

# The 41th Analyst Meeting

December 8, 2021 (Wed)

The Yamanashi Chuo Bank. Ltd.

# **Supplementary Materials**

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#### **Supplementary Materials**

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The reader is advised that these materials contain forward-looking statements. These statements do not constitute guarantees of future business performance, and they involve various risks and unforeseeable future circumstances.

The Bank's future business performance may be affected by changes in the business environment that are beyond the prediction or control of the Bank, and actual results may therefore differ substantially from the figures contained in the said forward-looking statements.



#### **Profile (as of Sep. 31, 2021)**

Predecessor founded: Apr. 1877 Established: Dec. 1941

Head Office: 20-8, Marunouchi 1-Chome, Kofu, Yamanashi

Common stock: ¥15.4 billion

Employees: 1,692

Branches 92 (75\* in Yamanashi Pref., 16 in Tokyo,

(including sub-branches): 1 in Kanagawa Pref.)

(\*) includes 1 Internet Branch

Designated financial institution contracts with local government

bodies: Yamanashi Pref. and 23 of its 27 municipalities



# **Our mission**

# [Region-based operations and sound management]

Maintaining a close relationship with the communities in the region where we operate, we will contribute to the prosperity of the region and the development of its economy, with a commitment to sound management that enjoys the trust of our customers, while bolstering our business operations.

#### FY21 1st Half Business Results (1)

# **①** 山梨中央銀汗

|           |                                    | (FY20 1H) | YoY cha | nge (FY21 1H) |        |            |        |            |
|-----------|------------------------------------|-----------|---------|---------------|--------|------------|--------|------------|
|           | (¥ billion、%)                      | FY19 1H   | FY20 1H | FY21 1H       | Amount | Percentage | Amount | Percentage |
|           | Fund operations                    | 2,906.5   | 3,188.8 | 3,508.0       | 282.3  | 9.71       | 319.1  | 10.00      |
|           | Loans                              | 1,686.4   | 1,846.8 | 1,900.0       | 160.4  | 9.51       | 53.1   | 2.87       |
| <b>1</b>  | Securities                         | 1,130.1   | 1,213.9 | 1,266.7       | 83.7   | 7.41       | 52.7   | 4.34       |
| ver       | Call loan                          | 4.4       | 3.3     | 2.6           | (1.1)  | (25.57)    | (0.6)  | (19.04)    |
| Average b | Due from banks (interest-bearing)  | 72.2      | 109.0   | 319.4         | 36.7   | 50.95      | 210.4  | 193.10     |
| balance   | Fund procurement                   | 3,257.0   | 3,513.5 | 4,106.7       | 256.4  | 7.87       | 593.2  | 16.88      |
| nce       | Deposits                           | 3,021.4   | 3,187.6 | 3,420.2       | 166.1  | 5.50       | 232.5  | 7.29       |
|           | Call money                         | 5.7       | 62.4    | 97.9          | 56.6   | 977.51     | 35.4   | 56.82      |
|           | (Reference) Money<br>held in trust | 1.1       | 9.9     | 5.0           | 8.8    | 771.75     | (4.9)  | (49.99)    |

#### FY21 1st Half Business Results (2)

## 

|                        |   |         |         |         | YoY change | (FY20 1H)  | YoY change (FY21 1H) |            |  |
|------------------------|---|---------|---------|---------|------------|------------|----------------------|------------|--|
|                        | (%)   | FY19 1H | FY20 1H | FY21 1H | Amount     | Percentage | Amount               | Percentage |  |
|                        | Fund operations                                 | 1.03    | 0.92    | 0.77    | (0.11)     |            | (0.15)               |            |  |
|                        | Loans   | 0.92    | 0.88    | 0.88    | (0.04)     |            | 0.00                 |            |  |
|                        | Securities                                      | 1.24    | 1.07    | 0.77    | (0.17)     |            | (0.30)               |            |  |
|                        | Call loan                                       | 1.60    | 0.11    | 0.07    | (1.49)     |            | (0.04)               |            |  |
|                        | Due from banks                                  | 0.09    | 0.09    | 0.10    | 0.00       |            | 0.01                 |            |  |
| Υï                     | Fund procurement                                | 0.02    | 0.01    | 0.00    | (0.01)     |            | (0.01)               |            |  |
| elds                   | Deposits  | 0.01    | 0.01    | 0.00    | 0.00       |            | (0.01)               |            |  |
| /In                    | Call money                                      | (0.04)  | (0.03)  | (0.01)  | 0.01       |            | 0.02                 |            |  |
| tere                   | Borrowings                                      | 0.01    | 0.00    | 0.00    | (0.01)     |            | 0.00                 |            |  |
| st r                   | Cost ratio                                      | 0.84    | 0.80    | 0.74    | (0.04)     |            | (0.06)               |            |  |
| Yields/Interest margin | Fund procurement cost                           | 0.81    | 0.74    | 0.63    | (0.07)     |            | (0.11)               |            |  |
| gin                    | Loans/deposits interest margin                  | 0.91    | 0.87    | 0.88    | (0.04)     |            | 0.01                 |            |  |
|                        | Fund operations/procurement interest margin     | 1.01    | 0.91    | 0.77    | (0.10)     |            | (0.14)               |            |  |
|                        | Loans/deposits margin                           | 0.06    | 0.07    | 0.13    | 0.01       |            | 0.06                 |            |  |
|                        | Gross interest margin on funds under management | 0.22    | 0.18    | 0.14    | (0.04)     |            | (0.04)               |            |  |

#### FY21 1st Half Business Results (3)

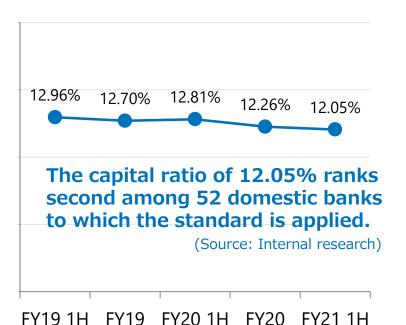
# ⑩ 山梨中央銀汗

|                           |   |         |         | Y20 1H) | YoY change (FY21 1H) |            |        |            |   |
|---------------------------|---|---------|---------|---------|----------------------|------------|--------|------------|---|
|                           | (¥ billion、%)   | FY19 1H | FY20 1H | FY21 1H | Amount               | Percentage | Amount | Percentage | _ |
|                           | Interest income                                       | 13.2    | 14.5    | 13.3    | 1.2                  | 9.55       | (1.1)  | (8.18)     |   |
|                           | Loans   | 7.8     | 8.1     | 8.4     | 0.2                  | 3.79       | 0.2    | 3.08       |   |
|                           | Securities  | 5.7     | 6.5     | 4.9     | 0.8                  | 14.55      | (1.6)  | (24.53)    |   |
|                           | Call loan   | 0.0     | 0.0     | 0.0     | (0.0)                | (97.14)    | (0.0)  | (100.00)   |   |
|                           | Due from banks  | 0.0     | 0.0     | 0.1     | 0.0                  | 50.00      | 0.1    | 201.85     |   |
|                           | Fees and commissions                                  | 2.3     | 2.4     | 3.2     | 0.0                  | 1.50       | 0.7    | 32.60      |   |
|                           | Other operating income                                | (0.2)   | (0.6)   | (1.9)   | (0.4)                | (170.37)   | (1.2)  | (196.95)   |   |
|                           | JGBs and other bond transactions                      | (0.0)   | (0.5)   | (1.8)   | (0.5)                | (7,325.00) | (1.2)  | (216.66)   |   |
|                           | General provision to loan loss reserve                | (0.1)   | _       | (0.6)   | 0.1                  | 100.00     | (0.6)  | _          |   |
| Pro                       | Expenses  | 12.8    | 12.8    | 12.8    | (0.0)                | (0.21)     | 0.0    | 0.07       |   |
| ofits                     | Net business profit                                   | 2.7     | 3.4     | 2.3     | 0.7                  | 27.11      | (1.0)  | (31.46)    |   |
| an                        | Modified banking profit                               | 2.5     | 3.4     | 1.7     | 0.9                  | 35.96      | (1.7)  | (49.13)    |   |
| <u>о</u>                  | Net business profit on core operations                | 2.5     | 4.0     | 3.6     | 1.5                  | 58.65      | (0.4)  | (10.29)    |   |
| <b>Profits and losses</b> | (Excluding gain on cancellation of investment trusts) | 2.5     | 4.0     | 3.6     | 1.5                  | 58.65      | (0.4)  | (10.29)    |   |
| S                         | Non-operating income (losses)                         | 0.7     | (1.2)   | (0.0)   | (1.9)                | (264.46)   | 1.1    | 94.51      |   |
|                           | Gains on reversal of provision to loan loss reserve   | _       | 0.0     | _       | 0.0                  | _          | (0.0)  | (100.00)   |   |
|                           | Equity share and similar transactions                 | 1.2     | (1.2)   | 0.8     | (2.5)                | (196.31)   | 2.1    | 171.76     |   |
|                           | Reversal of loan loss reserve                         | 0.5     | 0.0     | 1.3     | (0.5)                | (95.86)    | 1.2    | 5,621.73   |   |
|                           | Ordinary profits                                      | 3.4     | 2.2     | 2.3     | (1.2)                | (35.23)    | 0.0    | 2.70       |   |
|                           | Extraordinary income (losses)                         | (0.1)   | (0.1)   | (0.0)   | (0.0)                | (28.85)    | 0.1    | 75.00      |   |
|                           | Income taxes: basic                                   | 0.8     | 0.5     | 1.0     | (0.2)                | (26.64)    | 0.4    | 69.08      |   |
|                           | Income taxes: deferred                                | 0.3     | 0.3     | (0.3)   | (0.0)                | (3.44)     | (0.6)  | (192.26)   |   |
|                           | Net income  | 2.1     | 1.1     | 1.5     | (1.0)                | (47.95)    | 0.4    | 39.29      | 6 |

#### **Capital Ratio (Non-Consolidated Basis)**

#### ⑩山梨中央銀汗

#### Changes in capital ratio



#### Breakdown of Regulatory Capital

(¥ billion)

|                            | FY19<br>1H | FY19    | FY20<br>1H | FY20    | FY21<br>1H |
|----------------------------|------------|---------|------------|---------|------------|
| Regulatory capital         | 178.2      | 178.1   | 178.6      | 178.8   | 179.2      |
| Risk-weighted assets, etc. | 1,374.9    | 1,402.3 | 1,393.8    | 1,458.3 | 1,486.8    |

| Risk-weighted assets, etc. methods employed |                                |  |  |  |  |  |  |  |
|---|--------------------------------|--|--|--|--|--|--|--|
| Credit risk                                 | Standardized Approach          |  |  |  |  |  |  |  |
| Operational risk                            | Basel II Standardized Approach |  |  |  |  |  |  |  |

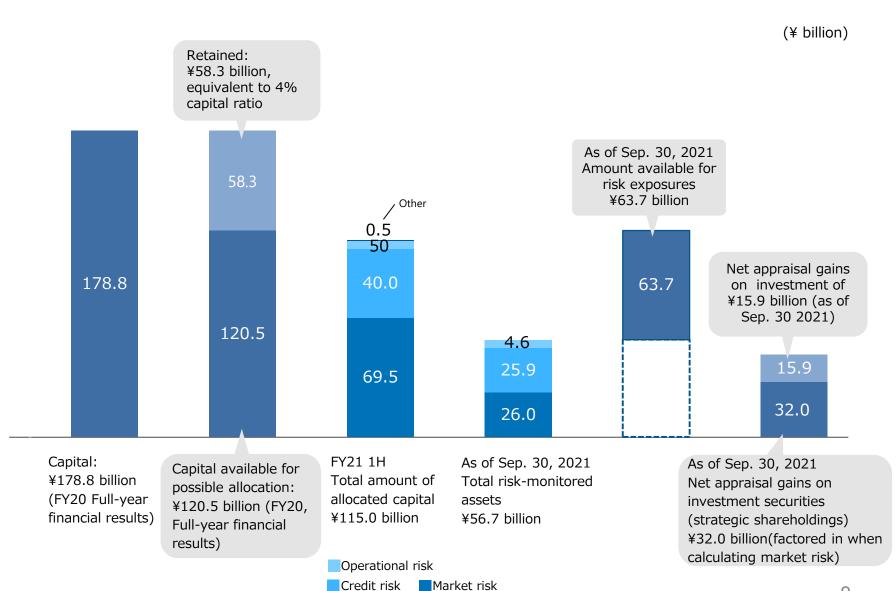
# (Reference) Interest rate risk of bank account (end of Sep. 2021)

| Interest rate risk amount                         | ¥16.8 billion  |
|---|----------------|
| Regulatory capital                                | ¥179.2 billion |
| Interest Rate Risk in the Banking<br>Book (IRRBB) | 9.3%           |

(\*) We use internal model to calculate core deposits.

#### **Capital Allocation**

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#### **Employees and Branches**



|    |  | FY11  | FY12  | FY13  | FY14  | FY15  | FY16  | FY17  | FY18  | FY19  | FY20  | FY21<br>Compa | are to |
|----|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------|--------|
|    | Regular employees  | 1,704 | 1,708 | 1,699 | 1,675 | 1,677 | 1,685 | 1,737 | 1,726 | 1,681 | 1,660 | 1,692         | (12)   |
|    | Fixed-term contract workers  | 736   | 714   | 691   | 672   | 678   | 711   | 714   | 686   | 689   | 677   | 679           | (57)   |
| Bı | anches (including sub-<br>branches)  | 91    | 90    | 90    | 90    | 91    | 91    | 92    | 92    | 92    | 92    | 92            | 1      |
|    | Ordinary type  | 42    | 43    | 41    | 41    | 42    | 42    | 41    | 41    | 35    | 27    | 23            | (19)   |
|    | Covering wide area/Full-<br>range services   | 21    | 21    | 21    | 21    | 21    | 21    | 21    | 21    | 22    | 25    | 26            | 5      |
|    | Covering wide<br>area/Designated for special<br>functions, Internet branches<br>*1 | 28    | 26    | 28    | 28    | 28    | 28    | 30    | 30    | 35    | 40    | 43            | 15     |
|    | Substantial number of sales<br>bases (Branch in a branch is<br>counted as 1)       | 90    | 89    | 89    | 89    | 90    | 90    | 87    | 86    | 82    | 79    | 79            | (11)   |
|    | Corporate Sales Office   | 2     | 1     | 1     | 1     | 0     | 0     | 0     | 1     | 1     | 0     | 0             | (2)    |
| Li | e Squares/Loan Squares   | 5     | 6     | 7     | 7     | 8     | 8     | 8     | 8     | 8     | 8     | 8             | 3      |
|    | Off-branch ATMs  | 129   | 126   | 129   | 130   | 133   | 135   | 141   | 142   | 144   | 138   | 127           | (2)    |

<sup>\*1</sup> Branches designated for special functions are the total of branches specialized in retailing and branches specialized in loans to individuals, and a special-designation branch (Life Square Kofu Branch) and an Internet branch (Fujisan Internet Branch).

<sup>\*2</sup> Chuo Ichiba Branch operates at Kokubo Branch, Sumiyoshi Branch at Minami Branch, Chizuka Branch at Yumura Branch, Bijutsukanmae Branch at Life Square Kofu Branch, Kasugai Branch at Isawa Branch, Kasei Branch at Tsuru Branch, Higashi-Yamanashi Branch at Kusakabe Branch, Nakamichi Branch at Jonan Branch, Kitashin Branch at Takedadori Branch, Tatsugaoka Branch at Yoshida Branch, Kosai Branch at Ogasawara Branch, Takane Branch at Nagasaka Branch, Kajikazawa Branch at Aoyagi Branch.

# Deposits (1)

## 

# 1. Average

(¥ billion, %)

| 01 By area         | FY18    | FY19    | FY20 1H<br>(1H Results) | FY20    | FY21 1H<br>(1H Results) | YoY change<br>(Amount) | YoY<br>change<br>(Percent) | FY21<br>(Plan) | YoY<br>change<br>(Amount) | YoY<br>change<br>(Percent) |
|--------------------|---------|---------|-------------------------|---------|-------------------------|------------------------|----------------------------|----------------|---------------------------|----------------------------|
| Yamanashi Pref.    | 2,604.8 | 2,663.8 | 2,818.8                 | 2,860.2 | 3,025.4                 | 206.6                  | 7.3                        | 2,990.3        | 130.1                     | 4.5                        |
| Tokyo,<br>Shinjuku | 67.7    | 68.1    | 71.8                    | 74.2    | 78.8                    | 7.0                    | 9.7                        | 79.8           | 5.6                       | 7.5                        |
| Western Tokyo      | 282.0   | 280.1   | 297.0                   | 304.5   | 315.8                   | 18.8                   | 6.3                        | 312.5          | 8.0                       | 2.6                        |
| Total              | 2,954.6 | 3,012.0 | 3,187.6                 | 3,239.0 | 3,420.2                 | 232.6                  | 7.2                        | 3,382.7        | 143.7                     | 4.4                        |

(¥ billion, %)

| 02 By Market            | ) FY18  | FY19    | FY20<br>1H<br>(1H<br>Results) | FY20    | FY21 1H<br>(1H Results) | YoY change<br>(Amount) | YoY<br>change<br>(Percent) | FY21<br>(Plan) | YoY<br>change<br>(Amount) | YoY<br>change<br>(Percent) |
|-------------------------|---------|---------|-------------------------------|---------|-------------------------|------------------------|----------------------------|----------------|---------------------------|----------------------------|
| Financial institutions  | 13.3    | 14.7    | 15.7                          | 15.7    | 16.1                    | 0.4                    | 2.5                        | 15.7           | 0                         | 0                          |
| Local government bodies | 200.1   | 207.6   | 228.2                         | 208.4   | 244.1                   | 15.9                   | 6.9                        | 210.6          | 22                        | 1.0                        |
| Corporate customers     | 628.6   | 648.7   | 723.2                         | 759.1   | 817.8                   | 94.6                   | 13.0                       | 814.0          | 549                       | 7.2                        |
| Individuals             | 2,112.5 | 2,140.9 | 2,220.3                       | 2,255.6 | 2,342.0                 | 121.7                  | 5.4                        | 2,342.3        | 867                       | 3.8                        |
| Total                   | 2,954.6 | 3,012.0 | 3,187.6                       | 3,239.0 | 3,420.2                 | 232.6                  | 7.2                        | 3,3827         | 1,437                     | 4.4                        |

# Deposits (2)

## 

#### 2. Term-end

(¥ billion, %)

| 01 By area         | ) FY18  | FY19    | FY20 1H<br>(1H Results) | FY20    | FY21 1H<br>(1H Results) | YoY change<br>(Amount) | YoY<br>change<br>(Percent) | FY21<br>(Plan) | YoY<br>change<br>(Amount) | YoY<br>change<br>(Percent) |
|--------------------|---------|---------|-------------------------|---------|-------------------------|------------------------|----------------------------|----------------|---------------------------|----------------------------|
| Yamanashi Pref.    | 2,649.6 | 2,685.9 | 2,847.4                 | 3,050.0 | 3,008.9                 | 161.5                  | 5.6                        | 3,015.3        | (34.7)                    | (1.1)                      |
| Tokyo,<br>Shinjuku | 64.2    | 69.5    | 73.8                    | 74.6    | 80.6                    | 6.8                    | 9.2                        | 77.9           | 3.3                       | 4.4                        |
| Western Tokyo      | 280.1   | 287.2   | 308.6                   | 322.5   | 315.4                   | 6.8                    | 2.2                        | 308.2          | (14.3)                    | (4.4)                      |
| Total              | 2,994.0 | 3,042.7 | 3,229.8                 | 3,447.2 | 3,405.1                 | 175.3                  | 5.4                        | 3,401.5        | (45.7)                    | (1.3)                      |

(¥ billion, %)

| 02 By market              | FY18    | FY19    | FY20<br>1H<br>(1H Results) | FY20    | FY21 1H<br>(1H Results) | YoY change<br>(Amount) | YoY<br>change<br>(Percent) | FY21<br>(Plan) | YoY<br>change<br>(Amount) | YoY<br>change<br>(Percent) |
|---------------------------|---------|---------|----------------------------|---------|-------------------------|------------------------|----------------------------|----------------|---------------------------|----------------------------|
| Financial<br>Institutions | 27.8    | 29.7    | 18.5                       | 27.6    | 18.3                    | (0.2)                  | (1.0)                      | 30.9           | 3.3                       | 11.9                       |
| Local government bodies   | 211.1   | 193.4   | 177.9                      | 316.2   | 207.9                   | 30.0                   | 16.8                       | 231.5          | (84.7)                    | (26.7)                     |
| Corporate<br>customers    | 639.0   | 663.0   | 775.1                      | 787.3   | 817.7                   | 42.6                   | 5.4                        | 791.6          | 4.3                       | (0.5)                      |
| Individuals               | 2,115.8 | 2,156.4 | 2,258.3                    | 2,316.0 | 2,361.2                 | 102.9                  | 4.5                        | 2,347.4        | 31.4                      | 1.3                        |
| Total                     | 2,994.0 | 3,042.7 | 3,229.8                    | 3,447.2 | 3,405.1                 | 175.3                  | 5.4                        | 3,401.5        | (45.7)                    | (1.3)                      |

#### Loans (1)

#### ⑩ 山梨中央銀汗

#### 1. Average

(¥ billion, %)

| 0 | 1 By area  | FY18    | FY19    | FY20 1H<br>(1H Results) | FY20    | FY21 1H<br>(1H Results) | YoY change<br>(Amount) | YoY<br>change<br>(Percent) | FY21<br>(Plan) | YoY<br>change<br>(Amount) | YoY<br>change<br>(Percent) |
|---|--|---------|---------|-------------------------|---------|-------------------------|------------------------|----------------------------|----------------|---------------------------|----------------------------|
| , | Yamanashi Pref.  | 829.3   | 864.7   | 910.2                   | 925.3   | 959.8                   | 49.6                   | 5.4                        | 964.6          | 39.3                      | 4.2                        |
| • | Tokyo, Shinjuku  | 365.8   | 401.9   | 463.1                   | 473.9   | 495.6                   | 32.5                   | 7.0                        | 510.2          | 36.3                      | 7.6                        |
|   | Western Tokyo  | 255.1   | 271.8   | 302.3                   | 310.0   | 324.0                   | 21.7                   | 7.1                        | 330.5          | 20.5                      | 6.6                        |
|   | Loan assets under the control of head office departments | 180.1   | 167.8   | 171.0                   | 173.8   | 120.4                   | (50.6)                 | (29.5)                     | 117.6          | (562)                     | (32.3)                     |
|   | Total  | 1,630.4 | 1,706.5 | 1,846.8                 | 1,883.1 | 1,900.0                 | 53.2                   | 2.8                        | 1,922.9        | 39.8                      | 2.1                        |

(Note) Loan assets under the control of head office departments refer to loans to the Ministry of Finance, financial receivables transferred from other industries, and overdraft facilities for Yamanashi Pref., among other items.

(¥ billion, %)

YoY YoY By market YoY **FY21 FY20 1H** FY21 1H YoY change **FY18 FY19 FY20** change change change (Amount) (1H Results) (1H Results) (Plan) (Percent) (Amount) (Percent) **Financial** 26.2 31.0 32.1 32.3 41.0 8.9 27.7 51.3 19.0 58.8 institutions **Local government** 276.3 273.0 306.7 310.9 260.3 (46.4)(15.1)256.2 (17.5)(54.7)bodies **Corporate** 959.9 1,018.1 1,196.0 80.4 7.2 1,210.1 65.0 5.6 1,115.6 1,145.1 customers **Individuals** 367.8 384.1 392.3 394.6 402.5 10.2 2.6 405.2 10.6 2.6 **Total** 1,706.5 1,883.1 1,900.0 1,922.9 2.1 1,630.4 1,846.8 53.2 2.8 39.8

# Deposits (2)

#### ⑩山梨中央銀汗

#### 2. Term-end

(¥ billion, %)

| 01 By area   | FY18    | FY19    | FY20 1H<br>(1H Results) | FY20    | FY21 1H<br>(1H Results) | YoY change<br>(Amount) | YoY<br>change<br>(Percent) | FY21<br>(Plan) | YoY<br>change<br>(Amount) | YoY<br>change<br>(Percent) |
|--|---------|---------|-------------------------|---------|-------------------------|------------------------|----------------------------|----------------|---------------------------|----------------------------|
| Yamanashi Pref.  | 882.4   | 917.2   | 933.3                   | 1,048.4 | 966.4                   | 33.1                   | 3.5                        | 998.5          | (49.9)                    | (4.7)                      |
| Tokyo, Shinjuku  | 382.3   | 434.6   | 471.1                   | 489.7   | 499.7                   | 28.6                   | 6.0                        | 537.7          | 48.0                      | 9.8                        |
| Western Tokyo  | 268.6   | 291.6   | 314.1                   | 327.6   | 327.4                   | 13.3                   | 4.2                        | 338.8          | 11.2                      | 3.4                        |
| Loan assets under the control of head office departments | 177.3   | 164.7   | 165.4                   | 126.6   | 116.5                   | (48.9)                 | (29.5)                     | 113.8          | (12.8)                    | (10.1)                     |
| Total  | 1,710.8 | 1,808.2 | 1,884.0                 | 1,992.4 | 1,910.2                 | 26.2                   | 1.3                        | 1,989.0        | (3.4)                     | (0.1)                      |

(Note) Loan assets under the control of head office departments refer to loans to the Ministry of Finance, financial receivables transferred from other industries, and overdraft facilities for Yamanashi Pref., among other items.

(¥ billion, %)

| 02 By market              | FY18    | FY19    | FY20 1H<br>(1H Results) | FY20    | FY21 1H<br>(1H Results) | YoY change<br>(Amount) | YoY<br>change<br>(Percent) | FY21<br>(Plan) | YoY<br>change<br>(Amount) | YoY<br>change<br>(Percent) |
|---------------------------|---------|---------|-------------------------|---------|-------------------------|------------------------|----------------------------|----------------|---------------------------|----------------------------|
| Financial<br>institutions | 27.9    | 31.9    | 31.7                    | 41.0    | 41.8                    | 10.1                   | 31.8                       | 60.1           | 19.1                      | 46.5                       |
| Local government bodies   | 281.1   | 297.7   | 300.6                   | 332.2   | 252.4                   | (48.2)                 | (16.0)                     | 251.2          | (81.0)                    | (24.3)                     |
| Corporate customers       | 1,025.5 | 1,086.8 | 1,157.6                 | 1,218.7 | 1,211.3                 | 53.7                   | 4.6                        | 1,267.6        | 48.9                      | 4.0                        |
| Individuals               | 376.2   | 391.6   | 394.0                   | 400.4   | 404.5                   | 10.5                   | 2.6                        | 410.1          | 9.7                       | 2.4                        |
| Total                     | 1,710.8 | 1,808.2 | 1.884.0                 | 1,992.4 | 1,910.2                 | 26.2                   | 1.3                        | 1,989.0        | (3.4)                     | (0.1)                      |

# Loan Portfolio by Customer Industry ⑩ 山梨中央銀行



(¥ Billion)

|   | FY      | <b>'20</b>     | FY21    | 1 H               | YoY cl  | nange          |
|---|---------|----------------|---------|-------------------|---------|----------------|
|   | Balance | Ratio to total | Balance | Ratio to<br>total | Balance | Ratio to total |
| Manufacturing                             | 237.2   | 11.9%          | 234.4   | 12.3%             | (2.7)   | 0.4P           |
| Agriculture, forestry                     | 3.6     | 0.2%           | 4.5     | 0.2%              | 0.8     | 0.0P           |
| Fishery                                   | 0.0     | 0.0%           | 0.0     | 0.0%              | (0.0)   | 0.0P           |
| Mining, quarrying and gravel digging      | 3.9     | 0.2%           | 3.5     | 0.2%              | (0.3)   | 0.0P           |
| Construction                              | 54.9    | 2.8%           | 44.1    | 2.3%              | (10.)   | (0.5)P         |
| Utilities, heat provision                 | 35.1    | 1.8%           | 39.0    | 2.0%              | 3.9     | 0.2P           |
| Telecommunications                        | 19.5    | 1.0%           | 18.7    | 1.0%              | (0.7)   | 0.0P           |
| Transportation, postal services           | 106.5   | 5.3%           | 114.7   | 6.0%              | 8.2     | 0.7P           |
| Wholesaling, retailing                    | 152.3   | 7.6%           | 149.3   | 7.8%              | (2.9)   | 0.2P           |
| Financing, insurance                      | 81.7    | 4.1%           | 81.7    | 4.3%              | 0.0     | 0.2P           |
| Real estate, equipment rental and leasing | 363.4   | 18.2%          | 371.8   | 19.5%             | 8.4     | 1.3P           |
| Real estate                               | 277.4   | 13.9%          | 298.8   | 15.7%             | 21.3    | 1.8P           |
| Local public corporations                 | 23.0    | 1.1%           | 9.3     | 0.5%              | (13.6)  | (0.6)P         |
| Equipment rental and leasing              | 62.9    | 3.2%           | 63.5    | 3.3%              | 0.6     | 0.1P           |
| Other services                            | 176.5   | 8.9%           | 165.4   | 8.7%              | (11.1)  | (0.2)P         |
| National and local government bodies      | 332.2   | 16.7%          | 252.4   | 13.2%             | (79.8)  | (3.5)P         |
| Individuals and others                    | 425.2   | 21.3%          | 429.9   | 22.5%             | 4.7     | 1.2P           |
| Total                                     | 1,992.4 | 100.0%         | 1,910.2 | 100.00%           | (82.2)  | -              |

# Balance of Loans by Customer Business Scale and Area (Term-End)



(¥ billion, %,P)

|   |                         |                   |         |         |            | Va      | manas      | shi       | Wast   | tern To    | okvo      |        |            |            | ( :    | ¥ billion  | i, %,P)    |
|---|-------------------------|-------------------|---------|---------|------------|---------|------------|-----------|--------|------------|-----------|--------|------------|------------|--------|------------|------------|
|   |                         |                   | (       | Overal  | I          | Ta      | Pref.      | ) I II    | West   | Bloc       | JKYU      | То     | kyo Bl     | ОС         | He     | ad Off     | ice        |
|   |                         |                   | FY20    | FY21    | 1 H<br>YoY | FY20    | FY21       | 1H<br>YoY | FY20   | FY21       | 1H<br>YoY | FY20   | FY21       | 1 H<br>YoY | FY20   | FY21       | 1 H<br>YoY |
|   | National<br>and local   | Balance           | 332.2   | 252.4   | (798.)     | 303.3   | 226.8      | (76.5)    | 4.3    | 1.4        | (2.9)     | 0.7    | 0.5        | (0.2)      | 23.7   | 23.5       | (0.2)      |
| g | overnmen<br>t bodies    | Ratio to<br>total | 16.7%   | 13.2%   | (3.5)      | 28.9%   | 23.5%      | (5.4)     | 1.3%   | 0.4%       | (0.9)     | 0.1%   | 0.1%       | 0.0        | 18.7%  | 20.2%      | 1.5        |
|   | ommercial<br>corporatio | Balance           | 1,235,0 | 1,227.7 | (7.3)      | 425.3   | 416.3      | (9.0)     | 220.6  | 222.1      | 1.5       | 486.1  | 496.0      | 9.9        | 102.8  | 93.0       | (9.8)      |
|   | ns)                     | Ratio to<br>total | 62.0%   | 64.3%   | 2.3        | 40.6%   | 43.1%      | 2.5       | 67.3%  | 67.9%      | 0.6       | 99.3%  | 99.3%      | 0.0        | 81.2%  | 79.8%      | (1.4)      |
|   | Large                   | Balance           | 455.7   | 466,7   | 11.0       | 33.6    | 36.0       | 2.4       | 12.2   | 12.3       | 0.1       | 348.3  | 358.6      | 10.3       | 61.4   | 59.7       | (1.7)      |
|   | compani<br>es           | Ratio to<br>total | 22.9%   | 24.4%   | 1.5        | 3.2%    | 3.7%       | 0.5       | 3.7%   | 3.8%       | 0.1       | 71.1%  | 71.8%      | 0.7        | 48.5%  | 51.2%      | 2.7        |
|   | Second-<br>tier         | Balance           | 17.6    | 16,8    | (0.8)      | 5.6     | 5.5        | (0.1)     | 5.4    | 6.1        | 0.7       | 6.5    | 5.1        | (1.4)      | -      | -          | -          |
|   | compani<br>es           | Ratio to<br>total | 0.9%    | 0.9%    | 0.0        | 0.5%    | 0.6%       | 0.1       | 1.6%   | 1.9%       | 0.3       | 1.3%   | 1.0%       | (0.3)      | -      | -          | -          |
|   | SMEs                    | Balance           | 761.6   | 744,2   | (17.4)     | 386.0   | 374.8      | (11.2)    | 202.9  | 203.7      | 0.8       | 131.2  | 132.3      | 1.1        | 41.3   | 33.3       | (8.0)      |
|   | SMES                    | Ratio to<br>total | 38. 2%  | 39.0%   | 0.8        | 36.8%   | 38.8%      | 2.0       | 61.9%  | 62.2%      | 0.3       | 26.8%  | 26.5%      | (0.3)      | 32.6%  | 28.6%      | (4.0)      |
|   | Other                   | Balance           | 425.2   | 429,9   | 4.7        | 319.6   | 323.0      | 3.4       | 102.6  | 103.8      | 1.2       | 2.9    | 3.0        | 0.1        | -      | -          | -          |
| i | ndividuals              | Ratio to<br>total | 21.3%   | 22.5%   | 1.2        | 30.5%   | 33.4%      | 2.9       | 31.3%  | 31.7%      | 0.4       | 0.6%   | 0.6%       | 0.0        | -      | -          | -          |
|   | Total                   | Balance           | 1,992.4 | 1,910.2 | (82.2)     | 1,048.4 | 966.4      | (82.0)    | 327.6  | 327.4      | (0.2)     | 489.7  | 499.7      | 10.0       | 126.6  | 116.5      | (10.1)     |
|   | Total                   | Ratio to<br>total | 100.0%  | 100.0%  | -          | 100.0%  | 100.0<br>% | -         | 100.0% | 100.0<br>% | -         | 100.0% | 100.0<br>% | -          | 100.0% | 100.0<br>% | -          |

#### **Risk-Monitored Loans**



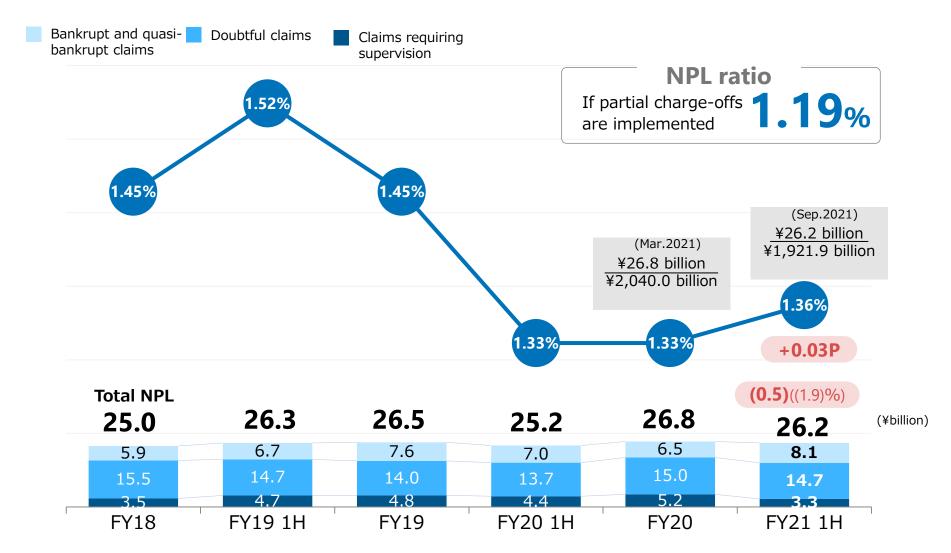
#### Risk-monitored loans under the Banking Law

(¥ billion)
FY21 1H
(consolidated

| The | Bank has never implemented partial charge-offs.                          | FY20         | FY21 1H      | YoY           | basis)       |
|-----|--|--------------|--------------|---------------|--------------|
|     | Loans to customers in bankruptcy   | 2.4          | 4.1          | 1.6           | 4.1          |
|     | Past due loans   | 19.0         | 18.7         | (0.2)         | 19.0         |
|     | Accuring loans contractually past due 3 months or more                   | 0.0          | 0.0          | 0.0           | 0.0          |
| Re  | structured loans   | 5.2          | 3.3          | (1.8)         | 3.3          |
| Tot | cal risk-monitored loans (A) (as a percentage of total loans)            | 26.8 (1.34%) | 26.2 (1.37%) | (0.5) (0.03P) | 26.6 (1.39%) |
|     | tions covered by collateral and guarantee (B) (including cific reserves) | 22.3         | 22.9         | 0.6           | 23.3         |
| Co  | verage ratio (B)/(A)   | 83.47%       | 87.54%       | 4.07P         | 87.65%       |
| Re  | serve for possible loan losses (non-specific) (C)                        | 4.1          | 3.5          | (0.6)         | 5.2          |
| Co  | verage ratio (including loan loss reserve) (B+C)/(A)                     | 99.03%       | 101.08%      | 2.05P         | 107.42%      |

| amou<br>con | following figures in the yellow column represent risk-monitored loan ints (non-solidated basis) on the assumption of implementation of partial e-offs. | FY21 1H<br>Prior to partial<br>charge-offs (1) | FY21 1H<br>Prior to partial<br>charge-offs (2) | Decrease<br>(2)-(1) |
|-------------|--|--|--|---------------------|
|             | Loans to customers in bankruptcy   | 4.1  | 2.1  | (2.0)               |
|             | Past due loans   | 18.7   | 17.4   | (1.3)               |
|             | Accuring loans contractually due 3 months or more  | 0.0  | 0.0  | 0.0                 |
|             | Restructured loans   | 3.3  | 3.3  | 0.0                 |
| Tot         | al risk-monitored loans (as a percentage of total loans)   | 1.37   | 1.20   | (0.17)              |

#### > Bad debt under the Financial Reconstruction Law



> Coverage of bad debt under the Financial Reconstruction Law

| Total | bad debt                 |        | Covere | ed portion                      | C | Coverage ratio                         |
|-------|--------------------------|--------|--------|---------------------------------|---|--|
| 26.2  | 2(¥ billion)             |        | 23.    | 4(¥ billion)                    |   | 89.2%                                  |
| 0.1   | Bankrupt and quasi-      | ot and |        | Loans loss<br>reserve           |   | <b>100</b> %                           |
| 8.1   | bankrupt<br>claims       |        | 4.3    | Collateral and guarantees       |   | Bankrupt and quasi-<br>bankrupt claims |
|       | `                        |        |        |                                 |   |  |
|       |                          |        | 2.5    | Loans loss reserve              |   |  |
| 14.7  | Doubtful<br>claims       |        | 11.1   | Collateral<br>and<br>guarantees |   | 92.7%<br>Doubtful claims               |
|       | Claims                   |        | 0.4    | Loans loss<br>reserve           |   | 47 E                                   |
| 3.3   | requiring<br>supervision | ****   | 1.1    | Collateral and guarantees       |   | 47.5% Claims requiring                 |
|       |                          |        |        |                                 |   | supervision                            |

# **Changes in Borrower Categories**



Total claim basis (from FY20 to FY21 1H)

(¥ billion)

#### FY21 1H

|   |                         |         | Normal<br>borrower | Other<br>requiring<br>caution | Requiring<br>supervisi<br>on | Potentially<br>bankrupt | Effectively<br>bankrupt | Legally<br>bankrupt | Deterioration<br>to potentially<br>bankrupt or<br>worse |
|---|-------------------------|---------|--------------------|-------------------------------|------------------------------|-------------------------|-------------------------|---------------------|---|
| 1 | mount of newly occurred | -       | 47.6               | 0.4                           | -                            | 0.0                     | -                       | -                   |   |
|   | Normal                  |         |                    |                               |                              |                         |                         |                     | 0.02%   |
|   | borrower                | 1,847.3 | 1,728.8            | 7.1                           | 0.3                          | 0.2                     | 0.0                     | -                   |   |
|   | Other requiring         |         |                    |                               |                              |                         |                         |                     | 0.58%   |
|   | caution                 | 122.3   | 5.3                | 97.6                          | 0.3                          | 0.6                     | 0.0                     | _                   | 25 250  |
|   | Requiring               |         |                    |                               |                              |                         |                         |                     | 25.25%  |
| 9 | supervision             | 7.3     | 0.0                | 1.1                           | 4.2                          | 0.0                     | _                       | 1.8                 |   |
|   | Potentially<br>bankrupt | 15.0    | 0.0                | 0.0                           | _                            | 13.8                    | 0.2                     | 0.0                 |   |
|   | Effectively             |         |                    |                               |                              |                         |                         |                     | Deterioration   |
|   | bankrupt                | 4.0     | 0.0                | -                             | -                            | -                       | 3.6                     | 0.0                 |   |
|   | Legally<br>bankrupt     | 2.4     | -                  | -                             | -                            | -                       | -                       | 2.1                 | Improvement   |
|   | Total                   | 1,998.5 | 1,781.9            | 106.4                         | 4.9                          | 14.7                    | 4.0                     | 4.1                 | Improvement   |

(Note) Including loans, customers' liabilities for acceptances and guarantees, foreign exchanges, suspense and accrued interest.

Loans to national and local government bodies and claims outside scope of asset under self-assessment are included in "Normal borrower".

# Share of Deposits and Loans in Yamanashi Pref. ⑩山梨中央銀汗

#### 1. Share of deposits

(%、P)

|                              | FY17 | FY18 1H | FY18 | FY19 1H | FY19 | FY20 1H | FY20 | FY21 1H | YoY   |
|------------------------------|------|---------|------|---------|------|---------|------|---------|-------|
| Yamanashi Chuo Bank          | 49.9 | 49.0    | 49.7 | 49.3    | 49.8 | 49.6    | 51.2 | 50.7    | 1.1   |
| Major banks                  | 7.0  | 7.0     | 7.1  | 7.0     | 7.0  | 6.8     | 6.7  | 6.7     | (0.1) |
| Shinkin banks/Credit unions  | 28.1 | 28.1    | 27.9 | 27.8    | 27.6 | 28.1    | 27.3 | 27.1    | (1.0) |
| Agricultural cooperatives    | 13.4 | 14.1    | 13.5 | 14.1    | 13.8 | 13.7    | 12.9 | 13.6    | (0.1) |
| Semi-government institutions | 1.6  | 1.8     | 1.8  | 1.8     | 1.9  | 1.8     | 1.8  | 1.8     | 0.0   |

<sup>\*</sup> Excluding Japan Post Bank

#### 2. Share of loans

(%、P)

|                              | FY17 | FY18 1H | FY18 | FY19 1H | FY19 | FY20 1H | FY20 | FY21 1H | YoY   |
|------------------------------|------|---------|------|---------|------|---------|------|---------|-------|
| Yamanashi Chuo Bank          | 41.8 | 41.4    | 43.4 | 43.6    | 44.9 | 43.6    | 45.8 | 43.9    | 0.3   |
| Major banks                  | 8.6  | 8.5     | 8.2  | 8.2     | 8.0  | 7.5     | 7.2  | 7.0     | (0.5) |
| Shinkin banks/Credit unions  | 34.0 | 33.6    | 32.4 | 32.0    | 30.4 | 29.8    | 28.6 | 29.6    | (0.2) |
| Agricultural cooperatives    | 6.4  | 6.5     | 6.1  | 6.2     | 5.9  | 5.7     | 5.3  | 5.7     | 0.0   |
| Semi-government institutions | 9.3  | 10.0    | 9.9  | 10.1    | 10.8 | 13.5    | 13.1 | 13.7    | 0.2   |

## **Securities Portfolio (1)**

#### ⑩ 山梨中央銀汗

#### [Prior to mark-to-market adjustment]

(¥ billion、%、P)

|                         |                       | FY18    |                | FY19    | 9 1H           | FY      | 19             | FY2     | 0 1H           | FY      | '20            | FY2     | 1 1H           | Y       | οΥ             |
|-------------------------|-----------------------|---------|----------------|---------|----------------|---------|----------------|---------|----------------|---------|----------------|---------|----------------|---------|----------------|
|                         |                       | Balance | Ratio to total |
| JG                      | Bs                    | 338.7   | 31.2           | 338.8   | 29.0           | 303.9   | 25.2           | 318.3   | 25.8           | 324.2   | 25.6           | 299.5   | 23.1           | (18.8)  | (2.7)          |
| Μι                      | unicipal bonds        | 182.7   | 16.8           | 227.0   | 19.4           | 267.9   | 22.2           | 342.5   | 27.8           | 344.8   | 27.2           | 369.6   | 28.4           | 27.1    | 0.6            |
| Corporate bonds         |                       | 59.4    | 5.5            | 85.4    | 7.3            | 107.4   | 8.9            | 120.1   | 9.8            | 126.1   | 9.9            | 132.3   | 10.2           | 12.2    | 0.4            |
| Eq                      | juity shares          | 34.1    | 3.1            | 32.1    | 2.8            | 32.5    | 2.7            | 30.0    | 2.4            | 29.5    | 2.3            | 26.6    | 2.1            | (3.4)   | (0.3)          |
|                         | Strategic holdings    | 24.5    | 2.2            | 24.0    | 2.0            | 21.9    | 1.8            | 20.9    | 1.7            | 21.2    | 1.7            | 20.4    | 1.6            | (0.5)   | (0.1)          |
|                         | Portfolio investments | 9.5     | 0.9            | 8.1     | 0.7            | 10.6    | 0.9            | 9.1     | 0.7            | 8.2     | 0.6            | 6.2     | 0.5            | (2.9)   | (0.2)          |
| Investment trusts, etc. |                       | 437.4   | 40.3           | 439.9   | 37.6           | 438.2   | 36.3           | 394.8   | 32.0           | 374.6   | 29.5           | 362.4   | 27.9           | (32.4)  | (4.1)          |
| Foreign securities      |                       | 33.0    | 3.0            | 45.5    | 3.9            | 56.1    | 4.7            | 26.5    | 2.2            | 69.2    | 5.5            | 109.0   | 8.3            | 82.5    | 6.1            |
| То                      | otal                  | 1,085.5 | 100.0          | 1,169.1 | 100.0          | 1,206.3 | 100.0          | 1,232.5 | 100.0          | 1,268.7 | 100.0          | 1,299.7 | 100.0          | 67.2    |                |

#### [Changes in interest on securities]

(¥ million、%、P)

|                                    | FY18    |                | FY19    | 9 1H           | FY      | 19             | FY2     | 0 1H           | FY      | 20             | FY2     | 1 1H           | Y       | οY             |
|------------------------------------|---------|----------------|---------|----------------|---------|----------------|---------|----------------|---------|----------------|---------|----------------|---------|----------------|
|                                    | Balance | Ratio to total |
| Yen-denominated bonds              | 4,632   | 41.7           | 1,681   | 29.5           | 3,841   | 32.4           | 1,720   | 26.3           | 3,522   | 30.3           | 1,786   | 36.2           | 66      | 9.9            |
| Equity shares                      | 1,369   | 12.3           | 658     | 11.5           | 1,207   | 10.2           | 622     | 9.5            | 1,091   | 9.4            | 587     | 11.9           | (35)    | 2.4            |
| Investment trusts, etc.            | 4,307   | 38.7           | 2,976   | 52.2           | 5,905   | 49.8           | 3,914   | 59.9           | 6,418   | 55.2           | 1,988   | 40.3           | (1,926) | (19.6)         |
| Foreign-currency-denominated bonds | 810     | 7.3            | 387     | 6.8            | 903     | 7.6            | 275     | 4.3            | 591     | 5.1            | 568     | 11.6           | 293     | 7.3            |
| Total                              | 11,119  | 100.0          | 5,703   | 100.0          | 11,857  | 100.0          | 6,533   | 100.0          | 11,624  | 100.0          | 4,930   | 100.0          | (1,603) |                |

<sup>\*</sup> From FY20, net reporting is applied to gain or loss on cancellation of investment trusts. The method to settle accounts was changed to recording gain surplus under interest on securities, and recording loss surplus under loss on redemption of JGBs, etc. (Surpluses in the past were reprocessed and are presented accordingly.)

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#### **Securities Portfolio (2)**

#### ⑩ 山梨中央銀汗

[Changes in Yield]

(%)

[Changes in appraisal gain (losses)]

(¥ billion)

| enanges in meiaj                   |      |         |      |         |      |         |        |  |  |  |  |  |
|------------------------------------|------|---------|------|---------|------|---------|--------|--|--|--|--|--|
|                                    | FY18 | FY19 1H | FY19 | FY20 1H | FY20 | FY21 1H | YoY    |  |  |  |  |  |
| Yen-denominated bonds              | 0.73 | 0.53    | 0.59 | 0.46    | 0.46 | 0.44    | (0.02) |  |  |  |  |  |
| Equity shares                      | 3.56 | 3.97    | 3.67 | 3.82    | 3.43 | 4.22    | 0.40   |  |  |  |  |  |
| Investment trusts, etc.            | 0.90 | 1.40    | 1.35 | 1.88    | 1.59 | 1.11    | (0.77) |  |  |  |  |  |
| Total of yen-denominated bonds     | 0.90 | 0.97    | 0.98 | 1.05    | 0.91 | 0.73    | (0.32) |  |  |  |  |  |
| Foreign-currency-denominated bonds | 2.39 | 1.78    | 1.86 | 1.89    | 1.71 | 1.49    | (0.40) |  |  |  |  |  |
| Total                              | 0.94 | 1.00    | 1.01 | 1.07    | 0.94 | 0.77    | (0.30) |  |  |  |  |  |

| [Changes in                        | (# DIIIION) |         |      |         |       |         |       |
|------------------------------------|-------------|---------|------|---------|-------|---------|-------|
|                                    | FY18        | FY19 1H | FY19 | FY20 1H | FY20  | FY21 1H | YoY   |
| Yen-denominated bonds              | 18.5        | 20.0    | 11.2 | 10.7    | 7.4   | 7.8     | (2.9) |
| Equity shares                      | 32.1        | 29.1    | 18.8 | 25.2    | 35.4  | 35.4    | 10.2  |
| Strategic shareholdings            | 31.0        | 28.7    | 19.4 | 24.9    | 32.5  | 32.0    | 7.1   |
| Investment trusts, etc.            | 1.8         | 11.0    | 14.2 | (5.1)   | 0.9   | 4.7     | 9.8   |
| Foreign-currency-denominated bonds | 0.0         | 1.7     | 3.5  | 1.2     | (0.8) | 0.0     | (1.2) |
| Total                              | 52.5        | 61.9    | 19.4 | 32.0    | 42.9  | 47.9    | 15.9  |

#### [Changes in valuation gains (losses)]

(¥ million)

|     |  | FY18  | FY19 1H | FY19  | FY20 1H | FY20    | FY21 1H | YoY     |
|-----|--|-------|---------|-------|---------|---------|---------|---------|
| JGE | s and other bond transactions                | 3,126 | (8)     | (150) | (594)   | (2,010) | (1,881) | (1,287) |
|     | Bond gain on sale                            | 5,242 | 528     | 1,542 | 4,548   | 4,879   | 391     | (4,157) |
|     | Bond sale loss                               | 322   | 0       | 0     | 622     | 1,599   | 415     | (207)   |
|     | Bond amorization                             | 1     | 50      | 102   | 0       | 33      | 0       | 0       |
|     | Loss on redemption of JGBs, etc.             | 1,793 | 486     | 1,591 | 4,520   | 5,257   | 1,857   | (2,663) |
| Sto | ck and other related income                  | 66    | 1,276   | 1,309 | (1,229) | 590     | 882     | 2,111   |
|     | Gain on sales pf stocks and other securities | 3,414 | 1,552   | 2,006 | 395     | 2,215   | 1,649   | 1,254   |
|     | Shares loss on sale                          | 3,348 | 188     | 537   | 374     | 842     | 235     | (139)   |
|     | Shares amorization                           | -     | 88      | 158   | 1,251   | 782     | 531     | (720)   |
| Tot | al   | 3,192 | 1,267   | 1,158 | (1,824) | (1,420) | (999)   | 825     |

<sup>[</sup>Changes in gain and loss on cancellation of investment trusts]

(¥ million)

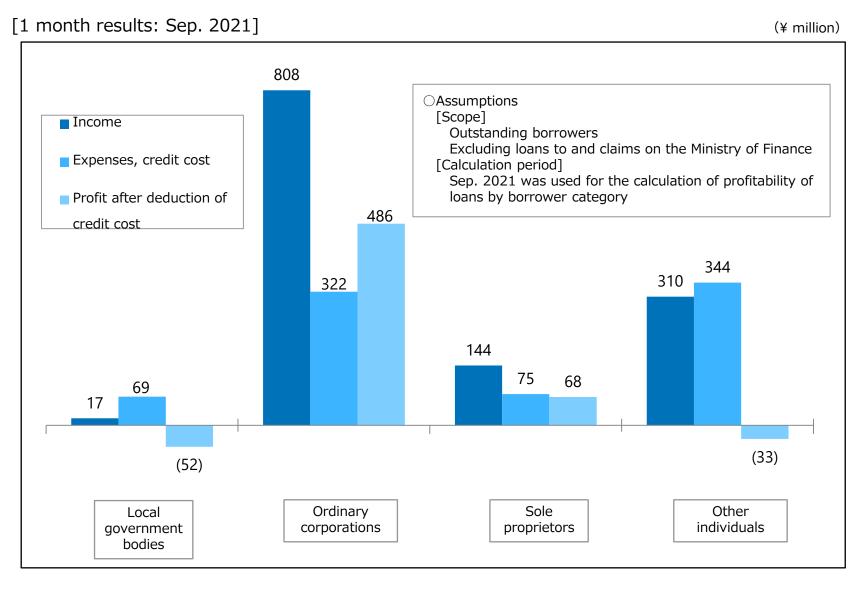
|   | FY18    | FY19 1H | FY19    | FY20 1H | FY20    | FY21 1H | YoY     |
|---|---------|---------|---------|---------|---------|---------|---------|
| Gain on cancellation of investment trusts | 3,417   | 1,373   | 2,423   | 282     | 512     | 877     | 595     |
| Loss on cancellation of investment trusts | 5,210   | 1,860   | 4,014   | 4,802   | 5,770   | 2,734   | (2,068) |
| Total                                     | (1,793) | (486)   | (1,591) | (4,520) | (5,257) | (1,857) | 2,663   |

#### [Changes in bond modified duration]

|                                    | FY18 | FY19 1H | FY19 | FY20 1H | FY20 | FY21 1H | YoY |
|------------------------------------|------|---------|------|---------|------|---------|-----|
| Yen-denominated bonds              | 5.4  | 5.6     | 5.6  | 5.9     | 5.9  | 5.9     | 0.0 |
| Foreign-currency-denominated bonds | 5.3  | 6.3     | 6.1  | 5.3     | 6.6  | 6.1     | 0.8 |

<sup>\*</sup> From FY20, net reporting is applied to gain or loss on cancellation of investment trusts. The method to settle accounts was changed to recording gain surplus under interest on securities, and recording loss surplus under loss on redemption of JGBs, etc. (Surpluses in the past were reprocessed and are presented accordingly.)

## Earnings Structure by Borrower Segment ⑩山梨中央銀汗



#### **Subsidiaries of the Bank**



(¥ million, as of Sep. 30, 2021)

| Trade name                | Yamamashi Chuo<br>Guarantee Co., Ltd.           | Yamamashi Chugin<br>Lease Co., Ltd. | Yamamashi Chugin<br>DC Card Co., Ltd. | Yamamashi Chugin<br>Management<br>Consulting Co., Ltd. |
|---------------------------|---|-------------------------------------|---------------------------------------|--|
| Established               | July 1, 1986                                    | April 6, 1987                       | July 2, 1991                          | August 2, 1996   |
| Paid-in capital           | 20  | 20                                  | 20                                    | 100  |
| (The Bank's equity stake) | (99.65%)  | (35.25%)                            | (30.25%)                              | (45.00%)   |
| (Consolidated basis)      | (99.81%)  | (66.00%)                            | (67.50%)                              | (87.50%)   |
| Business lines            | Loan<br>guarantes/Creditworthiness<br>appraisal | Leasing                             | Credit card                           | Consulting for corporate management/Economic research  |
| Operating revenue         | 254   | 2,335                               | 469                                   | 129  |
| Operating income (loss)   | 179   | 193                                 | 1                                     | 56   |
| Ordinary profits          | 196   | 195                                 | 11                                    | 57   |
| Net income                | 140   | 118                                 | 6                                     | 38   |
| Total assets              | 9,627   | 10,843                              | 3,200                                 | 2,094  |
| Net assets                | 6,206   | 3,733                               | 1,400                                 | 1,564  |
| Borrowing                 | -   | 6,505                               | 485                                   | -  |
| (Borrowed from the Bank)  | (-)   | (5,956)                             | (485)                                 | (-)  |

# **Economic Trends in Yamanashi Pref.**

#### **Local Industries in Yamanashi Pref**





#### Wine

- 22.8% share of shipment amount ranks second in Japan
- "Yamanashi" wine designated as an indication (National Tax Agency)



#### Silk fabric

Shipment amount of down quilts ranks third in Japan



#### Sake

"Yamanashi" sake designated as an indication (National Tax Agency)



**Knit products** 



Mineral water

38.8% share of shipment amount ranks first in Japan



**Inden leather** 



**Fruits** 

Harvest of grapes, peaches and Japanese plums ranks first in Japan



Traditional Japanese paper

Shipment amount of Shoji paper and Caligraphy paper ranks third in Japan



**Jewelry** 

Shipment amount of jewelry ranks second in Japan

Source: 2019 Census of Manufacturer (2018 results and confirmed data), 2020 Census of Crops

# Preparations for High-Speed Transportation Network (1)

#### **⑩山梨中央銀汗**

# **Expected** effects

Increase in tourists from Kansai and Tokai regions, increase in opportunities for receiving orders, expansion of logistic facilities, and increase in residents due to expanded commuting radius to greater Tokyo, etc.

#### > Shinkansen Maglev Train

**Oct. 2014:** Minister of Land, Infrastructure, Transport and Tourism approved the start of construction, with opening planned for 2027

**Dec. 2015:** Construction began on the Yamanashi side section of the Southern Alps Tunnel (communication route)

Jan. 2016: Construction of Shinagawa Station started

Nov. 2016: Nagano section started construction of the Southern Alps Tunnel

Mar. 2017: Yamanashi Pref. creates "Linear Environmental Future City Improvement Policy"

**Apr. 2018:** Construction began on the Yamanashi section of the Southern Alps Tunnel

**Nov. 2019:** Construction of Kanagawa Pref.
Station(provisionally named) started

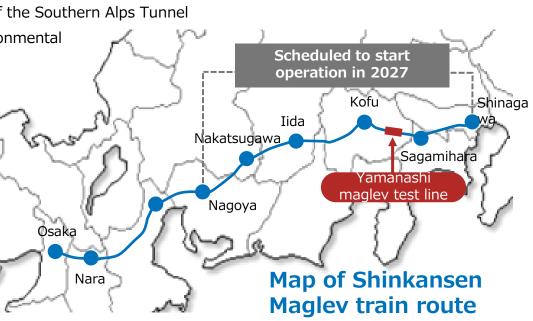
#### Travel time

Shinagawa - Kofu 25 min.

Shinagawa - Nagoya 40 min.

Shinagawa – Osaka 67 min.





\* Station locations further west of Nagoya are undecided.

# Preparations for High-Speed Transportation Network (2)

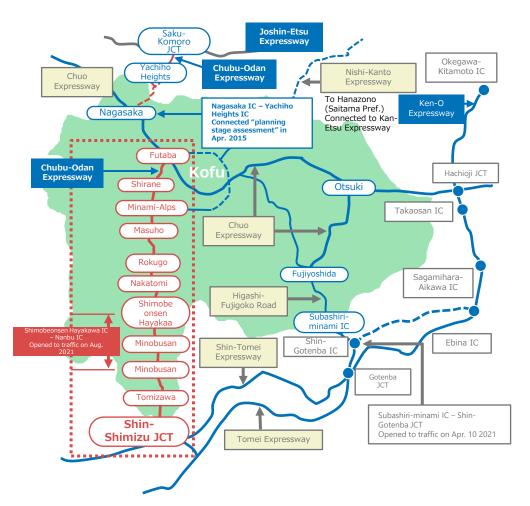
#### ⑩ 山梨中央銀汗

# **Expected** effects

Increase in tourists from Kansai and Tokai regions, increase in opportunities for receiving orders, expansion of logistic facilities, and increase in residents due to expanded commuting radius to greater Tokyo, etc.

#### > Chubu-Odan Expressway

By Shizuoka towards the opening of Chubu-Odan Expressway while Kofu City, Shizuoka accessed in 1 hour and 40 minutes (about (1) hour).



# Major Economic Indictors in Yamanashi Pref. ⑩ 山梨中央銀汗

|                             | Genera | ıl               |      |  | Busines | SS                    |      | H  | louseho | ld       |      |
|-----------------------------|--------|------------------|------|--|---------|-----------------------|------|--|---------|----------|------|
| Item                        | As of  | Numerics         | Rank | Item   | As of   | Numerics              | Rank | Item   | As of   | Numerics | Rank |
| Total area                  | 2021   | 4,465km          | 32   | Private businesses                             | 2019    | 47,448                | 41   | Real household income (average                             | 2020    | ¥627,129 | 23   |
| Habitable area              | 2019   | 21.4%            | 44   | Value of manufacturing shipments               | 2019    | ¥2,482.0 billion      | 34   | per month per<br>salaried household)                       | 2020    | +027,129 | 23   |
| Wilderness and parkland     | 2019   | 27.1%            | 8    | Value of per capita<br>manufacturing shipments | 2019    | ¥33,565,000           | . /n | Household<br>spending (average                             | 2020    | ¥306,085 | 25   |
| Population                  | 2019   | 811,000          | 42   | Annual sales of goods                          | 2016    | ¥1,882,7 billion      | 42   | per month per<br>salaried household)                       | 2020    | +300,003 | 25   |
| Number of households        | 20年    | 363,000          | 41   | Annual per capita sales of goods               | 2016    | ¥31,868,000           | 33   | Average consumpution<br>propensity (worker's<br>household) | 2020    | 60.1%    | 24   |
| Children under 15 years     | 19年    | 11.7%            | 33   | Total aguricultural output                     | 2019    | ¥91.4 billion         | 34   | Number of personal<br>vehicles (per 1,000<br>people)       | 2020    | 674      | 4    |
| Working age population      | 19年    | 57.5%            | 20   | Ratio of agricultural income to output         | 2019    | 36.5%                 | 28   | Number of public libraries<br>(per 10,000 people)          | 2020    | 0.62     | 1    |
| Persons over 65<br>years    | 19年    | 30.8%            |      | Housing starts                                 | 2020    | 4,101                 | 41   | Number of convenience<br>stores (per 10,000<br>people)     | 2019    | 56.6     | 2    |
| Population growth           | 19年    | (0.80)%          | 33   | Floor area per<br>housing start                | 2020    | 103.4m                | 1    | Average price of residental land (per m, reference price)  | 2020    | ¥24,000  | 39   |
| Prefectural GDP (real-term) | FY17   | ¥3,494.0 billion | 39   | Value of public works contacts                 | 2020    | ¥154.7 billion        | 42   | Home ownership   | 2018    | 70.2%    | 15   |
| Economic growth (real-term) | FY17   | 3.6%             | 3    | Total site area of construction starts         | 2020    | 661,452m <sup>2</sup> | 43   | Cost education (worker's household expenditure)            | 2020    | 5.2%     | 21   |
| Per capita income           | FY17   | ¥3,160,000       | 1 4  | Jobs-to-<br>applications ratio                 | 2020    | 1.05 times            | 36   | Proportion of people in higher education                   | 2020    | 57.0%    | 10   |

Placing 42nd in Japan in total population and 39st in total production, Yamanashi is one of Japan's lower-ranked prefectures. However, in value of shipments of manufacturers and other items, it is middle-ranking. In terms of economic activity and living standards, it is relatively well-positioned.