6	1.0	6.6
	verage ratio (including loan loss erve) (B + C) / A	100.04%	105.05%	5.01P	112.70%

(*) The following figures in the yellow column represent risk-monitored loan amounts (nonconsolidated basis) on the assumption of implementation of partial charge-offs.

	ipieritatieri er partial (inal ge enter	(
	FY18 Prior to partial charge-offs(1)	FY18 Prior to partial charge-offs(2)	Decrease (2)-(1)
Loans to customers in bankruptsy	1.6	1.3	(0.2)
Past due loans	19.8	18.8	(1.0)
Accruing loans contractually due three months or more	_	-	
Restructured loans	3.5	3.5	0.0
otal risk-monitored loans	25.0	23.7	(1.2)
As a percentage of total loans)	(1.46%)	(1.38%)	((0.08)P)

Mandatory Disclosure of Bad Debt under the Financial Reconstruction Law

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(¥ billion)

(under	Total claim ba the Financial R		FY18								
Law) From FY17 to FY18			Normal borrower	Other requiring caution	Requiring supervision	Potentially bankrupt	Effectively bankrupt	Legally bankrupt	Deterioration to potentially bankrupt or		
	Amount of newly occurred	-	57.2	1.3	0.0	0.0	0.0	-	worse		
	Normal borrower	1,497.0	1,527.3	9.9	1.1	0.7	0.2	0.0	0.07%		
	Other requiring caution	103.6	4.7	86.2	0.9	0.8	0.1	0.0	1.10%		
	Requiring supervision	5.0	0.0	1.5	2.8	0.2	0.0		4.46%		
FY17	Potentially bankrupt	18.8	0.0	2.3	-	13.7	0.3		Deterioration		
	Effectively bankrupt	4.9	0.0	0.0	-	0.0	3.4	0.1	Improvement		
	Legally bankrupt	2.1	-	-	-	0.0	-	1.3			
	Total	1,631.5	1,589.5	101.4	5.0	15.5	4.2	1.6			

(*) Including loans, customers' liabilities for acceptances and guarantees, foreign exchanges, suspense payments and accrued interest. Loans to national and local goverment bodies and claims outside scope of asset under self-assessment are included in "Normal borrow er".

<Prior to Mark-to-Market Adjustment>

(¥ billion, %)

	FY15FY16BalanceRatio to totalBalanceRatio to total		FY	′16	FY	′17	FY	′18	YoY change		
				Balance	Ratio to total	Balance	Ratio to total	Balance	Ratio to total		
JGBs	592.4	41.4	381.9	32.1	376.3	31.1	338.7	31.2	(37.6)	0.1	
Municipal bonds	227.3	15.9	162.1	13.6	168.9	14.0	182.7	16.8	13.8	2.8	
Gov ernment guaranteed bonds	79.0	5.5	45.1	3.8	50.7	4.2	47.2	4.3	(3.5)	0.1	
FILP Agency bonds	0.9	0.1	0.8	0.1	0.7	0.1	0.6	0.1	(0.1)	0.0	
Financial debentures	-	_	_	_	_	_	3.5	0.3	3.5	0.3	
Corporate bonds	9.2	0.6	6.2	0.5	5.9	0.5	8.0	0.7	2.1	0.2	
Equity shares	39.3	2.8	33.8	2.9	40.5	3.3	34.1	3.1	(6.4)	(0.2)	
Strategic holdings	27.7	1.9	26.6	2.2	25.5	2.1	24.5	2.2	(1.0)	0.1	
Portfolio investments	11.5	0.8	7.1	0.6	15.0	1.2	9.5	0.9	(5.5)	(0.3)	
Foreign securities	216.8	15.2	205.3	17.3	39.4	3.3	33.0	3.0	(6.4)	(0.3)	
Investment trusts, etc.	265.1	18.5	352.9	29.7	525.1	43.5	437.4	40.3	(87.7)	(3.2)	
Total	1,430.4	100.0	1,188.4	100.0	1,207.8	100.0	1,085.5	100.0	(122.3)		

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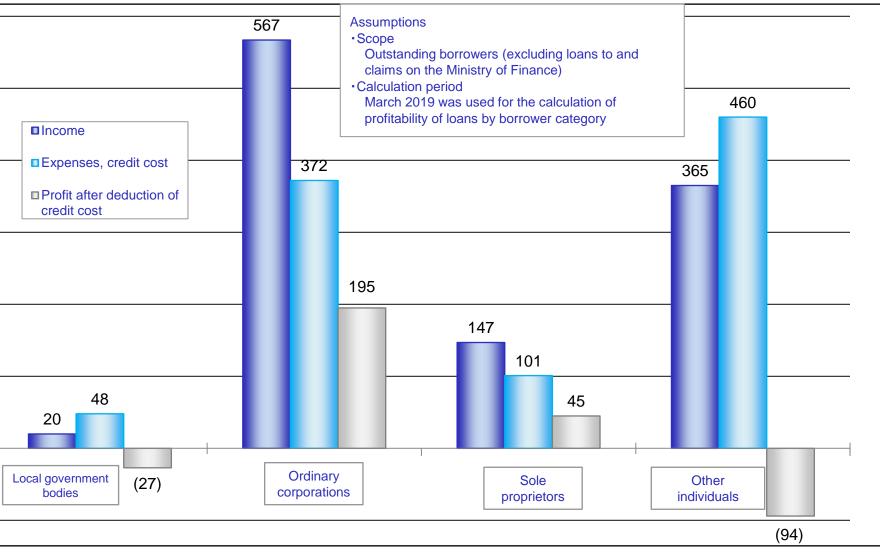
<Yields and Valuation Gains (Losses)>

(Yields)					(%)	(Changes in appraisal gains (losses))						(¥ billion)
	FY15	FY16	FY17	FY18	YoY change (P)			FY15	FY16	FY17	FY18	YoY change
Yen-denominated bonds	0.82	0.86	0.84	0.73	(0.11)	Yer bor	n-denominated nds	37.8	24.8	21.2	18.5	(2.7)
Equity shares	3.29	3.43	3.39	3.56	0.17	Eq	Equity shares		31.8	31.9	32.1	0.2
Investment trusts, etc.	2.66	1.68	1.81	1.62	(0.19)		Strategic shareholdings	24.0	25.2	29.4	31.0	1.6
Total of yen- denominated bonds	1.19	1.15	1.31	1.20	(0.11)	Investment trusts, etc.		14.8	(0.4)	(2.6)	1.8	4.4
Foreign-currency- denominated bonds	1.72	1.95	2.06	2.39	0.33	Foreign currency- denominated securities		5.0	(0.7)	(0.8)	0.0	0.8
Total	1.24	1.29	1.40	1.23	(0.13)	То	tal	90.5	55.5	49.6	52.5	2.9
Valuation gains (losses))											(¥ million)
FY1			TY15	FY16			FY17		FY18		YoY change	
JGBs and oth transactions	er bond		54	43 4		24		693	4,	,920	4,227	
On bond ga	ain on		1,47	74	4 5,1		2,164		5,242		3,078	
On bond sa	ale loss		93	0		25 1,4		471	322		(1,149)	
On bond amortizatio	n			_		_		_		—		
Stock and oth related incom	er		5,2 1	5,219		541 6,4		457		66 (6,391)
Gains on sales of stocks and other securities			5,54	4,0		44	44 6,4		57 3,4		(3,043	
Shares loss on sale			32	21	1	00	00		- 3,348		3,348	
Shares amortization		n		3		1	1				_	
Total			5,76	63	8,8	66	7,	150	4,	986	2	2,164

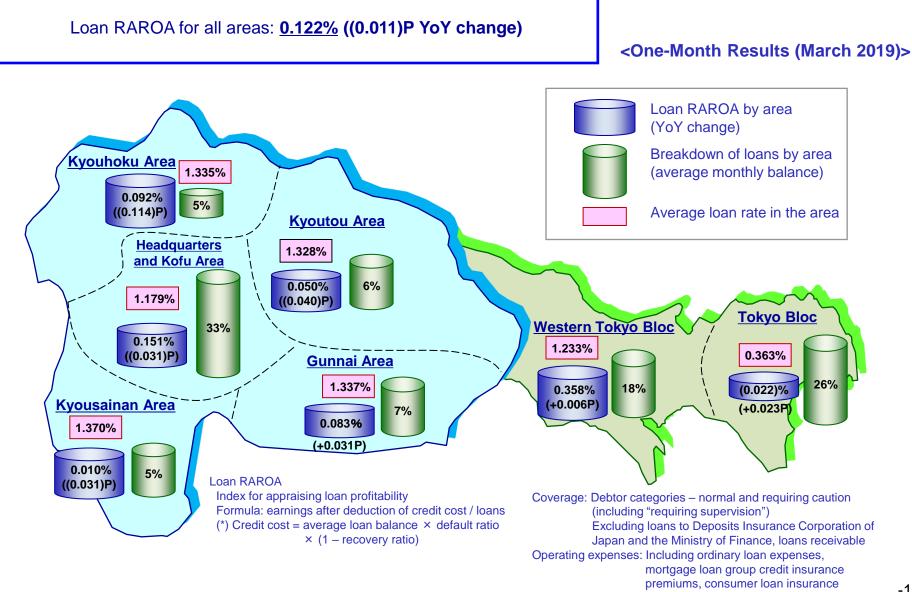
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(¥ million)

<One-Month Results (March 2019)>



Loan RAROA by Area

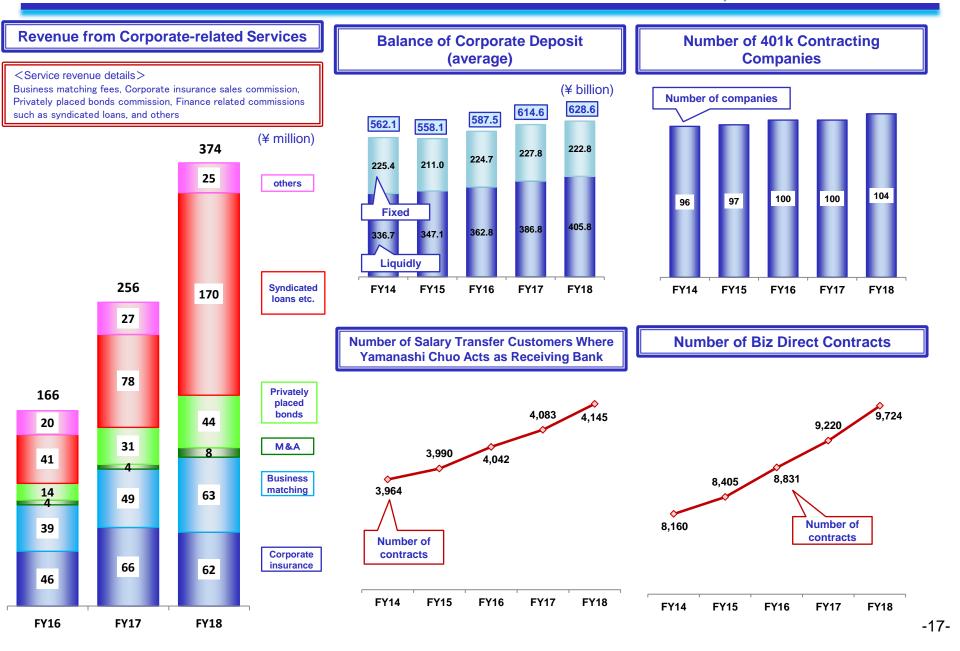


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premiums

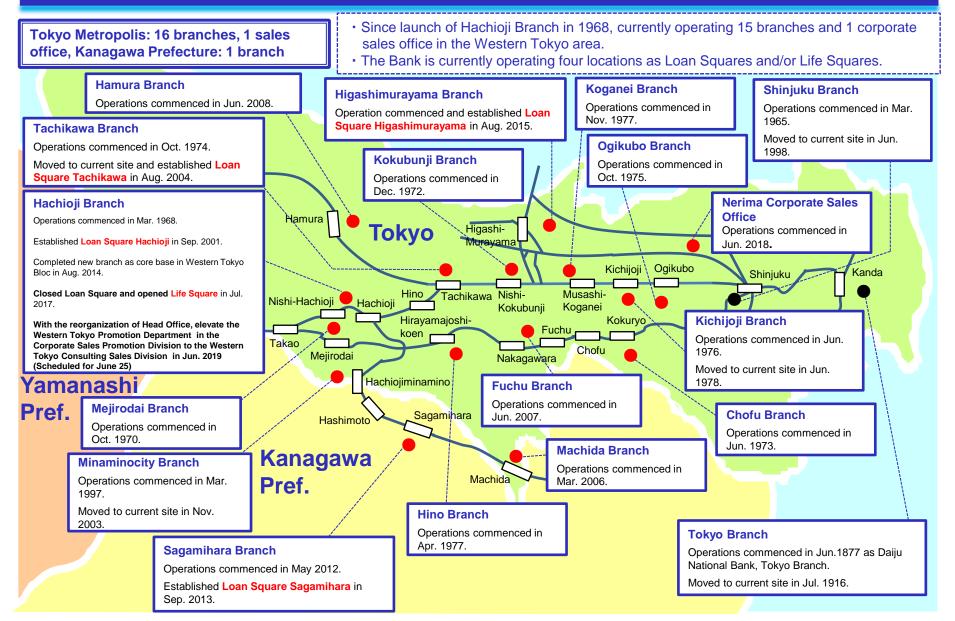
Corporate Promotion Item Results

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Status of Branch Development Outside Yamanashi Prefecture





Trade name	Yamanashi Chuo Guarantee Co., Ltd.	Yamanashi Chugin Lease Co., Ltd.	(¥ Yamanashi Chugin DC Card Co., Ltd.	million, as of March 31, 2019) Yamanashi Chugin Management Consulting Co., Ltd.
Established	July 1, 1986	April 6, 1987	July 2, 1991	August 2, 1996
Paid-in capital	20	20	20	200
(The Bank's equity stake)	(99.65%)	(30.25%)	(30.25%)	(45.00%)
(Consolidated basis)	(99.81%)	(61.00%)	(67.50%)	(87.50%)
Business lines	Loan guarantees/ creditw orthiness appraisal	Leasing	Credit Card	Consulting for corporate management/economic research
Operating revenue	447	4,566	933	285
Operating income (loss)	328	449	55	57
Ordinary profits	394	450	79	59
Net income	276	296	57	39
Total assets	8,542	10,548	3,230	1,030
Net assets	5,705	3,109	1,281	850
Borrow ings	-	6,939	1,005	-
(Borrowed from the Bank)	(-)	(6,385)	(1,005)	(-)

Major Economic Indicators in Yamanashi Prefecture

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	I	Business				Household					
	As of		Pref. rank		As of		Pref. rank		As of		Pref. rank
Total area	2018	4,465km²	32	Private businesses	2016	43,173	41	Real household income (average per	2018	¥527 704	33
Habitable area	2017	21.4%	44	Value of manufacturing shipments	2017	¥2,502.0 billion	33	month per salaried household)	2018	¥537,701	
Wilderness and parkland, etc.	2017	27.1%	8	Value of per capita manufacturing shipments	2017	¥35,144,000	24	Household spending (average per month	2018	¥296,315	38
Population	2018	817,000	42	Annual sales of goods	2016	¥1,882.7 billion	42	per salaried household)			30
Number of households	2018	358,000	41	Annual per capita sales of goods	2016	¥31,868,000	33	Average consumpution propensity (worker's household)	2018	67.9%	30
Children under 15 years	2018	11.9%	33	Total agricultural output	2017	¥94.0 billion	34	Number of personal vehicles (per 1,000 people)	2018	660	5
Working age population	2018	57.8%	20	Ratio of agricultural income to output	2017	48.3%	5	Number of public libraries (per 10,000 people)	2018	0.62	1
Persons over 65 years	2018	30.3%	24	Housing starts	2018	4,518	41	Number of convenience stores (per 100,000 people)	2018	56.5	2
Population growth	2018	(0.71)%	31	Floor area per housing start	2018	101.7 m [*]		Average price of resedental land (per m , reference price)	2018	¥24,600	36
Prefectural GDP (real- term)	FY15	¥3,160.4 biliion	41	Value of public works contracts	2018	¥142.9 billion	38	Home ownership	2013	70.9%	17
Economic growth (real-term)	FY15	2.2%	15	Total site area of construction starts	2018	965,636m [*]	39	Cost education (worker's household expenditure)	2018	5.7%	17
Per capita income	FY15	¥2,785,000	23	Jobs-to-applications ratio	2018	1.47 times	30	Proportion of people in higher education	2018	57.2%	9

Placing 42nd in Japan in total population and 41st in total production, Yamanashi is one of Japan's lower-ranked prefectures. However, in value of shipments of manufacturers and other items, it is middle-ranking. In terms of economic activity and living standards, it is relatively well-positioned.