# The Yamanashi Chuo Bank, Ltd. The 37th Analyst Meeting

## **Supplementary Materials**

December 4, 2019 (Wed)

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#### **Supplementary Materials**

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The reader is advised that these materials contain forward-looking statements. These statements do not constitute guarantees of future business performance, and they involve various risks and unforeseeable future circumstances.

The Bank's future business performance may be affected by changes in the business environment that are beyond the prediction or control of the Bank, and actual results may therefore differ substantially from the figures contained in the said forward-looking statements.

#### **Profile** (as of September 30, 2019)

Predecessor founded: April 1877

Established: December 1941

•Head office: 20-8, Marunouchi 1-Chome, Kofu, Yamanashi

Common stock: ¥15.4 billion

•Employees: 1,722

•Branches (including sub-branches):

92 (75\* in Yamanashi Pref., 16 in Tokyo, 1 in Kanagawa Pref.)

Corporate Sales Office: 1 (Nerima) Representative Office: 1 (Hong Kong)

(\*) Includes 1 Internet branch

Designated Financial Institution Contracts with Local

Government Bodies:

Yamanashi Prefecture and 23 of its 27 municipalities



Head office

#### **Our Mission**

## Region-based operations and sound management

Maintaining a close relationship with the communities in the region where we operate, we will contribute to the prosperity of the region and the development of its economy, with a commitment to sound management that enjoys the trust of our customers, while bolstering our business operations.

## FY19 1st Half Business Results (1)

#### **⑩山梨中央銀**行

(¥ billion, %)

					\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	(E) (40, 41, I)	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	(E) (40, 41, I)
		FY17 1H	FY18 1H	FY19 1H	YoY change		YoY change	
					Amount	Percentage	Amount	Percentage
	Fund operations	3,119.8	2,921.4	2,906.5	(198.4)	(6.36)	(14.8)	(0.50)
	Loans	1,509.3	1,608.9	1,686.4	99.5	6.59	77.4	4.81
Ave	Securities	1,135.0	1,203.5	1,130.1	68.5	6.03	(73.3)	(6.09)
Average	Call Ioan	308.0	21.6	4.4	(286.3)	(92.95)	(17.2)	(79.44)
	Due from banks (interest-bearing)	154.2	73.9	72.2	(80.3)	(52.06)	(1.7)	(2.34)
ala	Fund procurement	3,035.4	3,095.8	3,257.0	60.4	1.99	161.1	5.20
balance	Deposits	2,923.0	2,960.7	3,021.4	37.6	1.28	60.7	2.05
	Call money	-	0.0	5.7	0.0	-	5.7	48,183.33
	(Reference) Money held in trust	-	-	1.1	-	-	1.1	-
	Fund operations	1.00	1.03	1.03	0.03	/	0.00	/
	Loans	1.05	0.98	0.92	(0.07)	/	(0.06)	/ <u> </u>
	Securities	1.32	1.19	1.24	(0.13)	/	0.05	/ [
	Call Ioan	0.08	0.45	1.60	0.37	/	1.15	
<u>≼</u>	Due from banks	(0.00)	0.09	0.09	0.09	/ /	0.00	/ [
Yields/Interest	Fund procurement	0.07	0.02	0.02	(0.05)	/	0.00	
/Int	Deposits	0.01	0.01	0.01	0.00	/ /	0.00	/ [
ere	Call money	-	2.18	(0.04)	2.18	/	(2.22)	/ [
st r	Borrowings	0.98	0.03	0.01	(0.95)	/ /	(0.02)	/ [
margin	Cost ratio	0.93	0.90	0.84	(0.03)	/	(0.06)	
gin	Fund procurement cost	0.97	0.89	0.81	(0.08)		(80.0)	
	Loans/deposits interest margin	1.04	0.97	0.91	(0.07)		(0.06)	
	Fund operations/procurement interest margin	0.93	1.01	1.01	0.08		0.00	<i> </i>
	Loans/deposits margin	0.10	0.07	0.06	(0.03)		(0.01)	/
	Gross interest margin on funds under management	0.03	0.14	0.22	0.11	/	0.08	/

## FY19 1st Half Business Results (2)

### 

(¥ billion, %)

					\/ \/ \	/E)/40 411)	\/ \/	(¥ billion, %)
		FY17 1H	FY18 1H	FY19 1H	YoY change	` ′	YoY change	
					Amount	Percentage	Amount	Percentage
	Interest income	14.6	14.7	14.6	0.1	1.01	(0.1)	(0.76)
	Loans	7.9	7.9	7.8	(0.0)	(0.54)	(0.0)	(0.63)
	Securities	7.5	7.1	7.0	(0.3)	(5.02)	(0.1)	(1.50)
	Call loan	0.1	0.0	0.0	(0.0)	(64.23)	(0.0)	(28.57)
	Due from banks	(0.0)	0.0	0.0	0.0	1,300.00	0.0	0.00
	Fees and commissions	2.2	2.2	2.3	0.0	3.25	0.1	4.37
	Other operating income	(0.3)	0.9	0.2	1.3	393.15	(0.7)	(75.32)
	JGBs and other bond transactions	0.2	1.2	0.4	0.9	477.51	(0.7)	(60.39)
	General provision to loan loss reserve	-		(0.1)	1	-	(0.1)	-
Pro	Expenses	13.7	13.3	12.8	(0.3)	(2.44)	(0.4)	(3.66)
Profits	Net business profit	2.8	4.6	4.5	1.8	67.02	(0.0)	(1.85)
s and	Modified banking profit	2.8	4.6	4.4	1.8	67.02	(0.2)	(5.66)
	Net business profit on core operations	2.5	3.4	3.9	0.8	33.98	0.4	13.36
losses	(Excluding gain on cancellation of investment trusts)	1.5	1.8	2.5	0.2	18.96	0.7	37.62
es	Non-operating income (losses)	0.2	(1.0)	(1.1)	(1.3)	(484.50)	(0.0)	(7.10)
	Gains on reversal of provision to loan loss reserve	0.7	0.0	-	(0.7)	(96.79)	(0.0)	(100.00)
	Equity share and similar transactions	3.8	1.7	1.2	(2.0)	(53.57)	(0.5)	(28.87)
	Loss on dissolution of investment trusts	4.0	2.7	1.8	(1.2)	31.68	(0.8)	(32.24)
	Reversal of loan loss reserve	0.0	0.0	0.5	0.0	-	0.5	1,637.50
	Ordinary profits	3.0	3.6	3.4	0.5	18.34	(0.1)	(4.42)
	Extraordinary income (losses)	(0.2)	(0.0)	(0.1)	0.2	87.54	(0.1)	(365.62)
	Income taxes - basic	0.0	0.7	0.8	0.7	8,588.88	0.0	3.19
	Income taxes - deferred	0.5	0.1	0.3	(0.4)	(73.28)	0.1	128.94
	Net income	2.2	2.6	2.1	0.4	19.35	(0.4)	(18.68)

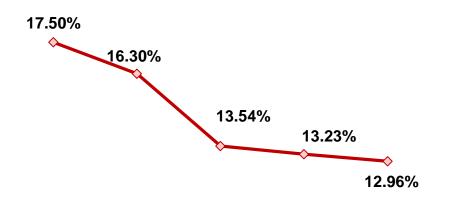
## **Capital Ratio (Non-Consolidated Basis)**

#### **⑩山梨中央銀**行

#### **Changes in Capital Ratio**

#### **Breakdown of Regulatory Capital**

(¥ billion)



	FY15	FY16	FY17	FY18	FY191H
Regulatory capital	172.2	175.6	172.9	177.5	178.2
Risk-w eighted assets, etc.	984.0	1,076.8	1,276.6	1,341.5	1,374.9

Risk-weighted assets, etc. methods employed								
Credit risk	Standardized Approach (SA)							
Operational risk	Basel II Standardized Approach (TSA)							

The capital ratio of 12.96% <u>ranks</u> second among 54 domestic banks to which the standard is applied.

(Source: Internal research)

(Reference)

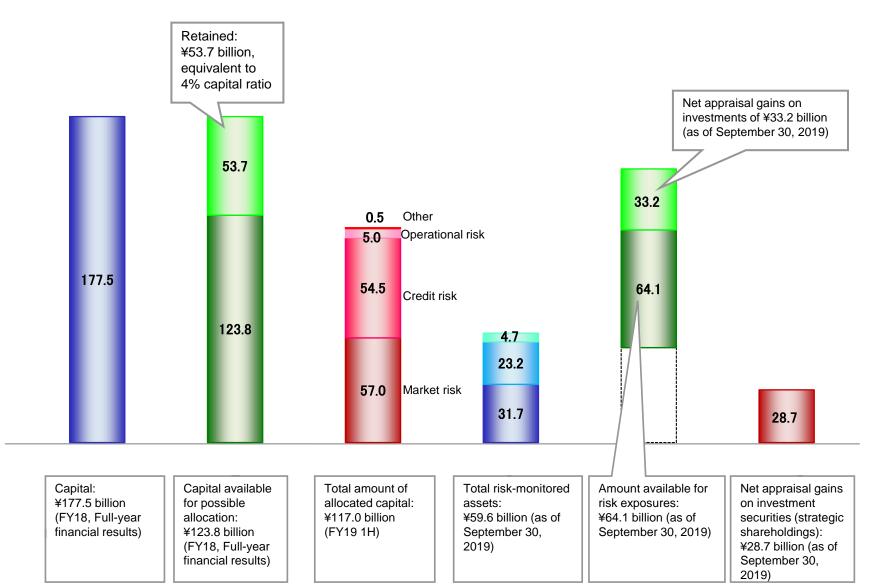
Interest rate risk of bank account (end of Sep. 2019)

Interest rate risk amount	¥19.8 billion
Regulatory capital	¥178.2 billion
Interest Rate Risk in the Banking Book (IRRBB)	11.1%

(\*) We use internal model to calculate core deposits.

#### **Capital Allocation**

(¥ billion)



#### **Employees and Branches**



		FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY191H	Comparison with FY09
Reg	ular employees	1,659	1,705	1,704	1,708	1,699	1,675	1,677	1,685	1,737	1,726	1,722	63
Fixe	d-term contract workers	789	776	736	714	691	672	678	711	714	686	690	(99)
Bran	ches (including sub-branches)	91	91	91	90	90	90	91	91	92	92	*2 92	1
	Ordinary type	42	42	42	43	41	41	42	42	41	41	38	(4)
	Covering wide area/full-range services	22	22	21	21	21	21	21	21	21	21	22	0
	Covering wide area/designated for *1 special functions, Internet branches	27	27	28	26	28	28	28	28	30	30	*2 32	5
Corp	porate Sales Office	0	1	2	1	1	1	0	0	0	1	1	1
Life Squares/Loan Squares		5	5	5	6	7	7	8	8	8	8	8	3
Off-k	oranch ATMs	132	130	129	126	129	130	133	135	141	142	144	12

<sup>(\*1)</sup> Branches designated for special functions are the total of branches specialized in retailing and branches specializes in loans to individuals, and a special-designation branch (Life Square Kofu Branch) and an Internet branch (Fujisan Internet Branch).

<sup>(\*2)</sup> The Chuo Ichiba branch operates at the Kokubo Branch, the Sumiyoshi Branch at the Minami Branch, the Chizuka Branch at the Yumura Branch, the Art Gallery Branch at the Life Square Kofu branch, the Kasugai Branch at the Isawa Branch, the Kasei Branch at the Tsuru Branch and the Higashi Yamanashi Branch at the Kusakabe Branch.

## **Deposits (1)**

#### 

#### 1. Average

(1) By Area (¥ billion, %)

	FY16	FY17	FY18 1H (1H Results)	FY18	FY19 1H (1H Results)	YoY change (Amount)	YoY change (Percent)	FY19 (Plan)	YoY change (Amount)	YoY change (Percent)
Yamanashi Prefecture	2,509.2	2,567.5	2,609.3	2,604.8	2,674.9	65.6	2.5	2,665.2	60.4	2.3
Tokyo (Shinjuku)	70.0	66.5	67.8	67.7	67.3	(0.5)	(0.7)	66.8	(0.9)	(1.3)
Western Tokyo	273.6	283.2	283.5	282.0	279.1	(4.4)	(1.5)	278.0	(4.0)	(1.4)
Total	2,852.8	2,917.3	2,960.7	2,954.6	3,021.4	60.7	2.0	3,010.2	55.6	1.8

(2) By Market (¥ billion, %)

	FY16	FY17	FY18 1H (1H Results)	FY18	FY19 1H (1H Results)	YoY change (Amount)	YoY change (Percent)	FY19 (Plan)	YoY change (Amount)	YoY change (Percent)
Financial institutions	12.4	12.7	13.3	13.3	13.9	0.6	4.5	9.9	(3.4)	(25.5)
Local government bodies	199.7	197.0	213.7	200.1	230.7	17.0	7.9	223.6	23.5	11.7
Corporate customers	587.5	614.6	627.1	628.6	645.2	18.1	2.8	643.2	14.6	2.3
Individuals	2,053.2	2,092.8	2,106.4	2,112.5	2,131.5	25.1	1.1	2,133.3	20.8	0.9
Total	2,852.8	2,917.3	2,960.7	2,954.6	3,021.4	60.7	2.0	3,010.2	55.6	1.8

## Deposits (2)

#### **⑩山梨中央銀**行

2. Term-end (1) By Area

(¥ billion, %)

	FY16	FY17	FY18 1H (1H Results)	FY18	FY19 1H (1H Results)	YoY change (Amount)	YoY change (Percent)	FY19 (Plan)	YoY change (Amount)	YoY change (Percent)
Yamanashi Prefecture	2,526.4	2,604.1	2,608.4	2,649.6	2,644.5	36.1	1.3	2,662.2	12.6	0.4
Tokyo (Shinjuku)	63.2	65.3	67.7	64.2	65.6	(2.1)	(3.1)	65.0	0.8	1.2
Western Tokyo	280.6	280.6	286.5	280.1	281.9	(4.6)	(1.6)	277.7	(2.4)	(0.8)
Total	2,870.3	2,950.1	2,962.7	2,994.0	2,992.1	29.4	0.9	3,005.0	11.0	0.3

(2) By Market

(¥ billion, %)

	FY16	FY17	FY18 1H (1H Results)	FY18	FY19 1H (1H Results)	YoY change (Amount)	YoY change (Percent)	FY19 (Plan)	YoY change (Amount)	YoY change (Percent)
Financial institutions	26.1	24.2	15.0	27.8	17.6	2.6	17.3	6.3	(21.5)	(77.3)
Local government bodies	182.4	201.8	200.1	211.1	200.8	0.7	0.3	213.3	2.2	1.0
Corporate customers	589.4	628.0	637.5	639.0	647.2	9.7	1.5	649.4	10.4	1.6
Individuals	2,072.3	2,096.0	2,110.0	2,115.8	2,126.3	16.3	0.7	2,135.8	20.0	0.9
Total	2,870.3	2,950.1	2,962.7	2,994.0	2,992.1	29.4	0.9	3,005.0	11.0	0.3

## Loans (1)

#### **⑪山梨中央銀汗**

#### 1. Average

(1) By Area (¥ billion, %)

	FY16	FY17	FY18 1H (1H Results)	FY18	FY19 1H (1H Results)	YoY change (Amount)	YoY change (Percent)	FY19 (Plan)	YoY change (Amount)	YoY change (Percent)
Yamanashi Prefecture	794.0	791.8	824.2	829.3	860.8	36.6	4.4	866.5	37.2	4.4
Tokyo (Shinjuku)	318.5	335.1	353.4	365.8	385.5	32.1	9.0	404.8	39.0	10.6
Western Tokyo	198.1	222.2	249.4	255.1	265.2	15.8	6.3	272.3	17.2	6.7
Loan assets under the control of head office departments	187.5	176.6	181.7	180.1	174.6	(7.0)	(3.9)	164.4	(15.7)	(8.7)
Total	1,498.3	1,525.8	1,608.9	1,630.4	1,686.4	77.4	4.8	1,708.2	77.8	4.7

Note: Loan assets under the control of head office departments refer to loans to the Ministry of Finance, financial receivables transferred from other industries, and overdraft facilities for Yamanashi Prefecture, among other items.

#### (2) By Market (¥ billion, %)

	FY16	FY17	FY18 1H (1H Results)	FY18	FY19 1H (1H Results)	YoY change (Amount)	YoY change (Percent)	FY19 (Plan)	YoY change (Amount)	YoY change (Percent)
Financial institutions	19.1	20.3	24.9	26.2	27.9	3.0	12.0	28.3	2.1	8.0
Local government bodies	298.3	264.6	279.8	276.3	279.8	0.0	0.0	271.7	(4.6)	(1.6)
Corporate customers	829.7	884.4	939.5	959.9	998.6	59.1	6.2	1,023.5	63.6	6.6
Individuals	351.1	356.3	364.6	367.8	379.9	15.3	4.1	384.5	16.7	4.5
Total	1,498.3	1,525.8	1,608.9	1,630.4	1,686.4	77.4	4.8	1,708.2	77.8	4.7

## Loans (2)

#### **⑩山梨中央銀**行

#### 2. Term-end

(1) By Area (¥ billion, %)

	FY16	FY17	FY18 1H (1H Results)	FY18	FY19 1H (1H Results)	YoY change (Amount)	YoY change (Percent)	FY19 (Plan)	YoY change (Amount)	YoY change (Percent)
Yamanashi Prefecture	811.6	848.1	838.7	882.4	872.1	33.4	3.9	895.4	13.0	1.4
Tokyo (Shinjuku)	332.9	349.1	374.2	382.3	401.6	27.4	7.3	429.1	46.8	12.2
Western Tokyo	212.4	244.4	260.9	268.6	272.8	11.9	4.5	285.6	17.0	6.3
Loan assets under the control of head office departments	191.3	184.7	182.6	177.3	163.0	(19.6)	(10.7)	134.1	(43.2)	(24.3)
Total	1,548.4	1,626.5	1,656.4	1,710.8	1,709.7	53.3	3.2	1,744.3	33.5	1.9

Note: Loan assets under the control of head office departments refer to loans to the Ministry of Finance, financial receivables transferred from other industries, and overdraft facilities for Yamanashi Prefecture, among other items.

(2) By Market (¥ billion, %)

	FY16	FY17	FY18 1H (1H Results)	FY18	FY19 1H (1H Results)	YoY change (Amount)	YoY change (Percent)	FY19 (Plan)	YoY change (Amount)	YoY change (Percent)
Financial institutions	19.2	24.8	27.6	27.9	29.2	1.6	5.7	28.8	0.9	3.2
Local government bodies	283.8	275.2	278.8	281.1	264.6	(14.2)	(5.0)	253.3	(27.8)	(9.8)
Corporate customers	889.8	963.4	981.1	1,025.5	1,029.9	48.8	4.9	1,069.0	43.5	4.2
Individuals	355.5	362.9	368.7	376.2	385.8	17.1	4.6	393.2	17.0	4.5
Total	1,548.4	1,626.5	1,656.4	1,710.8	1,709.7	53.3	3.2	1,744.3	33.5	1.9

## **Loan Portfolio by Customer Industry**

#### **⑩山梨中央銀**行

(¥ billion)

	E\/4.0		F\/40		VaV alaa	
	FY18		FY19		YoY cha	nge
	Balance	Ratio to total	Balance	Ratio to total	Balance	Ratio to total
Manufacturing	179.0	10.5%	185.2	10.8%	6.1	0.3P
Agriculture, forestry	3.4	0.2%	3.3	0.2%	(0.1)	0.0P
Fishery	0.0	0.0%	0.0	0.0%	0.0	0.0P
Mining, quarrying and gravel digging	3.7	0.2%	3.4	0.2%	(0.3)	0.0P
Contruction	38.4	2.2%	36.3	2.1%	(2.1)	(0.1)P
Utilities, heat provision	30.0	1.8%	30.0	1.8%	0.0	0.0P
Telecommunications	15.8	0.9%	17.0	1.0%	1.1	0.1P
Transportation, postal services	91.3	5.3%	90.0	5.3%	(1.2)	0.0P
Wholesaling, retailing	119.4	7.0%	116.2	6.8%	(3.1)	(0.2)P
Financing, insurance	79.6	4.7%	78.7	4.6%	(0.9)	(0.1)P
Real estate, equipment rental and leasing	298.6	17.5%	299.9	17.5%	1.3	0.0P
Real estate	220.0	12.9%	233.9	13.7%	13.8	0.8P
Local public corporations	19.3	1.1%	4.6	0.2%	(14.6)	(0.9)P
Equipment rental and leasing	59.2	3.5%	61.3	3.6%	2.1	0.1P
Other services	167.4	9.8%	172.3	10.1%	4.8	0.3P
National and local government bodies	281.1	16.4%	264.6	15.5%	(16.5)	(0.9)P
Individuals and others	402.5	23.5%	412.2	24.1%	9.7	0.6P
Total	1,710.8	100.0%	1,709.1	100.0%	(1.1)	_

## Balance of Loans by Customer Business Scale and Area (Term-end)

(¥ billion, %, P)

																(+ billion, 70, 1 )		
				Overall		Yaman	ashi Prefec	ture	Weste	ern Tokyo B	loc	T	okyo Bloc		Не	eadqarters	}	
			FY18	FY19	1H	FY18	FY19	1H	FY18	FY19	1H	FY18	FY19	1H	FY18	FY19	1H	
					YoY change			YoY change			YoY change			YoY change			YoY change	
Nation	nal and local	Balance	281.1	264.6	(16.5)	208.0	207.0	(1.0)	5.4	1.0	(4.4)	1.5	1.3	(0.2)	66.1	55.1	(11.0)	
gover	nment bodies	Ratio to total	16.4%	15.5%	(1.0)	23.6%	23.7%	0.2	2.0%	0.4%	(1.6)	0.4%	0.3%	(0.1)	37.3%	33.8%	(3.5)	
Comr	mercial	Balance	1,027.1	1,032.7	5.6	367.4	352.3	(15.1)	170.0	174.5	4.5	378.4	397.9	19.5	111.2	107.8	(3.4)	
(corp	orations)	Ratio to total	60.0%	60.4%	0.3	41.6%	40.4%	(1.2)	63.3%	64.0%	0.7	99.0%	99.1%	0.1	62.7%	66.1%	3.4	
	Large	Balance	359.9	378.8	18.9	30.9	32.3	1.4	11.4	10.8	(0.6)	280.9	298.5	17.6	36.6	37.1	0.5	
	companies	Ratio to total	21.0%	22.2%	1.1	3.5%	3.7%	0.2	4.2%	4.0%	(0.3)	73.5%	74.3%	0.9	20.6%	22.8%	2.1	
	Second-tier	Balance	22.3	20.0	(2.3)	9.7	6.8	(2.9)	5.8	6.0	0.2	6.8	7.1	0.3	0.0	0.0	0.0	
	companies	Ratio to total	1.3%	1.2%	(0.1)	1.1%	0.8%	(0.3)	2.2%	2.2%	0.0	1.8%	1.8%	(0.0)	0.0%	0.0%	0.0	
		Balance	644.9	633.9	(11.0)	326.8	313.2	(13.6)	152.8	157.7	4.9	90.7	92.3	1.6	74.6	70.7	(3.9)	
	SMEs	Ratio to total	37.7%	37.1%	(0.6)	37.0%	35.9%	(1.1)	56.9%	57.8%	0.9	23.7%	23.0%	(0.7)	42.1%	43.4%	1.3	
Othor	r in dividuale	Balance	402.5	412.2	9.7	306.9	312.6	5.7	93.0	97.2	4.2	2.4	2.3	(0.1)	0.0	0.0	0.0	
Other	individuals	Ratio to total	23.5%	24.1%	0.6	34.8%	35.8%	1.1	34.6%	35.6%	1.0	0.6%	0.6%	(0.1)	0.0%	0.0%	0.0	
Total		Balance	1,710.8	1,709.7	(1.1)	882.4	872.1	(10.3)	268.6	272.8	4.2	382.3	401.6	19.3	177.3	163.0	(14.3)	
Total		Ratio to total	100.0%	100.0%	-	100.0%	100.0%	-	100.0%	100.0%	-	100.0%	100.0%	-	100.0%	100.0%	-	

#### **Risk-Monitored Loans**



#### <Risk-Monitored Loans under the Banking Law>

The Bank has never implemented partial charge-offs

(¥ billion)

		FY18	FY19 1H	YoY change	FY19 1H (consolidated basis)
	Loans to customers in bankruptcy	1.6	2.3	0.7	2.4
	Past due loans	19.8	19.2	(0.6)	19.5
	Accruing loans contractually past due three months or more	1	0.0	0.0	0.0
	Restructured loans	3.5	4.7	1.1	4.7
Tota	al risk-monitored loans (A)	25.0	26.3	1.2	26.7
(a	s a percentage of total loans)	(1.46%)	(1.53%)	(0.07P)	(1.56%)
guara	ons covered by collateral and antees (B) including specific reserves)	21.6	22.0	0.4	22.4
Cov	erage ratio B / A	86.48%	83.84%	(2.64)P	84.03%
	rve for possible loan losses (non- fic) (C)	4.6	4.4	(0.1)	6.3
	erage ratio (including loan loss erve) (B + C) / A	105.05%	100.82%	(4.23)P	107.80%

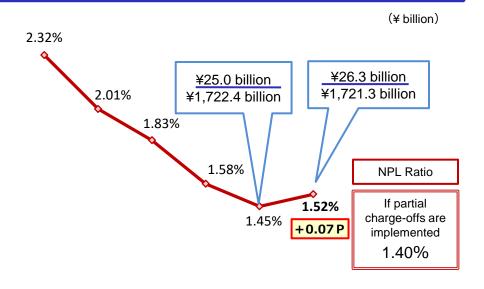
(\*) The following figures in the yellow column represent risk-monitored loan amounts (non-consolidated basis) on the assumption of implementation of partial charge-offs. (¥ billion)

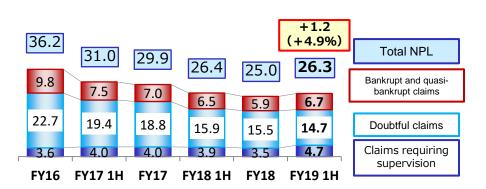
31.4.95 31.5.			(1.5
	FY19 1H Prior to partial charge-offs(1)	FY19 1H Prior to partial charge-offs(2)	Decrease (2)–(1)
Loans to customers in bankruptsy	2.3	1.4	(8.0)
Past due loans	19.2	17.9	(1.2)
Accruing loans contractually due three months or more	0.0	0.0	0.0
Restructured loans	4.7	4.7	0.0
Total risk-monitored loans	26.3	24.1	(2.1)
(As a percentage of total loans)	(1.53%)	(1.41%)	((0.12)P)

## Mandatory Disclosure of Bad Debt under the Financial Reconstruction Law

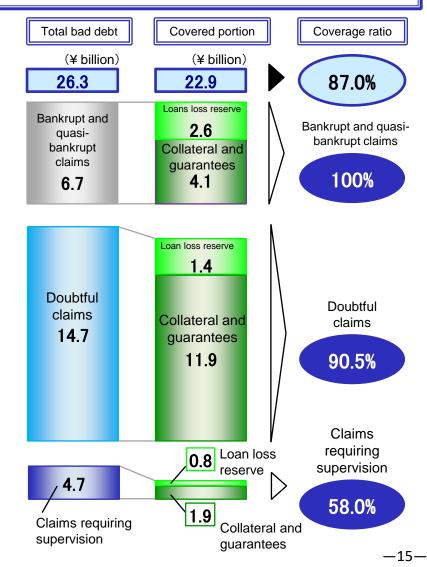
#### **⑪山梨中央銀汗**

#### **Bad Debt Under the Financial Reconstruction Law**





## Coverage of Bad Debt Under the Financial Reconstruction Law



### **Changes in Borrower Categories**

#### 

(¥ billion)

	<del></del>								(# DIIIIOI1)	
	Total claim ba		FY19 1H							
F	Reconstruction From FY18 to F	n Law)	Normal borrower	Other requiring caution	Requiring supervision	Potentially bankrupt	Effectively bankrupt	Legally bankrupt	Deterioration to potentially bankrupt or	
	Amount of newly occurred	-	18.0	3.6	_	0.0	0.0	_	worse	
	Normal borrower	1,589.5	1,579.2	6.0	0.2	0.3	0.2	0.1	0.04%	
	Other requiring caution	101.4	2.0	78.6	1.8	0.8	0.0	0.1	1.03%	
_	Requiring supervision	5.0	0.0	0.1	4.3	0.0		0.2	4.75%	
FY18	Potentially bankrupt	15.5	0.0	0.1	0.1	13.5	0.3	0.2	Deterioration	
	Effectively bankrupt	4.2	-	-	-	-	3.8	0.0	Improvement	
	Legally bankrupt	1.6	-	-	-	0.0	-	1.5		
	Total	1,717.4	1,599.3	88.6	6.5	14.7	4.4	2.3		

<sup>(\*)</sup> Including loans, customers' liabilities for acceptances and guarantees, foreign exchanges, suspense payments and accrued interest.

Loans to national and local government bodies and claims outside scope of asset under self-assessment are included in "Normal borrower".

## **Share of Deposits and Loans** (in Yamanashi Prefecture)

#### **⑪山梨中央銀**行

1. Deposit Shares (%, P)

	FY15 1H	FY15	FY16 1H	FY16	FY17 1H	FY17	FY18 1H	FY18	FY19 1H	YoY change
Yamanashi Chuo Bank	49.6	50.4	49.1	49.6	49.4	49.9	49.0	49.7	49.3	0.3
Major banks	7.0	7.1	6.9	7.0	7.0	7.0	7.0	7.1	7.0	(0.1)
Shinkin banks/ Credit unions	28.1	27.7	28.7	28.6	28.1	28.1	28.1	27.9	27.8	(0.3)
Agricultural cooperatives	13.5	13.0	13.7	13.1	13.8	13.4	14.1	13.5	14.1	0.0
Semi-government institutions	1.8	1.8	1.6	1.7	1.7	1.6	1.8	1.8	1.8	0.0

<sup>(\*)</sup> Excluding Japan Post Bank

2. Loan Shares (%, P)

	FY15 1H	FY15	FY16 1H	FY16	FY17 1H	FY17	FY18 1H	FY18	FY19 1H	YoY change
Yamanashi Chuo Bank	40.2	41.8	40.6	41.1	40.4	41.8	41.4	43.4	43.6	2.1
Major banks	9.4	9.5	9.2	8.8	8.8	8.6	8.5	8.2	8.2	(0.3)
Shinkin banks/ Credit unions	33.7	32.3	34.0	34.2	34.7	34.0	33.6	32.4	32.0	(1.6)
Agricultural cooperatives	7.4	7.1	6.9	6.7	6.9	6.4	6.5	6.1	6.2	(0.3)
Semi-government institutions	9.3	9.3	9.3	9.2	9.2	9.3	10.0	9.9	10.1	0.1

#### **Securities Portfolio (1)**

#### **⑩山梨中央銀**行

#### < Prior to Mark-to-Market Adjustment >

(¥ billion, %, P)

		FY1	6	FY17	1H	FY1	FY17		FY18 1H		8	FY19	1H	YoYo	hange
		Balance	Ratio to total												
JGB	S	381.9	32.1	345.9	31.2	376.3	31.1	414.5	34.1	338.7	31.2	338.8	29.0	(75.7)	(5.1)
Mun	icipal bonds	162.1	13.6	162.6	14.7	168.9	14.0	189.2	15.6	182.7	16.8	227.0	19.4	37.8	3.8
Corp	orate bonds	52.1	4.4	40.4	3.7	57.4	4.8	56.7	4.6	59.4	5.5	85.4	7.3	28.7	2.7
Eq	uity shares	33.8	2.9	34.4	3.1	40.5	3.3	40.5	3.3	34.1	3.1	32.1	2.8	(8.4)	(0.5)
	Strategic holdings	26.7	2.2	26.6	2.4	25.5	2.1	25.5	2.1	24.5	2.2	24.0	2.0	(1.5)	(0.1)
	Portfolio nvestments	7.1	0.6	7.8	0.7	15.0	1.2	15.0	1.2	9.5	0.9	8.1	0.7	(6.9)	(0.5)
Inve	stmen trusts ,	352.9	29.7	404.4	36.5	525.1	43.5	482.9	39.7	437.4	40.3	439.9	37.6	(43.0)	(2.1)
Fore	ign securities	205.3	17.3	120.1	10.8	39.4	3.3	32.3	2.7	33.0	3.0	45.5	3.9	13.2	1.2
Tot	al	1,188.4	100.0	1,108.0	100.0	1,207.8	100.0	1,216.4	100.0	1,085.5	100.0	1,169.1	100.0	(47.3)	

#### < Changes in Interest on Securities >

(¥ million, %, P)

	FY	FY16		7 1H	FY	17	FY18 1H		FY18		FY19 1H		YoY Cange	
	Balance	Ratio to total	Balance	Ratio to total										
Yen-denominated bonds	6,663	40.2	2,524	33.4	4,822	30.4	2,212	30.8	4,632	31.9	1,681	23.7	(531)	(7.1)
Equity shares	1,284	7.8	621	8.2	1,169	7.4	734	10.2	1,369	9.4	658	9.3	(76)	(0.9)
Investment trusts, etc	4,456	26.9	2,867	37.9	7,321	46.2	3,779	52.6	7,725	53.1	4,349	61.5	570	8.9
(including gain on cancellation)	1,051	6.3	1,025	13.5	3,607	22.7	1,609	22.4	3,417	23.5	1,373	19.4	(236)	(3.0)
Foreign-currency- denominated bonds	4,151	25.1	1,551	20.5	2,537	16.0	459	6.4	810	5.6	387	5.5	(72)	(0.9)
Total	16,555	100.0	7,565	100.0	15,850	100.0	7,185	100.0	14,536	100.0	7,077	100.0	(108)	

### **Securities Portfolio (2)**

### **⑪山梨中央銀**行

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	FY16	FY17 1H	FY17	FY18 1H	FY18	FY19 1H	YoY change (P)
Yen-denominated bonds	0.86	0.87	0.84	0.69	0.73	0.53	(0.16)
Equity shares	3.43	3.86	3.39	3.60	3.56	3.97	0.37
Investment trusts, etc.	1.68	1.53	1.81	1.53	1.62	2.04	0.51
Total of yen-denominated bonds	1.15	1.21	1.31	1.14	1.20	1.22	0.08
Foreign-currency-denominated bonds	1.95	2.03	2.06	2.48	2.39	1.78	(0.70)
Total	1.29	1.32	1.40	1.19	1.23	1.24	0.05

#### <Valuation Gains (Losses)>

#### (¥ million)

	Taraanon Gan		/ -				<u> </u>	1111111011)
		FY16	FY17 1H	FY17	FY18 1H	FY18	FY19 1H	YoY change
JGB	s and other bond transactions	4,324	209	693	1,207	4,920	478	(729)
	On bond gain on sale	5,149	340	2,164	1,483	5,242	528	(955)
	On bond sale loss	825	131	1,471	275	322		(275)
	On bond amortization	•	•		•		50	50
Stoc	k and other related income	4,541	3,864	6,457	1,794	66	1,276	(518)
	Gains on sales of stocks and other securities	4,644	3,864	6,457	1,858	3,414	1,552	(306)
	Shares loss on sale	100	•		63	3,348	188	125
	Shares amortization	1			•		88	88
Total		8,866	4,074	7,150	3,002	4,986	1,754	(1,248)

#### <Changes in Appraisal Gains (Losses)>

#### (¥ billion)

Crianges III, Appraisal Game (200000)									
	FY16	FY17 1H	FY17	FY18 1H	FY18	FY19 1H	YoY cange(P)		
Yen-denominated bonds	24.8	22.4	21.2	16.1	18.5	20.0	3.9		
Equity shares	31.8	32.2	31.9	35.6	32.1	29.1	(6.5)		
Strategic shareholdings	25.2	29.0	29.4	34.6	31.0	28.7	(5.9)		
Investment trusts, etc.	(0.4)	1.8	(2.6)	1.3	1.8	11.0	9.7		
Foreign-currency-denominated bonds	(0.7)	0.4	(0.8)	(1.2)	0.0	1.7	2.9		
Total	55.5	57.0	49.6	51.9	52.5	61.9	10.0		

#### <Changes in Gain and Loss on Cancellation of Investment Trusts> (¥ million)

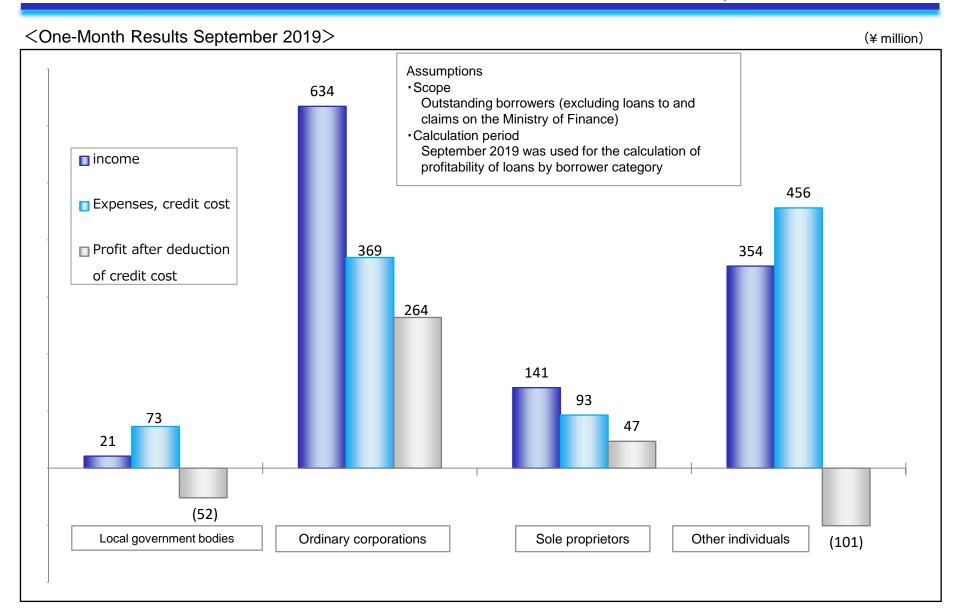
	FY16	FY17 1H	FY17	FY18 1H	FY18	FY191H	YoY change
Gain on cancellation of investment trusts (Recorded in interest and dividends income)	1,051	1,025	3,607	1,609	3,417	1,373	(236)
Loss on cancellation of investment trusts (Recorded in non-operating income (losses))	5,234	4,018	7,556	2,745	5,210	1,860	(885)

#### <Changes in Bond Modified Duration>

	FY16	FY17 1H	FY17	FY18 1H	FY18	FY19 1H	YoY change
Yen-denominated bonds	5.0	5.0	5.7	5.6	5.4	5.6	0.0
Foreign-currency- denominated bonds	5.4	4.6	5.5	5.6	5.3	6.3	0.7

## **Earnings Structure by Borrower Segment**





#### **Subsidiaries of the Bank**

#### **⑩山梨中央銀**行

(¥ million, as of September 30, 2019)

Trade name	Yamanashi Chuo Guarantee Co., Ltd.	Yamanashi Chugin Lease Co., Ltd.	Yamanashi Chugin DC Card Co., Ltd.	Yamanashi Chugin Management Consulting Co., Ltd.
Established	July 1, 1986	April 6, 1987	July 2, 1991	August 2, 1996
Paid-in capital	20	20	20	200
(The Bank's equity stake)	(99.65%)	(35.25%)	(30.25%)	(45.00%)
(Consolidated basis)	(99.81%)	(66.00%)	(67.50%)	(87.50%)
Business lines	Loan guarantees/ creditw orthiness appraisal	Leasing	Credit Card	Consulting for corporate management/economic research
Operating revenue	213	2,349	488	99
Operating income (loss)	160	206	20	7
Ordinary profits	282	208	36	8
Net income	171	133	23	5
Total assets	8,715	11,408	3,372	1,110
Net assets	5,822	3,241	1,305	924
Borrow ings	-	7,326	1,085	-
(Borrowed from the Bank)	(-)	(6,685)	(1,085)	(-)

# **Economic Trends in Yamanashi Prefecture**

#### **Local Industries in Yamanashi Prefecture**

#### **⑪山梨中央銀汗**



















(\*) Source: 2018 Census of Manufacturer (2017 Results and Confirmed Data), 2018 Census of Crops

## Preparations for High-Speed Transportation Network



Expected Effects

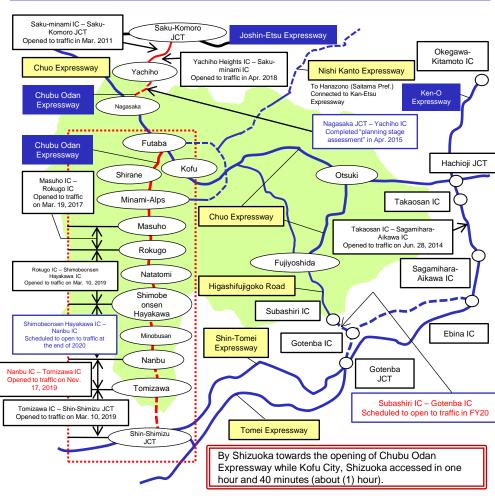
Increase in tourists from Kansai and Tokai regions, increase in opportunities for receiving orders, expansion of logistic facilities, and increase in residents due to expanded commuting radius to Greater Tokyo, etc.

#### **Shinkansen Maglev Train**

- Oct. 2014: Minister of Land, Infrastructure, Transport and Tourism approved the start of construction, with opening planned for 2027.
  - ⇒ Request for certain segments to enter service by the start of the 2020 Tokyo Olympic Games.
- •Dec. 2015: Construction began on the Yamanashi side section of the Southern Alps Tunnel (communication route).
- Jan. 2016: Shinagawa Station construction
- Nov. 2016: Nagano section started construction of the Southern Alps tunnel.
- •Mar. 2017: Yamanashi Prefecture creates "Linear Environmental Future City Improvement Policy".
- Apr. 2018: Construction began on the Yamanashi section of the Southern Alps Tunnel (mail line).

#### Map of Shinkansen Maglev Train Route Scheduled to start operation in 2027 Shinagawa Kofu lida **Na**katsugawa Sagamihara Yamanashi Maglev Test Line Nagoya Travel time Osaka Shinagawa - Kofu 25 min Nara Shinagawa – Nagoya 40 min (\*) Station locations further Shinagawa - Osaka 67min west of Nagoya are undecided.

#### **Chubu Odan Expressway**



#### **Major Economic Indicators in Yamanashi Prefecture**



	Genera	I			Busines	s		ŀ	Househo	ld	
	As of		Pref. rank		As of		Pref. rank		As of		Pref. rank
Total area	2018	4,465km²	32	Private businesses	2016	43,173	41	Real household income (average per	2018	¥537,701	33
Habitable area	2017	21.4%	44	Value of manufacturing shipments	2017	¥2,532.7 billion	33	month per salaried household)	2010	+337,701	33
Wilderness and parkland, etc.	2017	27.1%	8	Value of per capita manufacturing shipments	2017	¥34,625,000	24	Household spending (average per month	2018	¥296,315	38
Population	2018	817,000	42	Annual sales of goods	2016	¥1,882.7 billion	42	per salaried household)	2016		30
Number of households	2019	360,000	41	Annual per capita sales of goods	2016	¥31,868,000	33	Average consumpution propensity (worker's household)	2018	67.9%	30
Children under 15 years	2018	11.9%	33	Total agricultural output	2017	¥94.0 billion	34	Number of personal vehicles (per 1,000 people)	2018	660	5
Working age population	2018	57.8%	20	Ratio of agricultural income to output	2017	48.3%	5	Number of public libraries (per 10,000 people)	2018	0.62	1
Persons over 65 years	2018	30.3%	24	Housing starts	2018	4,518	41	Number of convenience stores (per 100,000 people)	2018	56.5	2
Population growth	2018	(0.71)%	31	Floor area per housing start	2018	101.7 m²	5	Average price of resedental land (perm, reference price)	2018	¥24,600	36
Prefectural GDP (real-term)	FY15	¥3,160.4 biliion	41	Value of public works contracts	2018	¥142.9 billion	38	Home ownership	2013	70.9%	17
Economic growth (real-term)	FY15	2.2%	15	Total site area of construction starts	2018	965,636 m²	39	Cost education (worker's household expenditure)	2018	5.7%	17
Per capita income	FY15	¥2,785,000	23	Jobs-to-applications ratio	2018	1.47 times	30	Proportion of people in higher education	2018	57.2%	9

Placing 42nd in Japan in total population and 41st in total production, Yamanashi is one of Japan's lower-ranked prefectures. However, in value of shipments of manufacturers and other items, it is middle-ranking. In terms of economic activity and living standards, it is relatively well-positioned.